

BALMER LAWRIE & CO. LTD. CONTAINER FREIGHT STATION

[P-3/1 Transport Depot Road, Kolkata-700088. Phone No 24506811 E-mail: banik.s@balmerlawrie.com]

e- TENDER NO: BL/CFS-KOL/Trspt HDC Container/37/20-21

TECHNICAL / COMMERCIAL BID

Tender Document for

TRANSPORTATION OF EXIM LOADED CONTAINERS BETWEEN HALDIA DOCK COMPLEX (HDC) AND BALMER LAWRIE (BL)-CONTAINER FREIGHT STATION CFS- KOLKATA AND EMPTY CONTAINERS

BETWEEN
HALDIA DOCK COMPLEX TO ANY CFS/EMPTY PLOT OR VICE VERSA

DUE DATE & TIME

30.01.2021 BY 5.00 P.M.

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NOTICE INVITING E-TENDER

Online Tender in Two Bid System are invited from Balmer Lawrie's registered and experienced transport Vendors, who fulfil the eligibility criteria mentioned in the tender document under the Heading "General Terms & Conditions" as well as in any other place in the tender document for undertaking the subject contract for **TRANSPORTATION OF EXIM LOADED CONTAINERS BETWEEN HALDIA DOCK COMPLEX AND BL- CFS- KOLKATA AND EMPTY CONTAINERS BETWEEN HALDIA DOCK COMPLEX TO ANY CFS/EMPTY PLOT OR VICE VERSA**

Tenderers are advised to download Notice Inviting Tender along with other tender documents from the e-tendering portal https://balmerlawrie.eproc.in. The tender has to be submitted online.

The scanned copies of other required documents in support of bidders credentials are to be uploaded along with the tender documents through the appropriate link.

S. No	Description	Details
1	Name of Work	TRANSPORTATION OF EXIM LOADED
		CONTAINERS BETWEEN HALDIA DOCK
		COMPLEX AND BL- CFS- KOLKATA AND
		EMPTY CONTAINERS BETWEEN HALDIA
		DOCK COMPLEX TO ANY CFS/EMPTY PLOT
		OR VICE VERSA
2	Tender No	e- TENDER NO: BL/CFS-KOL/Trspt HDC
		Container/37/20-21
3	Validity Of Offer	90 days from the due date of tender.
4	Contract Period	6 months. To be extended for another 6 months upon
		mutual consent.
5	EMD	NA
6	Downloading / Submission of Tender:	
	a. Starts on	20.01.2021
	b. Closes on	30.01.2021
7	Opening of Tenders	On or after due date and time for submission.

GeM Declaration

Transportation of Exim Loaded Containers between Haldia Dock Complex and BL- CFS- Kolkata And Empty Containers Between Haldia Dock Complex To Any CFS/Empty Plot Or Vice Versa was not available in GeM for the location. The non-availability report is GEM NAR REPORT ID: GEM/GARPTS/31122020/XBYAFNZP7Q1K. Balmer Lawrie & Co Ltd . has no objection in making available this tender detail to GeM for making available such services on GeM

1. LIST OF DOCUMENTS TO BE UPLOADED

The scanned copies of following documents should also be uploaded at appropriate link in our e tendering system as part of the technical/commercial bid submission

- a. Power of Attorney authorizing the person who has signed the tender to act and sign on behalf of the company.
- b. Certificate of registration/incorporation in the case of Pvt Ltd/Public Ltd companies/certified copy of /partnership deed in the case of LPP/Partnership firm/ any document under the relevant rules/laws if the firm is a proprietorship firm

- c. Income Tax PAN number
- d. GST Registration number
- e. Chartered accountant's certificate or Audited / Certified Balance sheet and Profit and Loss account of tenderer's company for last three years
- f. Certificate from bankers about financial soundness.

2. VERIFICATION OF DOCUMENTS

- a. Tenderers or their authorized representative will be required to come to our office **POSITIVELY** as intimated along with all original documents, scanned copies of which have been submitted with the etender towards ascertaining their qualification.
- b. Failure on part of the tenderer to report on specified date and time for paper verification may result in rejection of the tender submitted by them without further communication.
- c. Tenderer should be in a position to produce all the original documents and/or any other information on dates as intimated or as and when required by Balmer Lawrie.
- d. Incomplete Tenders are liable for rejection without any further communication to the tenderer and decision of Balmer Lawrie in this respect will be final.
- e. Any party submitting the false or forged documents may be Black Listed, EMD could be forfeited, work could be cancelled, criminal prosecution or any other action as deemed fit may be initiated.
- f. Balmer Lawrie reserves the right to reject any or all tenders without assigning any reasons whatsoever.

SPECIAL INSTRUCTIONS TO THE BIDDER FOR PARTICIPATING IN E-TENDER

Tenderers are advised to download Notice Inviting Tender along with other tender documents from the etendering portal https://balmerlawrie.eproc.in EMD is not applicable in this tender. Bid Security Declaration is to be uploaded. In case the Bidders intend to submit any additional supporting documents, the same can be submitted in physical form at our above address. Documents of only those bidders shall be entertained who are bidding on-line. UNDER NO CIRCUMSTANCES PRICE BID SHALL BE SUBMITTED IN PHYSICAL FORM.

Balmer Lawrie & Co. Ltd. has developed a secured and user friendly system which enables Vendors/ Bidders to Search, View, Download tenders directly and also, enables them to participate & submit Online Bids on the etendering site https://balmerlawrie.eproc.in in a secure and transparent manner which maintains confidentially and security throughout the tender evaluation process.

1. Procedure to submit On-line Bids

For this purpose, Vendors/Bidders are advised to read the instructions available in the homepage of the portal https://balmerlawrie.eproc.in where detailed procedure for submission of bids is available under the option / link "Bidding Manual".

1.1 Registration with e-procurement platform

For registration and online bid submission bidders may contact HELP DESK of C1India Pvt., Ltd. details of which are available at our web-site mentioned above or they can register themselves online by logging in to the website through https://balmerlawrie.eproc.in

Bidder may contact the following resource persons for any assistance required in this regard.

HELPDESK NOS ARE OPEN BETWEEN 1000 HRS to 1830 HRS IST (MONDAY TO FRIDAY (Exclusions: Balmer Lawrie HOLIDAYS)) Please email your issues before your call helpdesk. This will help us serving you better.				
	Balmer Lawrie & Co Ltd. , 21, Netaji Kolkata - 700 001	Subash Road,		
	Dedicated Helpdesk for Balme	r Lawrie		
Contact Person	E-Mail ID	Tel. No.	Helpdesk Nos are open from	
1. Mr. TirthaDas (Kolkata)	tirtha.das@c1india.com	+91-9163254290	MON - FRI	
2. Mr.Partha Ghosh (Kolkata)	partha.ghosh@c1india.com	+91-8811093299	MON - FRI	
3. Mr. CH. Mani Sankar (Chennai)	chikkavarapu.manisankar@c1india.com	+91-8939284159	MON - SAT	
4. Ms. Ujwala Shimpi (Mumbai)	ujwala.shimpi@c1india.com	+91-22-66865608	MON - FRI	
5. Helpdesk Support (Kolkata)		+91-8017272644	MON - SAT	
	Escalation Level 1			
Mr. Tuhin Ghosh tuhin.ghosh@c1india.com +91-8981165071				
Escalation Level 2				
Mr.Ashish Goel ashish.goel@c1india.com +91-9818820646				
Escalation Level 3				
Mr.Achal Garg achal.garg@c1india.com				

1.2 Digital Certificate authentication

The bidder shall authenticate the bid with his Digital Certificate for submitting the bid electronically on e-procurement platform and the bids not authenticated by digital certificate of the bidder will not be accepted on the e-procurement platform.

All the bidders who do not have digital certificates need to obtain Digital Certificate. They may contact help desk of C1 India Pvt. Ltd.

2. Special Note

- Bids can only be submitted before the last date and time of submission as per the date and time mentioned in
 the e-tender. Resubmission (if required) of bid should be completed within the stipulated date and time. The
 system time (IST) that will be displayed on e-tendering web page shall be the time and no other time shall be
 taken into cognizance.
- Bidders are advised in their own interest to ensure that bids are uploaded and submitted successfully in etendering system well before the closing date and time of bid.
- No bids will be accepted physically or by post.
- Balmer Lawrie does not take any responsibility in case bidder fails to upload the documents within specified time of tender submission.
- Balmer Lawrie will not be responsible for any delay under any circumstances for non-receipt of any documents sent by post as part of response to the tender. Bidders are requested to provide correct "e-Mail address" and "Mobile No." for receiving updates related to e-tender from time to time.
- The bidder has to keep track of any changes by viewing the Addendum/Corrigendum issued by the Tender Inviting Authority on time-to-time basis in the e-Procurement platform. The Company calling for tenders shall not be responsible for any claims/problems arising out of this.

3. Filling of Tender Documents

- 3.1 The tenderers are requested to carefully study all the tender documents and tender conditions before quoting their rates.
- 3.2 The tender must be strictly in accordance with the terms and conditions and specifications laid out in the tender.

- 3.3 Any terms and conditions given by the tenderer on his own in their offers will not be binding on Balmer Lawrie.
- 3.4 The sole proprietor or authorised representative shall sign all documents that needs to be uploaded. When the person signing the documents is not the sole proprietor / authorised representative of the company, the Power of Attorney authorizing such person to act and sign on behalf of the company must be scanned and uploaded and produced later on for verification by Balmer Lawrie.

"Any amendment/corrigendum, as and when required, will be uploaded only on the website of the company <u>www.balmerlawrie.com</u> and related Government of India e-procurement websites where this tender is floated and interested vendors should regularly visit these websites for updation."

SCOPE OF WORK

The scope of work will cover the following jobs:

- I. Transportation of loaded ISO containers containing import cargo from Haldia Dock Complex/ or any other CFS at Haldia to BL CFS at P-3/1, Transport Depot Road, Kolkata 700 088
- II. Transportation of loaded ISO containers containing export cargo from BL CFS at P-3/1, Transport Depot Road, Kolkata 700 088 to Haldia Dock Complex/ or any other CFS at Haldia.
- III. Transportation of empty containers from our CFS to Haldia Dock Complex /or any other CFS at Haldia
- IV. Transportation of empty containers from Haldia Dock Complex/ or any other CFS at Haldia to CFS

4. **CAPACITY:**

The transporter should be the owner of fleet of vehicles and have capacity of placement of 50 trucks/trailers per day on an average. The detailed information with respect to their fleet are to be furnished with documentary proof. Contractor may use vehicles from their associates provided they take full responsibility of safety and security of containers and cargo and such allowance will be given on case to case basis by Company after scrutinizing the valid documents of the vehicles.

