

**BALMER LAWRIE & CO.LTD  
LEATHER CHEMICALS DIVISION  
32, MANALI, CHENNAI 600 068**

*(Regd. Office: 21, N.S.Road,, Kolkatta 700 001)*

**PHONE: 044-25946564 / 565**

**FAX: 044 25941156**

---

**Ref BL/LC/MAN/QUBATO/LT/202021/0178**

**Date: 16.12.2020**

**To TENDER**

Dear Sir,

Sub: Supply of **QUEBRACHO ATO**– reg.

---

Kindly send us your competitive offer for supply of **2500+/- 10% kg of QUEBRACHO ATO** confirming to the following specifications:

<b>Appearance</b>	<b>Reddish Brown Powder</b>	<b>Visual Checkup</b>
<b>pH (10% Solution)</b>	<b>3.5 – 5.5</b>	<b>By pH Meter</b>
<b>% Tan content</b>	<b>50.0 min</b>	<b>Spectro Photometry</b>

The material should be delivered as per our delivery schedule without fail on **FOR Manali, door delivery basis. Freight on 'To Pay' basis will not be entertained. Clear details on ED, Cess, Freight, Insurance etc should be provided.**

Price should be firm till completion of the order. The company reserves the right to reject any or all offers. Your offer should be valid for a minimum period of 10 days from due date.

Minimum credit period accepted is 30 days from date of receipt of material. In case you offer a credit period other than 30 days, the same should be clearly mentioned in the quote itself. Accordingly, suitable adjustment will be made in arriving at the landed cost for our company. Advance payment is not entertained.

**Any new entrant participating against our web site enquiry will be considered only for vendor development and not for placement of order against this tender.**

**PROVISIONS FOR MICRO AND SMALL ENTERPRISES (MSE):**

**Following benefits would be extended to qualifying MSE vendors as per Public Procurement Policy for MSEs subject to meeting the qualification criteria.**

- a. Preference for Price Quotation in tenders: Qualifying Micro and Small Enterprises quoting price within price band of L1+15%, will qualify to supply a portion of requirement by bringing down price to L1 price in a situation where L1 price is from someone other than a Micro and Small Enterprises. Such Micro and Small Enterprises shall be allowed to supply 25 per cent of total tendered quantity for the particular grade(s)/item(s) at the respective plants subject to operational viability as considered appropriate by tendering authority. It may be further noted that if more than one such duly qualified MSE bidder matches non-MSE L1 price, 25% of the tender quantity will be equally split between the L1 matching MSEs. If more than one MSE bidder has quoted in afore-said price band(L1+15%), number of such bidders will be intimated by tenderer to MSE bidders when seeking their acceptance to match L1 bid.”

**Qualification Criterion for MSE’s for availing the above benefits:**

- a. MSE vendor must confirm that UAM No has been uploaded on CPPP website as required by Ministry’s circular no F:No 21(17) / 2016 dated 06.04.18 for qualifying to be considered as MSE vendor under this tender. Qualifying and Registered MSE vendors shall be exempted from need to furnish EMD, subject to submission of their registration details. Declaration of Udyog Aadhar Memorandum [UAM Number] number on Central Public Procurement Portal [CPPP] is mandatory. It is also required for the MSE vendors to submit a certificate (certified by a practicing Chartered Accountant) for investment in Plant & Machinery or equipment by them. It is further required to submit audited balance sheet and Profit & Loss account for their turn over for the last completed Financial Year Certified by a Practicing Chartered Accountant or in the absence of the audited balance sheet and Profit & Loss Account, the turnover for the last completed Financial Year should be certified by a practicing Chartered Accountant.  
–
- b. The above mentioned provisions are meant for procurement of only goods produced and services rendered by MSEs and not for any trading activities done by them. A self-certification to be provided by the bidder that the tendered item is manufactured or serviced by them and no trading activity for the tendered item is undertaken by them. Balmer Lawrie & Co Ltd reserves the right to verify the same.
- c. All of the above details are mandatory to qualify for availing the benefits as per Public Procurement Policy for MSEs..

Bidder should read **Government Notification dated 1<sup>st</sup>, June’2020 in respect of “New Definition of MSE” as under** before furnishing their MSE status to qualify for availing the benefits as per Public Procurement Policy for MSEs.