5. TASK & RESPONSIBILITY:

- I. The representative of the company would give written requisition or verbal instruction to the authorized person of the contractor for the required number of vehicles in advance normally on previous day. There may be instances when the transporter would be required to place vehicles on receiving short notice of 2/3 hours. The transporter should place trucks/trailors at the nominated place well within the time mentioned on the requisition or as per verbal instruction of the company's representative. Contractor must ensure that the complete picture on movement position of the containers is to be provided from time to time but definitely latest by 9.30 a.m. the next morning to the Dock Operation Officers of BL.
- II. The driver of the vehicle and supervisory staff should be present all the time till loading/unloading of containers at HDC or BL-CFS. The supervisor should be responsible for getting the job done i.e. loading/unloading of

containers and should constantly interact /coordinate with Port operating personnel without any interruption/hindrances.

- III. The driver and authorized representative of the transporter must necessarily check the container seal at HDC. The transporter would issue challan as acceptance of the custody of the containers.
- IV. It will be the responsibility of the contractor to draw the attention of officers of BL if any damage observed to containers while loading at dock and get it surveyed by the surveyor through the concerned representative of BL and duly noted and counter signed in the challan issued by the contractor before the container is moved out of the dock.
- V. Containers should be transported through the route nominated by the company and any deviation required for exigencies/emergency should be informed to the company in advance with valid reasons.
- VI. Containers should be delivered at CFS/Port within the stipulated time of eight hours from the time of exit from the gate of Ports/CFS. If there is any accident/theft/burglary en-route, the same should be informed to the local Police Station immediately and simultaneously to the company. It would be the responsibility of the transporter to get the FIR number and Police Report for the accident/ theft/burglary or any untoward incidents. If the trailer do not report at destination within the stipulated time the company reserve the right to impose suitable penalty towards detention of containers due to delay in reaching CFS/Port

- VII. The contractor should follow all the applicable rules & regulations of the concerned authorities.s Any penalty due to violation of any rule would be to the contractors account.
- VIII. The contractor would issue consignment note or consignment acknowledgement record and on delivery of the containers they should obtain signature of the representative of the company as proof of delivery. The signature will be given only after verifying the seal on the container.
- IX. For transportation & delivery of empty containers from CFS to Slot point of steamer agents, proper container receipt should be collected after delivery from the concerned slot point as proof of delivery of the same in sound condition. Any liability arising out of non production of receipt from concerned slot point would be on the contractor's account. Any slot charges applicable is to be paid by the transporter. BL will reimburse the slot charges to the transporter upon submission of original receipts.
- X. Seals fixed on the container should tally at both ends of receiving and delivery and for the container damage during transit, transporter is not authorized to re-seal on any circumstances whatsoever. Broken seals if found while loading of containers should immediately be brought to the notice of concerned representative of BL or the Surveyor.
- XI. Containers would be moved as per guidelines of the Commissioner of the Customs. These guidelines in turn is binding to the transporter on their part only. The contractor would also follow the guidelines and procedures at HDC while loading/unloading of containers inside Port.
- XII. For Containers, while in the custody of the contractor, the contractor should take all precautionary measures including safety and security of the containers & goods contained therein for safe transportation and delivery of the goods at the destination.
- XIII. The contractor should provide proper superintendence during loading/unloading of containers shall coordinate with the company as well as Port, Customs, Authorized Surveyors, Shipping Agent for smooth execution of the job.
- XIV. The contractor should repair/replace immediately the breakdown vehicles en-route at any point of transportation to reach the destination within stipulated time. In case it is necessary to unload the container for such repair of vehicle, the same should be informed to company and on receiving approval from the company such transshipment should be undertaken at the risk and cost of the transporter.
- XV. The loading/unloading of container at HDC is the primary responsibility of the Port Authorities or Authorized Stevedors/ Private Handling Contractor. The same shall be coordinated and facilitated by the transporter and all incidental expenses, if any incurred on this account will be borne by the transporter.
- XVI. Contractor would constantly keep the CFS yard free from congestion by the vehicles which are released from the CFS after unloading, failing which an amount of Rs.200/-. may be charged per vehicle per day for parking of unloaded/empty vehicles more than 2 hours inside CFS and/or on the connector between CFS and Transport depot Road without any valid permission.
- XVII. It would be the responsibility of the contractor to get the container/s loaded on their truck/trailer time at the Port/Slot Point. Depending on the requirements, the company may advise the contractor to undertake work during weekly off-days, holidays and on any shift or time. The contractor should be prepared to undertake the assignment without any additional charge than stated in rate schedule

- XVIII. The Drivers/Operators of the vehicles should possess valid license to operate the vehicles. The Drivers, Helper, Workmen, Supervisory Staff, Mechanics shall have good health, possess high moral and strictly obey the administrative rules and regulations of Port and BL- CFS. The contractor will ensure that a helper will not drive the vehicle even if he carries a valid license.
- XIX. Contractor will indemnify and keep indemnified BL-CFS against all losses and claims for injury and damages to their employee/workmen or any person or any property whatsoever which may arise out of and in consequence of the work and against all claims, demands proceedings, damages, costs, charges and expenses whatsoever.
- XX. Contractor shall deal with all local problems and sort-out amicably & peacefully. Any matter requiring intervention of Police should be done by contractor. In the process contractor should ensure that container and cargo therein are fully protected against any demurrage, pilferage.
- XXI. Contractor shall be answerable for all complaints and/or claims due to negligence, misconduct, malpractice on the part of any person engaged by the contractor. All persons, employees or otherwise engaged by the contractor should carry identification card and their names should be intimated to the company.
- XXII. Contractor or any of their employee/representative shall not demand and/or accept any payment or gift or any favour whatsoever from any customer of the company for providing the services other than the payment from the company against services as per the terms of the contract.
- XXIII. Contractor shall not indulge and/or encourage any corrupt practice nor seek any undue favour by way of influencing company's customer's employees in whatsoever manner and indulgence of such practice will be considered as breach of agreement.
- XXIV. Contractor shall remove and/or replace any of their employees or person who as per opinion of the company charged with misconduct/indiscipline or incompetence or negligent in proper performance of assigned job or considered undesirable as per the company.
- XXV. In accordance with the requirement of the company, contractor shall offer and extend all reasonable opportunity and/or cooperation to the employees of the company or other contractors engaged by the company. Contractor should always endeavour to create a better and harmonious working atmosphere and congenial situation for smooth functioning of the services.
- XXVI. Contractor shall at all time take precautions to prevent any unlawful, riotous or discordantly conduct by or among their employees and for perseverance of peace and protection of persons and property inside and/or outside premises of Port/BL-CFS.
- XXVII. Hook point deliveries may be required at Haldia dock for import bound cargo in case required for hazardous/Break bulk cargo type. Adequate trailers should be placed at hook point as per written requisition or verbal instruction by BL representatives.
- XXVIII. Contractor shall take necessary instruction from no other person than the authorized/nominated person of the company and undertake the assigned work as per work guideline to be issued by company from time to time in consultation with the contractor.
- XXIX. It is mandatory that the contractor should act as "Surety" to the following Bonds to be executed by the Company with Customs Authority.

Bonds are (a) Import Continuity Bond of Rs. 50.00

Crore

(b) Export Continuity Bond of Rs. 25.00

Crore.

6. Statutory Obligation

The transporter should ensure compliance of all statutory rules/regulations including formalities at Port such as Vehicle/Man Entry Permit and compliance of all norms by RTA Authorities and all expenses/charges related to same will be borne by the contractor. Also the following should be complied and to be taken care of.

- a. Contractor should promptly report any Near Miss, accident within CFS or during transportation
- b. All vehicles should be accompanied by a helper, who will act as traffic marshal in case of vehicle reversing.
- c. All vehicle should have reverse horn, with front & rear lights in working conditions.
- d. All vehicles should be of sound construction & fitness certificates to be submitted. Unfit vehicle wont be allowed within premises.
- e. Safety fluorescent strip to be fitted & maintained along the part of sides, back and front of the cabin.
- f. All tyres should be in good condition with appropriate thread depth.
- g. No cooking inside truck/ trailer cabin or within the CFS premises.
- h. Drivers & helpers should not take rest beneath any vehicle.
- i. Parked vehicle should use wooded chokes as stoppers.
- j. Drivers helpers in case accessing the container top will have to use safety helmets positively.
- k. Each Violation of laid down safety rules as stated above within CFS will lead to a penalty of Rs 2000/ (Site may decide the amount)
- Smoking within premises, harsh driving, Dashing with property, parking at no parking zones, Drivers & helpers using forklifts to travel from one place to another is prohibited and will lead to penalty

GENERAL TERMS AND CONDITIONS

1. Eligibility Criteria For Techno-Commercial Bid

- a) EMD Not applicable.. Bidder have to submit "Bid Security Declaration" stating that if the bidder
 -) Withdraws the offer during validity period of the offer
 - II) Non acceptance of order by the bidder within the stipulated time after placement of order.
 - III) Any unilateral revision made by the bidder during the validity period of the offer
 - IV) Non submission of Security Deposit
 - Bidders submitting false/fabricated/bogus documents in support of their credentials

then the bidder will be put on banned list for 1 year and will not be able to participate in any tender for that period. The declaration is to be given on the letter head of the bidder.

- b) Submission of Trade License.
- c) Minimum 30 nos. of 40 feet trailers in the bidding company's name or any of its director's name is required for qualification. Vehicle registration copies and Comprehensive Insurance copies of the vehicles have to be uploaded .Expired documents will not be accepted
- d) The tenderer/bidder should have successfully involved in transportation of import and export containers (Loaded/Empty) from port (Kolkata Dock System/Haldia Dock Complex) to CFS and vice versa and should have the following minimum values during past seven (7) years ending last day of month previous to the one in which tenders are invited:-.
 - a) 3 similar completed work each costing not less than ₹ 60 Lakhs or
 - b) 2similar completed works each costing not less than 75 Lakhs or

c) 1 similar completed work costing not less than ₹120 Lakhs

Other than transportation of export import (loaded/Empty) containers from Port (Kokata Dock System/Haldia Dock Complex) to CFS and vice versa no other work will be considered as similar work

Copy of work orders and completion certificates from reputed clients in India should be enclosed as supportive documents. The completion certificate should include following Details:-

- 1. Work order reference along with completion certificate as main Consultant clearly specifying the scope of work
- 2. Total amount of work in ₹ completed against work order.
- 3. Date of completion/ Duration.

The completion date of the work orders with executing similar works shall be deciding factor to conclude whether the job has been executed in the qualifying period or not. The value of final executed work shall only be

considered while evaluating the individual work order value.

5.TDS certificate generated from TRACES and Bank account statement(s) showing the payment received in respect of work orders submitted against Pre-Qualification criteria is to be submitted by the bidders, if it is demanded by Balmer Lawrie. The said documents must be for the work executed between the periods indicated there only.

6.Bidders are required to ensure that the value of completed job indicated by them is exclusive of Service Tax/Goods and Services tax. Accordingly, the completion certificate submitted by the bidder shall separately indicate the service tax/Goods and Services tax amount included in the value of completed job OR a separate certificate from the respective client, mentioning the service tax/Goods and Services tax amount, if any, included in the value of completed job under consideration should be submitted by the bidder.

In case Service Tax/Goods and Services tax amount/ component is not specified in the submitted completion certificate, then the amount equivalent to rate applicable as service tax/Goods and Services tax for the subject tender shall be deducted from the value of completed job mentioned in the completion certificate to arrive at the value of the completed job without service tax.

- e)Should have minimum Average Financial Turnover of₹ 50.0 Lakh per year during the last 3 financial years ending with March 2020(Proof to be attached). Preferably from related business as mentioned in the tender. The tenderer/bidder shall submit Balance Sheet/Profit & Loss Account for last 3 years. If certified Balance Sheet is voluminous, then relevant pages in support of turnover is to be uploaded along-with CA certificate towards the same. If financial accounts for the year ending March 2020 yet not audited, bidder can submit provisional statement for the year ending March 2020 signed by Chartered Accountant Registration Certification with GST.
- f) The bidder should not have been black listed in any of the PSU's or private organizations and a self-certification to this affect would need to be provided.
- g) Registration Certification with PF/ESIC.
- h) The bidder should not have been black listed in any of the PSU's or private organizations and a self-certification to this affect would need to be provided on contractor's letter head. The company may verify such certification and if found during such verification that the statement is not true, the bid of the party will be rejected without any further reference to them.
- i) Bidder should submit Integrity Pact in prescribed format attached herewith in tender document as given in Annexure c

2. Acceptance of Offer

Balmer Lawrie would like to place order for all the items of work as mentioned in the Price bid to a single contractor. The overall L1 status will be determined by looking at the total value quoted for the entire job. However, Balmer Lawrie also reserves the right to split the supply order between two or more agencies if necessary; such a step shall not form the basis for alteration of rates.

3. Negotiations

- a. Balmer Lawrie reserves the right to negotiate with the L1 Tenderer only. Tenderer will have to attend the concerned office of Balmer Lawrie for negotiations/clarifications required from them, in respect of their quotations, without any commitment on the part of Balmer Lawrie.
- b. In case of negotiation, the Tenderer should send the confirmation of outcome of such negotiation in writing so as to reach the concerned office of Balmer Lawrie within 3 days from the date of negotiation/ the time stipulated whichever is earlier. If the Tenderer fails to comply with this requirement Balmer Lawrie reserves its right to ignore their quotation at its discretion and proceed to finalise the tender.

4. Price Variation

- 4.1 The price should be firm and irrevocable and not subject to any change whatsoever even due to increase in cost of materials, components and labour cost till the validity of the contract period.
 - 4.2 The quoted rates shall be kept valid for acceptance for a minimum period of 90 days from the due date for submission of tender.

5. Notification of Award

Prior to the expiration of the period of Bid validity, BL will place purchase/work order or letter of intent on the successful bidder(s).

6. Validity of offer

The rate Offer should be kept valid for acceptance for 90 days from the last date for submission of the tender. The rates once submitted shall not be changed/varied/added/altered during this period.

7. Award of Contract

The contract will be awarded to the tenderer who would have quoted the overall lowest bid (L1) for the entire BOQ/Price Schedule of this tender.

8. Payment Terms

Payment will be made within 30 days from the date of submission of bills provided the same are correct in all respect and certified by authorized representative of the Company., if any will be deducted from the bills as per statutory regulations.

9. RATES, TAXES & DUTIES

- (a) The tenderer should quote for all items in the Price Bid. The rates should be expressed in English both in figures and words. Where discrepancy exists between the two, the rates expressed in words will prevail. Similarly if there is any discrepancy between unit rate and total amount, the unit rate will prevail.
- (b) The rates should be quoted in the same units as mentioned in the tender schedule of quantities online.

10. Contract Period

The contract would be for a period of **6 months** from the date of issuance Work Order/ LOI. To be extended for another **6 months** upon mutual consent

11. Insurance

The contractor should take necessary insurance for their vehicles but not limited to third party liability. It is further clarified that in case of any accident through their vehicle, the contractor shall be liable to BL or any third party for any loss/damage for cargo or person. A copy of such policy is required to be provided to BL-CFS.

In case of any shortage/damage/loss to goods for whatsoever reason while the same are in the custody of the contractor, the contractor shall be liable to make good the value of goods including duty, penalties and fines as are leviable by the appropriate authority for such damage/shortage/loss. The fleet owner should have a Carrier's Legal Liability cover for all the vehicles that are engaged in transportation of container & cargo contained therein for Balmer Lawrie-CFS (from Port to CFS & vice-versa). The limit of indemnity in this policy should cover Rs. 1.00 lac AOA and Rs. 1.00 lacs AOY (1:1) for loss / damage to container and Rs.50.00 Lacs AOA and Rs. 50.00 Lacs AOY (1:1) for loss/damage to cargo contained in the container.

12. Labour Law

The Contractor shall comply with all the provisions of all labour legislations of the State/Central Government or any competent authority as applicable in respect of all men/women employed by them in executing the contract. The contractor shall be responsible to defend cost and expenses whatsoever arising out of any failure on the part of contractor to comply with all or any of the Acts and Regulations, of all actions, proceedings, claims, demands, cost and expenses whatsoever arising out of or in connection with the matters referred to in this tender. Coverage of ESIC/WC for operator/helper to be undertaken by contractor copy of which is to be provided to BL-CFS, failing which BL will deduct at the applicable rate of ESI contribution from contractor's bill and the same will be deposited with the concerned Authority.

Contractor shall be responsible to settle all the disputes with Workmen engaged by them. Contractor shall indemnify and absolve the Company of all responsibilities related to employment condition of their employees and should adequately safeguard Company against any possible IR problems including related to employment. Notwithstanding the above the contractor should adhere to all employment regulations such as Minimum Wage Act, Workmen Compensation Act, Contract Labour (Regulation & Abolition) Act, Provident Fund Act, Gratuity Act, Employees State Insurance Act, Bonus Act and/or any other legislation as is in force and as applicable in respect of this tender, etc.

The Company will not have any liability towards employment, remuneration or compensation in whatsoever manner against demand made by the employees of the contractor and such demand be settled by the contractor directly.

Contractor will ensure that the services rendered is discharged without any hindrance and blockage and no other charges/demand for payment are levied on the Company for the services rendered other than the fixed rates as covered in this tender.

13. Volume of work

Anticipated/estimated volume of works by way of Containers those will be handled during the contract period of six months are being provided in Quantities of PRICE, SCHEDULE given below .However this is purely an estimate. No claim shall be entertained in the event, the volume of work is substantially lower. The contractor should also be prepared to increase the fleet strength as well as manpower in case volume of business stated above are higher.

14. Evaluation of Bids:

The bidder who quotes the overall Lowest after considering all items of work as given in the price bid schedule will be deemed as L1. For each individual item of work, the estimated trip will be multiplied by the rate quoted by the bidder and the summation of individual item value is the overall value quoted by the bidder. It is expected that the bidder will quote for all items of work. For any item of work, if the bidder does not quote, then, for the purpose of arriving at the total value of one bidder's quote, the highest rate quoted by any bidder against the specific item of work for which the bidder did not quote will be applied. For example, if for an item of work the number of trips is say 100 and one bidder called "A" does not offer any rate, then the highest rate quoted for this work (let us assume there are quotes from Parties called "B, C and D" and the highest rate quoted by the three parties is say Rs 2000) will be applied (as if A had quoted Rs. 2000 in the example given above) and Rs 200000 will be considered as the value of quote for this item of work for the purpose of arriving at the total value quoted by bidder "A". It is therefore recommended that the bidders should ensure that their quoted rates is most competitive as well as bidders do not miss to quote for any item of work.

To refrain bidders from quoting un-naturally low rates to emerge L-1 on overall basis as well as to safeguard the execution of empty transportation (particularly item no 7,8,9 & 10 of Price Schedule), bidders have to quote at least 40% of loaded transportation rate (more details is given in Price Schedule). In case bidder quotes lower than minimum allowed rate, then for the purpose of arriving at the total value of one bidder's quote, the highest rate quoted by any bidder against the specific item of work for which the bidder did not quote will be applied. For example, if for an item of work the number of trips is say 100 and one bidder called "A" quote an un-naturally low rate, then the highest rate quoted for this work (let us assume there are quotes from Parties called "B, C and D" and the highest rate quoted by the three parties is say Rs 2000) will be applied (as if A had quoted Rs. 2000 in the example given above) and Rs 200000 will be considered as the value of quote for this item of work for the purpose of arriving at the total value quoted by bidder "A".

Additionally, in case it is found that bidders have quoted exceptionally low rates for any item to emerge L-1 for the tender as compared to market price/estimate, bidder may be asked to submit relevant justification and cost breakup for that item. In case the justification and cost analysis does not seem acceptable by Balmer Lawrie Tender Committee, the offer may be cancelled for evaluation.

Splitting of order

L-1 bidder will be decided based on total value at initial stage considering all the bids and they would be called first for negotiation. However L-1 bidder may not be L-1 in all items & hence they should match L-1 rates considering all quotes.

As stated above, Prices shall be first negotiated with the L1 bidder who would be eligible for allotment of 60% of the total business as tendered. L2 bidder shall then be called and asked to match with the negotiated price of L1 bidder and if L2 party agrees then 40 % of the total business tendered shall be allotted to the party.

In case L2, L3, L4 bidder does not agree to match negotiated L1 rate, similar offer shall be successively made to L5, L6... bidders

15.Security Deposit

The successful bidder shall deposit an amount of 3% of the total contract value within seven days from the date of Letter of Intent (LOI)/Work order whichever is by way of Demand Draft in favour of BALMER LAWRIE & CO. LTD. payable at Kolkata as Security deposit. Bank Guarantee in the prescribed format, issued by Scheduled Commercial Bank can also be accepted by the company in lieu of the deposit. The security deposit will be refunded after 03 months of successful completion of contract period.

- (ii) If Contractor fails to provide the Security Deposit within the period specified, such failure will constitute a breach of the Contract and Balmer Lawrie shall be entitled to award the Work elsewhere at Contractor's risk and cost. The Security Deposit shall be released to the contractor after completion of work, final bill payment & after submission of Performance Bank Guarantee covering the defect liability period.
- (iii) No interest shall be payable against Security Deposit.
- (iv) The Security Deposit / Retention Money shall remain at the entire disposal of BL as a security for satisfactory execution and completion of the Work(s). BL shall be at liberty to deduct and appropriate from the Security Deposit / Retention Money such damages (liquidated, penalty or otherwise) and other dues and recoveries from Contractor under this Contract and the amount by which Security Deposit / Retention Money is reduced by such appropriations, will be made by further deductions from Contractor's subsequent bills to that extent as to make up the Security Deposit / Retention Money.
- (v) Security deposit has to be paid by MSE vendors too.

Balmer Lawrie reserves the right to appoint any other contractor on same or similar terms and conditions or otherwise to render the same or similar services utilize the services of other contractor at the RISK & COST of the contractor and to recover the charges and expenses incurred in excess of the contractual rates, terms & conditions from the contractor. This will be without prejudice to the rights of Balmer Lawrie for any other action including termination of contract, forfeiture of security deposit etc.

The Security Deposit is liable to be forfeited or appropriated towards any penalty imposed by BL as a result of acts of omission/commission/gross negligence on the part of the contractor or towards any charges like demurrage, damage to the container/cargo that may become payable by Balmer Lawrie to its customers or failure of the successful bidder to execute the work as per terms and conditions of the contract without prejudice to the other right or action that the Company is entitled to. The Security Deposit after adjustment, if any, may be refunded to the contractor after successful completion of the contract and after settlement of all dues.

16. Termination of the contract

16.1 Termination on expiry of the CONTRACT

This Agreement shall be deemed to have been automatically terminated on the expiry of the CONTRACT period unless the BL has exercised its option to extend this CONTRACT in accordance with the provisions, if any, of this CONTRACT.

16.2 Termination on account of insolvency

In the event the CONTRACTOR or its collaborator at any time during the term of this Agreement becomes insolvent or makes a voluntary assignment of its assets for the benefit of creditors or is adjudged bankrupt, then the BL shall, by a notice in Writing have the right to terminate this CONTRACT and all the CONTRACTOR's rights and privileges hereunder, shall stand terminated forthwith.

16.3 Termination for unsatisfactory performance

If the BL considers that the performance of the CONTRACTOR is unsatisfactory or, not up to the expected standard, the BL shall notify the CONTRACTOR in writing and specify in detail the cause of such dissatisfaction. The BL shall

have the option to terminate this Agreement by giving 30 days' notice in writing to the CONTRACTOR, if, CONTRACTOR fails to comply with the requisitions contained in the said written notice issued by the BL.

16.4 Consequences of termination

In all cases of termination herein set forth, the obligation of the BL to pay shall be limited to the period up to the date of termination. Notwithstanding the termination of this Agreement, the parties shall continue to be bound by the provisions of this Agreement that reasonably require some action or forbearance after such termination.

The contract may be terminated by either party by giving at one months notice if any kind of penalty is imposed for 3 times. In such case BL would be liable to pay the charges for services already rendered till such notice of termination is served only.

17. Statutory obligation

ESI/ PF/ Other Statutory obligations: You would be required to ensure adherence of all statutory obligations related to your employees who would be working inside Balmer Lawrie premises. On award of the contract, you shall ensure compliance with all relevant statutory provisions under the relevant labour laws which are as given below:

- a) The Contract Labour (Regulation & Abolition) Act 1970
- b) The Employees Provident Funds and Miscellaneous Provisions Act 1952
- c) The Employees State Insurance Act 1948
- d) The Minimum Wages Act 1948
- e) The Workmen Compensation Act 1923

and other applicable labour enactment and as amended from time to time in respect of the personnel deployed by you the Company's premises. Presently the minimum wages payable is to be obeyed. per person per day - plus applicable PF and ESI. Bidders are requested to take note of the same while quoting their rates.

The contractor shall undertake to comply with all statutory regulations, like ESI Act, PF Act, Bonus Act, Gratuity Act, Minimum Wages Act, Factories Act, Contract Labour Act, etc. or any other act that may be applicable for employment of their workmen. Any expenses incurred by Balmer Lawrie & Co Ltd., under the regulations will have to be reimbursed by contractor. The contractor will be the ultimate employer of their personnel and they shall supervise the work of the men engaged by them for deliverance and performance of the contract. The contract shall be strictly between the company and the contractor.

The contractor shall at their expense comply with all the labour laws and keep Balmer Lawrie & Co. Ltd indemnified in respect thereof. The contractor should comply with all rules and regulations of West Bengal State Labour Board or any other body / bodies as required.

The personnel deployed in the Company's premises by you shall be fully qualified in all respects to carry out the activities for which he has been deployed.

You shall equip the personnel deployed by you in the Company's premises with all the necessary implements and safety equipment. The persons will have to use the PPE provided by BL.

It may be noted that the bill submitted by you for services rendered shall be processed only on submission of satisfactory proof of remittances Challans in respect of statutory payments such as ESI, PPF, etc. for the personnel deployed by you in the Company's premises along with the ESI/PF numbers allotted to them.

Cost if any, incurred by the Company in ensuring statutory compliance with the existing labour enactment and as amended from time to time shall be fully charged to you.

18. TENDER CONDITIONS FOR BENEFITS / PREFERENCE FOR MICRO & SMALL ENTERPRISES (MSES)

- As Per Public procurement Policy for Micro & Small Enterprises (MSEs) Order, 2012 issued vide Gazette Notification dated 23.03.2012 by Ministry of Micro, Small and Medium Enterprises of Govt. of India, MSEs must be registered with any of the following in order to avail the benefits/preference available vide Public Procurement Policy MSEs Order, 2012
- a. District Industries Centers (DIC)
- b. Khadi and Village Industries Commission (KVIC)
- c. Khadi and Village industries Board and Coir Board
- e. National Small Industries Corporation (NSIC)
- f. Directorate of Handicraft and Handloom
- g. Any other body specified by Ministry of MSME
- MSEs participating in the tender must submit the certificate of registration with any one of the above agencies.
- 18.3 The registration certificate issued from any one of the above agencies must be valid as on close date of the tender. The successful bidder should ensure that the same is valid till the end of the contract period.
- 18.4 The MSEs who have applied for registration or renewal of registration with any of the above agencies/bodies, but have not obtained the valid certificate as on close date of the tender, are not eligible for exemption/preference.
- 18.5 Registered MSME vendors shall be exempted from need to furnish EMD, subject to their submission of registration details.
- 18.6 Declaration of Udyog Aadhar Memorandum [UAM Number] number by the MSME vendors on Central Public Procurement Portal [CPPP] is mandatory to qualify for availing the benefits as per Public Procurement Policy for MSMEs
- 18.7 Price Preference Subject to meeting terms and conditions stated in the tender document including but not limiting to prequalification criteria, 25% of the total quantity of the tender is earmarked for MSEs registered with above mentioned agencies/bodies for the tendered item. Where the tendered quantity can be split, MSEs quoting a price within a price band of L1+15% shall be allowed to supply 25% of total tendered quantity provided they match L1 price. In case the tendered quantity cannot be Split, MSE shall be allowed to supply total tendered quantity provided their quoted price is within a price band of L1+15% and they match the L1 price. In case of more than one such MSEs are in the price band of L1+15% and matches the L1 price, the supply may be shared proportionately.

For Further clarity in this regard a table is furnished below:

Type of Tender	Price Quoted by MSE	How to Finalize the Tender
Can be split	L1	Full Order on MSE
Can be split	Not L1 but within L1+15%	25% order on MSE subject to matching L1 price
Cannot be split	L1	Full Order on MSE
Cannot be split	Not L1 but within L1+15%	Full Order on MSE subject to matching L1 price

19. Penalty/Liquidated damages: -

Vendor shall be liable to pay liquidated damages for the following:

- a) Failure to deliver the work as mentioned in the scope of work will lead to a fine equivalent to the demurrage and detention charges imposed by the Kolkata Port on Balmer Lawrie & Company Limited
- b) If any damage is caused to the property and/or machinery (including its any part) of Balmer Lawrie& Co Ltd., directly and/or indirectly incidental to and connected with the execution of the work, the loss shall be assessed by BL and vendor shall be liable to indemnify the value of such damaged property and/or machinery.
- c) BL shall have the right to employ any other agency to complete the remaining work at the risk and cost of the Contractor, in the event of his failing to complete the work within the stipulated time and as per the instruction of authorized personnel of Balmer Lawrie CFS Kolkata.
- d) For regular loading/unloading apart from wagon, even after prior booking, if equipment is not deployed within stipulated time i.e. 10AM, then Rs.100/- per equipment per hour would be deducted from the monthly bills.
- **20. LIMITATION OF LIABILITY:** The Contractor will be fully responsible for ensuring safety of lives, cargo, vehicles, property and containers within Haldia Dock Complex, CFS/Empty Container yard where jobs under scope of this contract are being carried out by them. Any damage to any life and/or property therein as mentioned due to negligence/mishandling of vehicle by the Operator and /or malfunctioning of the vehicle would be to the account of the contractor. It is mandatory that necessary 3rd party insurance cover is kept valid by the contractor for the vehicle used under this contract.

21. Force Majeure:

Any delay in or failure of the performance of either part hereto shall not constitute default hereunder or give rise to any claims for damage, if any, to the extent such delays failure of performance is caused by occurrences such as Acts of God or an enemy, expropriation or confiscation of facilities by Government authorities, acts of war, rebellion, sabotage or fires, floods, explosions, riots, or strikes. The Vendor shall keep records of the circumstances referred to above and bring these to the notice of the Balmer Lawrie CFS Kolkata authorized personnel in writing immediately on such occurrences. The amount of time, if any, lost on any of these counts shall not be counted for the delivery period. On decision of BL/BL arrived at after consultation with the Vendor, shall be final and binding. Such a determined period of time be extended by the BL to enable the Vendor to deliver the items within such extended period of time.

If Vendor is prevented or delayed from the performing any of its obligations under this agreement by Force Majeure, then Vendor shall notify BL the circumstances constituting the Force Majeure and the obligations performance of which is thereby delayed or prevented, within seven days of the occurrence of the event.

22. RESOLUTION OF DISPUTES / ARBITRATION

Any dispute or difference arising under this Contract shall be referred under jurisdiction of Kolkata to a sole arbitrator to be appointed by the Chairman & Managing Director, Balmer Lawrie & Co. Ltd. and the provisions of Arbitration Act, 1996 including any statutory modifications or enactment thereof shall apply to the Arbitration proceedings. The fees of the arbitrator, if any, shall be shared equally by both the parties. The award shall be a speaking award stating reason therefor and is final & binding on the parties. The proceeding shall be conducted in English language and courts at Kolkata will have exclusive jurisdiction to settle any dispute arising out of this contract.

23. Alternative Arrangement

In absence of the timely and proper performance by the contractor, BL reserves the right to utilize the services of any other contractor without notice at the <u>risk and cost</u> of the contractor and to recover charges and expenses in excess of the contractual terms from the contractor. Similarly if the contractor fails to meet their contractual obligations, the work shall be completed at their risk and cost through alternative sources/arrangements. This will be without prejudice to the rights of BL for any other action including termination, forfeiture of security deposit etc.

24. HSE CLAUSE

A. The contractor and his workers must strictly take all safety precautions and shall supply to his workers dependable safety appliances like hand gloves, safety boots, safety belt, safety helmets, duster cloth, dust mask/nostril filter etc. In addition to this, contractor shall also provide additional

safety appliances as per requirement and follow safe working practices like using fully insulated electrode holders etc. He shall also ensure that his workmen intelligently use only dependable safety appliances supplied to them.

- b) The contractor shall take adequate safety precaution to prevent accidents at site. The contractor shall also ensure that his employees observe the statutory safety rules and regulations and also those laid down by the employer from time to time and promptly submit report of accident and state the measures taken by him to prevent their recurrence and also keep the employer indemnified of all claims arising out of such accidents.
- c) No Workmen shall be engaged on the work without proper safety induction and without using required PPE. Use of safety helmet and shoe is must excepting in painting works where shoe will not be used.
- d) All workmen employed within Balmer Lawrie site should be in sound and intoxicated health condition. Balmer Lawrie may ask for a health certificate of any workmen employed by Contractor at site anytime before/during/after execution of job at site.

List of safety violations and penalty clause for the same

B. The list of safety violations have been classified in the following categories:

Category	Details of Violation
Minor	Annexure-1
Subsequent-Minor	Annesure-1
Major	Annexure-2
Subsequent-Major	Annexure-2
Fatal / Permanent disability	High risk violations / Lapses leading to
	Fatality / Permanent disability

- 1. The safety standards & rules are to be strictly adhered to. Any non adherence to the Safety stipulations will be termed as violation.
- 2. Annexure -1 & 2 are enclosed herewith.
- 3. Some of the common violations as given in Annexure-1 and Annexure-2 are illustrative and non exhaustive. However, BL executive may identify job specific instructions on case to case basis and non adherence to such instructions will be treated as violation.
- 4. Decision of BL for any fine/penalty shall be final and binding to the Contractor in this regard.

C. The penal actions for different types of violations will be as under:

Category	Description of violation	Penalty per violation	
Minor	As listed in Annexure-1	Rs.500/-	

Subsequent-Minor	As listed in Annexure-1	Rs.1000/-
Major	As listed in Annexure-2	Rs.5000/-
Subsequent-Major	As listed in Annexure-2	Rs.10,000/-

Fatal / Permanent	High risk	*Rs.1,00,000/- or 10% of contract value
disability	violations /	whichever is lower.
	Lapses leading	
	to	** Enquiry to be conducted & further action
	Fatality /	to be taken as per recommendations of the
	Permanent	Committee
	disability	

MODE OF DEDUCTION OF PENALTY

- 1. In case of Minor violation and every subsequent violation a sum of Rs.500/- and Rs.1000/- respectively (Limited to 10% of contract value) will be deducted from the bill of the contractor as penalty on the direction of Executing Authority to the Finance Deptt for deduction from the bill/Security Deposit of the contractor & Safety Officer/Unit HR Head will be intimated.
- 2. In case of major violation a sum of Rs.5000/- for 1St violation & Rs.10,000/- for every subsequent violation (Limited to 10% of contract value) will be imposed by Executing Authority within 3 days of violation and direct Finance Deptt for deduction from the bill/Security Deposit of the contractor accordingly & Safety Officer/ Unit HR Head will be intimated.
- 3. In case of violation leading to fatality / permanent disability, the Unit Head will impose fine of Rs.1,00,000/2,00,000 (Depending on the case) or 10% of the contract value whichever is lower on the contractor. To be imposed upon recommendation of Safety Committee and direct to Finance Deptt for deduction from the bill/Security Deposit of the contractor accordingly

CASE - I

MINOR VIOLATIONS

- 1. Unauthorized entry in hazardous location.
- 2. Proper ladder/steps not provided for Ascending/descending
- 3. Shuttering not done (below 2 mtr. Level) of excavation
- 4. Over handing burden in pit not removed in excavation
- 5. Power cable clamed with G.I. wires to post/pillar
- 6. Power cable tied on reinforce rod/structure without proper insulation
- 7. Loose connection taken from board without board plug
- 8. Fitness certificate of cranes/hydramac/heavy vehicles not available
- 9. Rolling/lifting of cylinder/dragging on the ground (without cage);
- 10. Crane rope condition not ok
- 11. Rope of crane not clamped properly
- 12. Not wearing safety helmet/ Reflector jacket at site
- 13. Working in slippers/barefoot
- 14. Hand gloves not used
- 15. Gas cutting without goggle

- 16. Welding with non-standard holder
- 17. Welding machine earthing (double body earthing) not done;
- 18. Welder/ Gas cutter must wear cotton/ leather clothing. No nylon/synthetic dress allowed.
- 19. LPG Cylinder date expiry/over
- 20. Gas hose pipe clamping done by wires;
- 21. Loading/unloading of cylinder-cushion not given
- 22. Condition of hose pipe not good
- 23. Working with leaking cylinder
- 24. Using non power cable instead of welding cable
- 25. Not putting road block/ red flags /stopper
- 26. Working without work permit/shut down;
- 27. Taking shelter behind Electrical panel
- 28. Not having proper gate passes /other area passes
- 29. Use of damaged slings/tools/ropes
- 30. Hand grinders/mixer machines without guard
- 31. No indicator light/brake light on vehicles;
- 32. Truck side pane/broken not ok
- 33. Dropping/Spillage of material on the road
- 34. Over speeding)violation of speed limits)
- 35. No indicator light/brake light on vehicles.
- 36. Talking with cell-phone while driving;
- 37. Truck carrying powdery material without Tarpaulin;
- 38. Stock protruding out of the truck body;

CASE - 2

MAJOR VIOLATIONS

- 1. Using bamboo/or other non standard material for scaffolding.
- 2. "Permit to work" not obtained for Hazardous jobs.
- 3. Scaffolding planks not tied properly
- 4. Throwing/dropping of material from height;
- 5. Working at Height without Height pass
- 6. Non Use of Full Body Harness for work at Height (Roof sheet changing, Painting, Maintenance jobs etc)
- 7. Absence of supervisor at work in Hazardous Area, Confined space & Height working
- 8. Unguarded floor opening/ barricading excavation pits.
- 9. No top cover in power distribution board.
- 10. Railings not provided on working platforms
- 11. Non anchorage of life line (Lanyard)
- 12. Welding screen/Face shield, welder gloves not used;
- 13. Dismantling of structure without authorized plan
- 14. Driving vehicles without valid driving licence;
- 15. Driving in intoxicated condition

DATE:

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25. Corrigendum to tender: The bidder has to keep track of any changes by viewing the addendum /Corrigendum's issued by the Tender Inviting Authority on time-to- time basis from our website www.balmerlawrie.com and e-procurement website https://eproc.balmerlawrie.com or www.gem.gov.in (If tender is hosted in GeM)

ACCEPTED ALL TERMS AND CONDITIONS AS STATED ABOVE.

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DECLARATION

Having examined the tender documents, we have understood the terms & conditions indicated in the e- TENDER NO: *BL/CFS-KOL/Trspt HDC Container/37/20-21* and hereby confirm our acceptance of the same.

Place : Signature of Tenderer

Date : Name & Address

Telephone Nos.
Office:
Fax Nos. :

Annexure A

PARTICULARS OF THE TENDERER'S ORGANISATION

S. No	Description	Tenderers Details
1	Name of the Tenderer	
2	Address of the Registered Office	
3	Address of the branch / office quoting against the Tender	
4	Year of commencement of business	
5	Whether Sole Trader/ Partnership /LLP/ Private Limited Co., or Public Limited Co.	
6	Registration No. (Under companies Act)	
7	Whether copy of Incorporation /Registration certificate from ROC(Registrar of company) uploaded	
8	Income Tax PAN no.	
9	Whether copy of PAN enclosed	
10	Whether copy of latest Income Tax Return uploaded	
11	GST Registration. No.	
12	Whether copy of GST Registration certificate Uploaded	
13	Name of the Banker	
14	Whether registration under MSMED act	
15	In case registered under MSMED provide registration number and copy of registration certificate.	
16	If MSME vendor is SC/ST must furnish their relevant document.	

SIGNATURE OF TENDERER	DATE:

Annexure B-Vehicle Details

SI No.	Vehicle Registration Number	Vehicle Registration validity End date	Insurance Number	Insurance End Date	Remarks

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Annexure C Integrity Pact

ed (BL) hereinafter referred to as	s "The Principal".
And	
hereinafter referred to as "The	Bidder/Contractor'
	And

Preamble

The Principal intends to award, under laid down organizational procedures, contract/s for	
	₹.

The Principal values full compliance with all relevant laws of the land, rules, regulations, economic use of resources and of fairness/transparency in its relations with its Bidder(s) and /or Contractor(s).

In order to achieve these goals, the Principal will appoint an Independent External Monitor (IEM), who will monitor the tender process and the execution of the contract for compliance with the principles mentioned above.

Section 1- Commitments of the Principal

- 1. The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles:
 - a. No employee of the Principal, personally or through family members, will in connection with the tender for, or the execution of a contract, demand, take a promise for or accept, for self or third person, any material or immaterial benefit which the person is not legally entitled to.
 - b. The Principal will, during the tender process treat all Bidder(s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all Bidder(s) the same information and will not provide to any Bidder(s) confidential/additional information through which the Bidder(s) could obtain an advantage in relation to the tender process or

SIGNATURE OF TENDERER DATE:.....

the contract execution.

- c. The Principal will exclude from the process all known prejudiced persons.
- 2. If the Principal obtains information on the conduct of any of its employees which is a criminal offence under the IPC/PC Act, or if there be a substantive suspicion in this regard, the Principal will inform the Chief Vigilance Officer and in addition can initiate disciplinary actions.

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Section2- Commitments of the Bidder(s)/ Contractor(s)

- 1. The Bidder(s)/Contractor(s) commit himself to take all measures necessary to prevent corruption. He commits himself to observe the following principles during his participation in the tender process and during the contract execution.
 - a. The Bidder(s) / Contractor(s) will not, directly or through any other persons or firm, offer, promise or give to any of the Principal's employees involved in the tender process or the execution of the contract or to any third person any material or other benefit which he/she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.
 - b. The Bidder(s)/Contractor(s) will not enter with other Bidders into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.
 - c. The Bidder(s)/Contractor(s) will not commit any offence under the relevant IPC/PC Act; further the Bidder(s) /Contractors will not use improperly, for purposes of competition or personal gain, or pass on to others, any information or document provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.
 - d. The Bidder(s)/Contractor(s) of foreign origin shall disclose the name and address of the Agents/representatives in India, if any. Similarly, the Bidder(s)/Contractor(s) of Indian Nationality shall furnish the name and address of the foreign principals, if any. Further details as mentioned in the "Guidelines on Indian Agents of Foreign Suppliers" shall be disclosed by the Bidder(s)/Contractor(s). Further, as mentioned in the Guidelines all the payments made to the Indian agent/representative have to be in Indian Rupees only. Copy of the "Guidelines on Indian Agents of Foreign Suppliers' as annexed and marked as Annexure A
 - e. The Bidder(s)/Contractor(s) will, when presenting his bid, disclose any and all payments he has made, is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract.
- 2. The Bidder(s)/Contractor(s) will not instigate third persons to commit offences outlined above or be an accessory to such offences.

SIGNATURE OF TENDERER	DATE:

SEAL

Section 3: Disqualification from tender process and exclusion from future contracts

If the Bidder(s)/Contractor(s), before award or during execution has committed a transgression through a violation of Section 2, above or in any other form such as to put his reliability or credibility in question, the Principal is entitled to disqualify the Bidder(s)/Contractor(s) from the tender process or act as per the procedure mentioned in the "Balmer Lawrie Policy on Blacklisting". Copy of the "Balmer Lawrie Policy on Blacklisting" is annexed and marked as Annexure - B.

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Section 4: Compensation for Damages

- a) If the Principal has disqualified the Bidder(s) from the tender process prior to the award according to Section 3, the Principal is entitled to demand and recover the damages equivalent to Earnest Money Deposit/Bid Security.
- b) If the Principal has terminated the contract according to Section 3, or if the Principal is entitled to terminate the contract according to Section 3, the Principal shall be entitled to demand and recover from the Contractor liquidated damages of the Contract value or the amount equivalent to Performance Bank Guarantee.

Section 5: Previous Transgression

a. The Bidder declares that no previous transgressions occurred in The last three years with any other company in any country conforming to the anticorruption approach or with any other public sector enterprise in India that could justify his exclusion from the tender process.

brief the bidder makes incorrect statement on this subject, he can be disqualified from the tender process or action can be taken as per the procedure mentioned in "Balmer Lawrie Policy on Blacklisting".

Section 6: Equal treatment of all Bidders/Contractors/Subcontractors.

- a. The Bidder(s)/Contractor(s) undertake(s) to demand from all subcontractors a commitment in conformity with this Integrity Pact, and to submit it to the Principal before contract signing.
- b. The Principal will enter into agreements with identical conditions as this one with all bidders, contractors and subcontractors.
- c. The Principal will disqualify from the tender process all bidders who do not sign this Pact or violate its provisions.

Section 7: Criminal charges against violation Bidder(s)/ Contractor(s)/Subcontractor(s).

If the Principal obtains knowledge of conduct of a Bidder, Contractor or Subcontractor, or of an employee or a representative or an associate of a Bidder, Contractor or Subcontractor which constitutes corruption, or if the Principal has substantive suspicion in this regard, the Principal will inform the same to the Chief Vigilance Officer.

Section 8: Independent External Monitor/Monitors

(a) The Principal appoints competent and credible Independent External Monitor for this Pact.

The task of the Monitor is to review independently and objectively, whether and to what extent the parties comply with the obligations under this agreement.

(b)	The Monitor is not subject to instr	ructions by the representatives of the	parties and
SIGNATURE OF TE	NDERER	DATE:	

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performs his functions neutrally and independently. He reports to the Chairman & Managing Director, BL.

(c) The Bidder(s)/Contractor(s) accepts that the Monitor has the right to access without restriction to all project documentation of the Principal including that provided by the Contractor. The Contractor will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his project documentation. The same is applicable to Subcontractors. The Monitor is under contractual obligation to treat the information and documents of the Bidder(s)/Contractor(s)/Subcontractor(s) with confidentiality.

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- (d) The Principal will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the Principal and the Contractor. The parties offer to the Monitor the option to participate in such meetings.
- (e) As soon as the Monitor notices, or believes to notice, a violation of this agreement, he will so inform the Management of the Principal and request the Management to discontinue or take corrective action, or to take other relevant action. The monitor can in this regard submit non-binding recommendations. Beyond this, the Monitor has no right to demand from the parties that they act in a specific manner, refrain from action or tolerate action.
- (f) The Monitor will submit a written report to the CMD, BL within 8 to 10 weeks from the date of reference or intimation to him by the Principal and, should the occasion arise, submit proposals for correcting problematic situations.
- (g) Monitor shall be entitled to compensation on the same terms as being extended to / provided to Independent Directors on the BL Board.
- (h) If the Monitor has reported to the CMD, BL, a substantiated suspicion of an offence under relevant IPC/PC Act, and the CMD, BL has not, within the reasonable time taken visible action to proceed against such offence or reported it to the Chief Vigilance Officer, the Monitor may also transmit this information directly to the Central Vigilance Commissioner.
- (I) the word 'Monitor' would include both singular and plural.

Section 9 - Pact Duration

This pact begins when both parties have legally signed it. It expires for the Contractor 10 months after the last payment under the contract, and for all other Bidders 6 months after The contract has been awarded.

Note: (The periods may be extended to suit the individual unit's requirements)

If any claim is made / lodged during this time, the same shall be binding and continue to be valid despite the lapse of this pact as specified above, unless it is discharged / determined by CMD, BL.

Section 10 - Other provisions

- a) This agreement is subject to Indian Law. Place of performance and jurisdiction is the Registered Office of the Principal, i.e. Kolkata.
- b) Changes and supplements as well as termination notices need to be made in writing. Side agreements have not been made.

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c) If the Contractor is a partnership or a consortium, this agreement must be signed by all partners or consortium members. d) Should one or several provisions of this agreement turn out to be invalid, the remainder of this agreement remains valid. In this case, the parties will strive to come to an agreement to their original intentions. Page | 28 (For & on behalf of the Principal) (For & On behalf of Bidder/ Contractor) (Office Seal) (Office Seal) Place -----Date -----Witness 1: (Name & Address) Witness 2: (Name & Address)

GUID	ELINES FOR INDIAN AGENTS OF FOREIGN S	SUPPLIERS
1.0	There shall be compulsory registration of agents for who is not registered with BL Units shall apply for	all global (Open) Tender and Limited Tender. An agent registration in the prescribed Registration Form.
SIGNA	ATURE OF TENDERER	DATE:

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1.1 Registered agents will file an authenticated photocopy duly attested by a Notary Public/ Original certificate of the principal confirming the agency agreement and giving the status being enjoyed by the agent and the commission/ remuneration/ retainer-ship being paid by the principal to the agent before the placement of order by BL.

1.2 Wherever the Indian representatives have communicated on behalf of their principals and the foreign parties have stated that they are not paying any commission to the Indian agents, and the Indian representative is working on the basis of salary or as retainer, a written declaration to this effect should be submitted by the party (i.e. Principal) before finalizing the order.

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2.0 DISCLOSURE OF PARTICULARS OF AGENTS/ REPRESENTATIVES IN INDIA, IF ANY.

- 2.1 Tenderers of Foreign nationality shall furnish the following details in their offer:
- 2.1.1 The name and address of the agents/representatives in India, if any, and the extent of authorization and authority given to commit the Principals. In case the agent/representative be a foreign Company, it shall be confirmed whether it is real substantial Company and details of the same shall be furnished.
- 2.1.2 The amount of commission/ remuneration included in the quoted price(s) for such agents/representatives in India.
- 2.1.3 Confirmation of the Tenderer that the commission/remuneration if any, payable to his agents/representatives in India, may be paid by BL in Indian Rupees only.
- 2.2 Tenderers of Indian Nationality shall furnish the following details in their offers:
- 2.2.1 The name and address of the foreign Principals, if any, indicating their nationality as well as their status, i.e., whether manufacturer or agents of manufacturer holding the Letter of Authority of the Principal specifically authorizing the agent to make an offer in India in response to tender either directly or through the agents/representatives.
- 2.2.2 The amount of commission /remuneration included in the price(s) quoted by the tenderer for himself.
- 2.2.3 Confirmation of the foreign principals of the Tenderer that the commission/remuneration, if any, reserved for the Tenderer in the quoted price(s), may be paid by BL in India in equivalent Indian Rupees on satisfactory completion of the Project or supplies of Stores and Spares in case of operation items.
- 2.3 In either case, in the event of contract materializing, the terms of payment will provide for payment of the commission/remuneration, if any, payable to the agents /representatives in India in Indian Rupees on expiry of 90 days after the discharge of the obligations under the contract.
- 2.4 Failure to furnish correct and detailed information as called for in paragraph 2.0 above will render the tender concerned liable to rejection or in the event of a contract materializing, the same liable to termination by BL. Besides this, there would be a penalty of banning business dealings with BL or damage or payment of a named sum.

* * * * *

SIGNATURE OF TENDERER	DATE:
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Balmer Lawrie & Co. Ltd. Container Freight Station, [Kolkata]
e- TENDER NO: BL/CFS-KOL/Trspt HDC Container/37/20-21

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SIGNATURE OF TENDERER

DATE:....



Balmer Lawrie Policy on Black Listing

Introduction

In the endeavour to maintain and foster ethical and corruption free business environment, the Supply Chain/Purchase/Contract & Procurement Procedure is being streamlined to include provision for banning or putting on holiday list vendor/supplier/contractor/consultant indulging in Corrupt, Fraudulent, Coercive and Collusive practices including laxity in services. In view of the complexity of the issue, it has become necessary to develop a comprehensive Policy encompassing the views of all stakeholders, our experience of Supply chain/ Purchase/ Project Execution / Services.

In the course of contracting, one has to deal with various vendors / suppliers / contractors /consultants who are expected to adopt and maintain highest standards and a high degree of ethics and integrity, commitments and sincerity towards the work undertaken by them. Any aberration, deviation and violation from the expected standards of supplies/services/ behaviour of the contracting agencies need to be dealt with appropriately so that it becomes a deterrent for all.

This policy is aimed at blacklisting the errant vendors and service providers by following laid down procedure.

Any business restriction on any person or group involves legal scrutiny and civil consequences and therefore, necessitating to provide an opportunity to the defendant to defend its case. The Banning Procedure given here in under is to be used for all Supply Chain/Contracts/Services and Purchases functions across Balmer Lawrie & Co. Ltd.

Balmer Lawrie Purchase Manual provides for evaluation of performance of Vendors/ Suppliers /Contractors/ Consultants. Further, Fraud Prevention Policy of Balmer Lawrie also covers vendors, suppliers, contractors, service providers, consultants or any other external agency/person having business relationship and/or associated with the company in any manner, as well as their representatives.

This Policy contains provision for putting a Vendor/Supplier/ Contractor/Consultant on Suspension and/or on banning list if such agency indulged in corrupt/fraudulent/ collusive/coercive practice or failed to render services as per acceptable standards.

A. Definitions

A.1 "Corrupt Practice" means the offering, giving, receiving or soliciting, directly or indirectly, anything of value to improperly influence the actions in selection process or in contract execution.

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- "Corrupt Practice" also includes any omission or misrepresentation that may mislead or attempt to mislead so that financial or other benefit may be obtained or an obligation avoided.
- A.2 "Fraudulent Practice" means and includes any act or omission committed by agency or with his connivance or by his agent by misrepresenting/ submitting false documents and/or false information or concealment of facts or to deceive in order to influence a selection process or during execution of contract/order.
- A.3 "Collusive Practice amongst bidders(prior to or after bid submission)" means a scheme or arrangement designed to establish bid prices at artificial non-competitive levels and to deprive Balmer Lawrie of the benefits of free and open competition.
- A.4 "Coercive practice" means impairing or harming or threatening to impair or harm directly or indirectly, any agency or its property to influence the improperly actions of an agency, obstruction of any investigation or auditing of a procurement process.
- A.5 Poor Services means services which are not acceptable to Balmer Lawrie in terms of specifications, quality, quantity, timeliness and not as per the verbal/written advice of dealing Executive/Officer of Balmer Lawrie.
- A.6 Vendor/Supplier/Contractor/Consultant/Bidder" is herein after referred as "Agency"
- A.7 "Appellate Authority" shall mean Committee of Directors consisting of Director (Finance) and Director (I/C) for SBUs/Functions under respective Directors.
- A.8 "Competent Authority "shall mean the authority, who is competent to take final decision for Suspension of business dealing with an Agency/ies and Banning of business dealings with Agency/ies and shall be the "Director" concerned.
- A.9 "Allied Agency" shall mean all the concerns within the sphere of effective influence of banned/ suspended agencies. In determining this, the following factors may be taken into consideration:
 - (a) Whether the management is common.
 - (b) Majority interest in the management is held by the partners or directors of banned/suspended firm.
 - (c) Substantial or majority shares are owned by banned/suspended agency and by virtue of this it has a controlling voice.
- A.10 "Investigating Agency" shall mean any department or unit of Balmer Lawrie investigating into the conduct of Agency/party and shall include the Vigilance Department of Balmer Lawrie, Central Bureau of Investigation, State Police or any other agency set up by the Central or state government having power to investigate.

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- B. Actions against bidder(s) indulging in corrupt / fraudulent / collusive / coercive practice
- B.1 The Competent Authority for Banning of any agency is the Director (In-Charge) of the SBU/Function.
- B. 2 Irregularities noticed during the evaluation of the bids:

If it is observed during bidding process/bids evaluation stage that a bidder has indulged in corrupt/fraudulent/collusive/coercive practice, the bid of such Bidder(s) shall be rejected and its Earnest Money Deposit (EMD)shall be forfeited.

Further, such agency shall be banned for future business with Balmer Lawrie & Co. Ltd. For a period specified in para B2.2 below from the date of issue of banning order.

A Vendor can also be banned for future business if he fails to supply products/services as per standards as prescribed in the tender or to the satisfaction of the company and it's representative (s).

B.2 Irregularities noticed after award of contract

B.2.1 (i) During execution of contract:

If an agency, is found to have indulged in corrupt / fraudulent/ collusive /coercive practices, during execution of contract, the agency shall be banned from entering into any for future business with Balmer Lawrie for a period specified in para B2.2 below from the date of issue of banning order.

The concerned order (s) / contract(s) where corrupt / fraudulent/collusive / coercive practices or failure to provide standard products/services is observed, shall be suspended with immediate effect by SBU / Function Head whereby the supply/ work/ service and payment etc. will be suspended. Action shall be initiated for putting the agency on banning.

After conclusion of process, the order (s) / contract (s) where it is concluded that such irregularities have been committed shall be terminated and Contract cum Performance Bank Guarantee (CPBG) submitted by agency against such order (s) / contract (s) shall also be encashed. The amount that may have become due to the contractor on account of work already executed by him satisfactorily shall be payable to the contractor and this amount shall be subject to adjustment against any amounts due from the contractor under the terms of the contract. Any amount due on account of supply of poor quality of products/services shall not be payable. In case of poor quality of supplies then no amount is payable to the vendor. In case the Company get the supply of same goods from another party for the higher cost for meeting quality requirements such cost also will be recovered from the errant supplier / vendor.

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(ii) After execution of contract and during Defect liability period (DLP) / Warranty / Guarantee period :

If an agency / vendor / service provider is found to have indulged in corrupt / fraudulent / collusive / coercive practices, or supply of poor quality of goods / products / services, after execution of contract and during DLP/ Warranty / Guarantee Period, the agency shall be banned for future business with Balmer Lawrie for a period specified in para B2.2 below from the date of issue of banning order.

Further, the Contract cum Performance Bank Guarantee (CPBG) submitted by agency against such order (s)/ contract (s) shall be encashed.

(iii) After expiry of Defect liability period (DLP)/ Warranty/Guarantee Period

If an agency is found to have indulged in corrupt /fraudulent/ collusive/coercive practices or supply of poor quality products /services after expiry of Defect liability period (DLP)/Warranty/Guarantee Period, or during pendency of the service/products, contract for supply of goods/products/services, the agency shall be banned for future business with Balmer Lawrie for a period specified in para B2.2 below from the date of issue of banning order

B.2.2 Period of Banning

Banning period shall be reckoned from the date of banning order and ordinarily the period for which agency is banned should not be less than 6 months and should not exceed 3 years. However, in extraordinary circumstances, the period can be more than 3 years depending on the gravity of violations.

In exceptional cases where the act of vendor/ contractor is a threat to the National Security, the banning shall be for indefinite period.

B.2.3 Exceptional Cases:

- B.2.3.1 However as an exception, the ongoing order (s) / contract (s) where corrupt / fraudulent / collusive / coercive practice has been observed, or there has been a failure to adhere to the standards, the agency may be allowed to complete the supply / job in case of following situations:
 - No adverse performance of the job as per scope of work (performance to be reviewed on quarterly basis) and;
 - b) The supply / job is of critical nature in terms of adverse impact on the Project Completion Schedule and/or prospective revenue generation.

However, the discretion for the same rests solely with the company / its representative (s) and the vendor / contractor / supplier shall not have any right to demand the same.

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The approval for allowing the agency to complete the supply / job is to be obtained from B.2.3.2 Director concerned based on the detailed deliberation / recommendation of the 35 committee consisting of Head of SCM / Purchase, A&F, SBU / Function Head of the SBU. Such recommendation shall be put up to Director concerned through Corporate A&F Department and Corporate Legal department with their comments.

Further, all such cases shall also be put up to Board of Directors for their information.

After approval of competent authority to allow the agency to complete the supply / job, the agency will be allowed to execute the order/contract and payment shall also be made as per provision of order/contract.

The Contract cum Performance Bank Guarantee (CPBG). of such agency against the B.2.3.3 order(s)/contract(s) where agency is allowed to complete the supply/job in above exceptional case shall not be en-cashed on this ground. The contract shall be executed as per terms and conditions of the contract. However, the agency shall be put on banning list from the date of banning order.

> Also, in the event the contract is terminated owing to poor quality of products/services the CPBG may be encashed by the company.

C Effect of banning on other ongoing contracts/tenders

- If an agency is put on holiday/ banned, such agency should not be considered in ongoing C.1 tenders/future tenders
- C.2 However, if such an agency is already executing other order(s)1 contract (s) where no corrupt/fraudulent/ collusive/coercive practice is found, the agency should be allowed to continue till its completion without any further increase in scope except those incidental to original scope mentioned in the contract.
- C.3 If an agency is put on the Banning List during tendering and no irregularity is found in the case under process:
- C.3.1After issue of the enquiry / bid / tender but before opening of Technical Bid, the bid submitted by the agency shall be ignored.
- After opening Technical bid but before opening the Price bid, the Price bid of the agency C.3.2shall not be opened and BG/EMD submitted by the agency shall be returned to the agency.
- After opening of price, BG/EMD made by the agency shall be returned; the offer of the C.3.3agency shall be ignored & will not be further evaluated. If the agency is put on banning list for fraud/ mis-appropriation of facts committed in the same tender/other tender where errant agency emerges as the lowest (LI), then such tender shall also be cancelled and re-invited.

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D. Procedure for Suspension of Bidder

D.I Initiation of Suspension

Action for suspension of business dealing with any agency/(ies) shall be initiated By SCM/Purchase Department of the SBU/Function when

- Complaint from the indenting users' department / employees against the unsatisfactory / inferior / substandard service / product given by the Service Provider / Contractor / Vendor.
- Corporate Vigilance Department based on the fact of the case gathered during investigation by them recommend for specific immediate action against the agency.
- iii. Corporate Vigilance Department based on the input from investigating agency, forward for specific immediate action against the agency.
- iv. Non-performance of Vendor / Supplier / Service provider / Contractor / Consultant leading to termination of Contract / Order
- v. The vendors / bidders / suppliers quoting wrong and misleading information while quoting for a Tender and the same is found out by the Tender Committee while preparing the TCR can also suspend such agency/bidder under these rules.

D.2 Suspension Procedure:

D.2.1 The order of suspension would operate initially for a period not more than six months and is to be communicated to the agency and also to Corporate Vigilance Department. Period of suspension can be extended with the approval of the Competent Authority by two months at a time with a ceiling of six months pending a conclusive decision to put the agency on banning list.

In the cases of supply of poor quality products / rendering poor services, a recommendation for suspension can be ordered by a committee comprising Indenting department head, Purchase / SCM head & SBU / Function Head.

- D.2.2 The suspension order shall also be hosted on Balmer Lawrie's intranet and a copy will be forwarded to all SBU Heads by CSM/Purchase Department of the SBU/Function. During the period of suspension, no new business dealing may be held with the agency.
- D.2.3 Period of suspension shall be accounted for in the final order passed for banning of business with the agency.
- D.2.4 The decision regarding suspension of business dealings should also be communicated in writing to the agency.

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If a prima-facie, case is made out that the agency is guilty on the grounds which can result D.2.5 in banning of business dealings, proposal for issuance of suspension order and show cause notice shall be put up to the Competent Authority. The suspension order and show cause notice must include that (i) The agency is put on suspension list and (ii) Why action should not be taken for banning the agency for future business from Balmer Lawrie.

> The competent authority to approve the suspension will be same as that for according approval for banning.

- The process for putting the agency on suspension list shall be completed within 30 days D.2.6 from the date of receipt of such intimation as mentioned in clause no. D.1.
- D.3 Effect of Suspension of business:

Effect of suspension on other on-going / future tenders will be as under:

- No enquiry / bid / tender shall be entertained from an agency as long as the name of D.3.1 agency appears in the Suspension List.
- If an agency is put on the Suspension List during tendering: D.3.2
- After issue of the enquiry / bid / tender but before opening of Technical bid, the bid D.3.2.1submitted by the agency shall be ignored.
- After opening Technical bid but before opening the Price bid, the Price bid of the agency D.3.2.2 shall not be opened and BG/EMD submitted by the agency shall be returned to the agency.
- After opening of price, BG/EMD made by the agency shall be returned; the offer of the D.3.2.3 agency shall be ignored & will not be further evaluated. If the agency Suspension list for fraud / mis-appropriation of facts conducted in the same tender/other tender where errant agency emerges as the lowest (LI), then such tender shall also be cancelled and re-invited.
- The existing contract (s)/order(s)under execution shall continue. D.3.3
- Tenders invited for procurement of goods, works and services shall have provision that D.3.4 the bidder shall submit an undertaking to the effect that (i) neither the bidder themselves nor their allied agency/(ies) are on banning list of Balmer Lawrie or the Ministry of Petroleum and Natural Gas and(ii) bidder is not banned by any Government department/ Public Sector Enterprise. This shall be part of NIT.
- Procedure to be followed in case of corrupt/ fraudulent/collusive/coercive practice E

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- (i) If Project Manager/Project In-Charge / HOD / Dealing Purchase Officer/SCM Executive or any other authority of Balmer Lawrie, receive/acquire conclusive evidence of any corrupt/ fraudulent/collusive/coercive practice/ activity, the concerned should immediately initiate action for putting Agency/vendor/supplier/service provider on banning list as per extant procedure.
- (ii) In case of a corrupt, fraudulent, collusive and coercive practices, a committee consisting of concerned Head of SCM, A&F and Head of SBU will examine the case in detail.
- (iii) In case committee recommends for banning an agency, the committee will put up its recommendation to the concerned Director through Corporate A&F Department & Corporate Legal along with a draft Show Cause notice providing a final opportunity to the alleged defaulter to defend his case.

The show cause notice should contain all the allegations towards the breach committed by Agency including mentioning the provisions of the tender so breached and seeking explanation as to why the action should not be taken against the agency as per provisions of tender. All the supporting documents also need to be provided to the agency along with Show Cause notice.

If the Agency desires for personal hearing, the same can also be given.

However, the above provision for personal hearing shall not be made a part of Show Cause notice

(iv) After obtaining approval from the concerned Director, SCM/Purchase Department of the SBU will issue the Show Cause notice to the concerned agency giving an opportunity to respond within 15 days.

In response to the Show Cause notice if the agency seeks any additional document(applicable only once), the same should be provided to the agency at the earliest but not later than7days. However, the period to respond in such a case will be appropriately adjusted. However, the agency cannot and shall not be allowed to seek documents repeatedly and seek extension of time on this ground to respond.

(v) On receipt of reply in response to Show Cause notice, SCM/ Purchase Department will prepare a proposal covering point wise reply to issues brought out by the agency in their reply to Show Cause notice and forward their final recommendation for keeping the agency on Banning list or otherwise through SBU Head for obtaining the approval of the Director concerned after legal vetting through Corporate Legal department.

In case the committee recommends for putting the agency on banning list, the draft Speaking Order to be issued to the agency with reasons for putting on banning list will also be submitted along with their recommendation.

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In case Corporate Legal department make any contrary observation, the file may be referred back to , SCM/ Purchase Department for further deliberations and recommendation on the observation made by the Corporate Legal Department and further submission to Competent Authority.

While according the approval, reasons are to be recorded by the Competent Authority. These reasons shall also be put up by the committee along with their recommendations. In case Competent Authority does not agree with recommendation of the committee, it will record the reasons for the same. The decision of competent authority shall be final.

- (vi) After obtaining approval from the concerned Director, SCM/Purchase department will issue a letter in the form of Speaking Order to the agency conveying the decision of putting the agency on the banning list along with reasons.
- (vii) The banning order shall also be hosted on Balmer Lawrie's intranet and a copy will be forwarded to all SBU/Function Heads by SCM/Purchase Department of the SBU/Function. A list of all agencies put on banning will be maintained at Balmer Lawrie Intranet/website, mentioning the period of operation of such ban.

Further, if a communication has been received from the Ministry of Petroleum & Natural Gas or other PSUs to ban the agency from dealing with any PSE, the agency shall be automatically put in the banned list.

- (viii) The above process of banning should be completed within 04months from initiation of case by concerned department responsible for invitation of bid.
- (ix) Pending the outcome of suspension of work and Show Cause notice, a parallel tender can be invited and processed till Price Bid Opening (PBO) stage to save time required for retendering. Eventually, this tender to be concluded or otherwise based on the outcome of process of Show Cause notice.
- (x) After issuance of banning order, action for termination of order(s)/contract (s) where it has been concluded that such irregularities have been committed and for encashment of Performance Bank Guarantee (PBG) against such order (s)/ contract (3), will be taken by concerned SCM/Purchase department as per extant DoA. The amount that may have become due to the contractor on account of work already executed by him shall be payable to the contractor and this amount shall be subject to adjustment against any amounts due from the contractor under the terms of the contract.

No risk and cost provision will be enforced in such cases i.e. The vendor / contractor is not entitled for any compensation on account of costs already incurred etc., by him.

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- (xi) An order for banning/ suspension passed for a certain specified period shall deemed to have been automatically revoked on the expiry of that specified period and it will not be necessary to issue a specific formal order of revocation. However, the listing of the defaulting vendor/supplier/service provider on the banned companies list shall stay permanently along with the period/duration.
- (xii) While putting the bidder on banning list as per the procedure, the holding company, subsidiary, joint venture, sister concerns, group/division of the errant agency shall not be considered for putting on banning list in case certain ongoing project is being executed by the same agency or its associates / allied agencies without any adverse observation. In all other cases banning of an organization will automatically apply to Allied Agencies.
- (xiii) In case of contract (s)consortium/ JV, of the consortium is put on banning list, in that case other ongoing contract(s)order (s) on consortium/JV shall continue subject to satisfactory performance. Further, order (s)/ contract (s) where such fraudulent / corrupt / collusive/ coercive practice have been noticed shall be terminated and Contract cum Performance Bank Guarantee (CPBG) submitted by agency against such order(s)/contract (s) shall also be encashed. No risk and cost provision will be enforced in such cases. However, in exceptional cases as mentioned at Para B2.3 hereinabove, the agency may continue after approval from competent authority as mentioned therein.

In case of fraudulent /corrupt /collusive/coercive practice by any member or leader itself, consortium including errant member &leader will be put on banning list and shall not be allowed to participate in the ongoing/future tenders in either as an individual bidder or as a member of consortium/JV.

- (xiv) In case any Project Management Consultant (PMC) detects the fraudulent /corrupt / collusive / coercive practice during evaluation and execution of any contract and recommendations made to Balmer Lawrie, the procedure mentioned hereinabove is to be followed after obtaining the documents from PMC for putting the agency on banning list.
- (xv) The banning shall be with prospective effect i.e future business dealings

F. Appeal against the Decision of the Competent Authority

- F.I The agency may file an appeal against the order of the Competent Authority for putting the agency on banning list. The appeal shall be filed to Appellate Authority. Such an appeal shall be preferred within one month from the date of receipt of banning order.
- F.2 Appellate Authority would consider the appeal and pass appropriate order which shall be communicated to the Agency as well as the Competent Authority.
- F3 Appeal process may be completed within 45days of filing of appeal with the Appellate Authority.
- G. Wherever there is contradiction with respect to terms of 'Fraud Prevention Policy', and 'Policy on black listing in case of Corrupt/Fraudulent/Collusive/ Coercive Practice', the provisions of the policy on black listing in case of Corrupt/Fraudulent/ Collusive/Coercive Practice' shall prevail.

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- H. The above procedures supersede all earlier circular/clarification on the subject.
- I. This Policy on black Listing in case Corrupt / Fraudulent / Collusive / Coercive Practice /rendering poor quality products / services (Except Introduction, Sub-para B.2.3,E,H and I) shall be made a part of tender document.

DATE:....

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PRICE BID :BOQ

SL.	Description of job	Qty	Unit	Rate [₹]	Amount [₹]
	NSPORTATION OF LOADED CONTAINI	ERS			Page 42
1	from Haldia dock complex/ or any other CFS at Haldia to BL CFS 20' containers – [2x20' in 1 trailer]	426	TEU		
2	from Haldia dock complex/ or any other CFS at Haldia to BL CFS 20' containers – [1x20' in 1 trailer]	10	TEU		
3	from Haldia dock complex/ or any other CFS at Haldia to BL CFS 40' containers	212	FEU		
4	from BL CFS to Haldia dock complex/ or any other CFS at Haldia 20' containers–[2x20' in 1 trailer]	50	TEU		
5	from BL CFS to Haldia dock complex/ or any other CFS at Haldia 20' containers–[1x20' in 1 trailer]	10	TEU		
6	from BL CFS to Haldia dock complex/ or any other CFS at Haldia 40' containers	30	FEU		
ΓRAN	 ISPORTATION OF EMPTY CONTAINER	RS			
7	from Haldia dock Complex or any CFS in Haldia or any empty plot in Haldia to BL CFS or any other Empty Container plot within 5 KM radius 20" Containers	20	TEU		
8	from Haldia dock Complex or any CFS in Haldia or any empty plot in Haldia to BL CFS or any other Empty Container plot within 5 KM radius 40" Containers	10	FEU		
9	from BL CFS or any other Empty Container plot or any other CFS to Haldia dock Complex or any CFS or any empty plot in Haldia within 5 KM radius 20" Containers	50	TUE		
10	from BL CFS or any other Empty Container plot or any other CFS to Haldia dock Complex or any CFS or any empty plot in Haldia within 5 KM radius 40" Containers	250	FEU		

SIGNATURE OF TENDERER

DATE:	
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N.B.

- Rate above to be quoted excluding GST. GST to be paid by BL as extra
- Rate quotation should include toll charges or any other expenses during the transit from Haldia to Kolkata CFS or vice versa for both loaded and empty transportation.

• Quantity is purely prepared for estimation and evaluation. Actual quantity may increase/ decrease as per requirement. The company does not give guarantee regarding quantity.

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SIGNATURE OF TENDERER	