**MINISTRY OF MICRO, SMALL AND MEDIUM ENTERPRISES**  
**NOTIFICATION**

New Delhi, the 1st June, 2020

**S.O. 1702(E).**—In exercise of the powers conferred by sub-section (1) read with sub-section (9) of section 7 of the 'Micro, Small and Medium Enterprises Development Act, 2006 (27 of 2006) and in supersession of the notification of the Government of India, Ministry of Small Scale Industries, dated the 29th September, 2006, published in the Gazette of India, Extraordinary, Part II, Section 3, Sub-section(ii), vide S.O. 1642(E), dated the 30th September 2006 except as respects things done or omitted to be done before such supersession, the Central Government, hereby notifies the following criteria for classification of micro, small and medium enterprises, namely:—

- (i) a micro enterprise, where the investment in Plant and Machinery or Equipment does not exceed one crore rupees and turnover does not exceed five crore rupees;
- (ii) a small enterprise, where the investment in Plant and Machinery or Equipment does not exceed ten crore rupees and turnover does not exceed fifty crore rupees;

This notification shall come into effect from 01.07.2020

**Preference to Make in India Policy – Local content in the tendered items (Order No P- 45021/2/2017-PP (BE-II) dated 04.06.2020 of Department for promotion Of Industry and Internal Trade, Ministry of Commerce and Industry, Govt Of India.**

Further the above referred Order defines' Local Content, "Class -I local supplier" and "Class II local supplier" as under:

**"Local Content"** means the amount of value added in India which shall unless otherwise prescribed by the Nodal Ministry, be the total value of the item procured (excluding net domestic indirect taxes) minus the value of imported content in the item (including all custom duties) as a proportion of the total value, in percent.

**Class – I local supplier** – means a supplier or service provider, whose goods, services or works offered for procurement, has local content equal or more than 50%, as defined under this Order.

**Class – II local supplier** – means a supplier or service provider, whose goods, services or works offered for procurement, has local content more than 20% but less than 50. %, as defined under this Order.

**Vendor should note that "Class I Local Supplier" would be given purchase preference under Make in India Policy as per Order No P-45021/2/2017-PP (BE-II) dated 04.06.2020 of Department for promotion Of Industry and Internal Trade, Ministry of Commerce and Industry, Govt Of India. However this preference would be applicable after netting off the quantity allotted (if any) to MSE vendors as per MSE of this tender.**

**In view of above guidelines, you are required to provide self-declaration in the following prescribed format. Your attention is also drawn towards Para 9 (f) and (g) of the above referred Order of GOI, prescribing action in case of false declaration, as under.**

<b>SI No</b>	<b>Service(s) Description</b>	<b>Percentage of local content in your service(s)</b>

**Verification of local content**

1. False declarations will be in breach of the Code of Integrity under Rule 175(1)(i)(h) of the General Financial Rules for which a bidder or its successors can be debarred for up to two years as per Rule 151 (iii) of the General Financial Rules along with such other actions as may be permissible under law.
2. A supplier who has been debarred by any procuring entity for violations of this order shall not be eligible for preference under this Order for procurement by any other procuring entity for the duration of the debarment. The debarment for such other procuring entities shall take effect prospectively from the date on which it comes to the notice of other procurement entities..

**It may also be noted that in case of any conflict between "Provisions for MSE' and 'Preference to Make in India Policy', 'Provisions for MSE' will get a preference over 'Provisions under Preference to Make in India Policy'.**

Your detailed offer duly sealed and superscribed as "Offer for QUEBRACHO ATO" should reach our Manali works on or before **28.12.2020**. Fax or Email offers will not be considered. **New Vendors will be considered for Vendor development only.**

Thanking you,

Yours faithfully,

**FOR BALMER LAWRIE & CO.LTD**

**T.INDHIRA  
Sr. Manager (SCM)**

**Vendor is requested to provide all the data in the table below and to be uploaded**

1.	<b>Supplier Name</b>	
2.	<b>Address 1</b>	
3.	<b>Address 2</b>	
4.	<b>City</b>	
5.	<b>Postal code</b>	
6.	<b>State</b>	
7.	<b>Landline Telephone No</b>	
8.	<b>Contact Person</b>	
9.	<b>Name and Mobile Number of Contact person</b>	
10.	<b>Fax</b>	
11.	<b>Email</b>	
12.	<b>Whether MSME/NSIC Registered? *</b>	
13.	<b>If yes Udyog Aadhar Registration Certificate No (or) udyam Registration No.</b>	Enclose certificate Annexure 1
14.	<b>Make India Policy Declaration</b>	Enclose declaration Annexure 1

To be provided by vendor in their letter head

Ref:

Date:

To:

M/s.Balmer Lawrie & Co.Ltd  
Leather Chemicals Division  
Manali  
Chennai 600 068

Sub: DECLARATION : Bid Security (EMD) /MSME D/LOCAL CONTENT

Dear Sir/Madam,

TENDER REF : **BL/LC/MAN/QUBATO/LT/202021/0178**

We declare as follows :

**MSME DECLARATION**

MSME REGISTRATION : YES OR NO

If Yes please enclose MSME/Udyam Registration Certificate

Pl confirm product offered is : Imported or locally manufactured.

If locally manufactured Pl give declaration as follows:

**MAKE IN INDIA POLICY DECLARATION**

SI No	Service(s) Description	Percentage of local content in your service(s)
1	Supply of Quebracho ATO	Class I Local Supplier or Class II Local Supplier  Local Content % :

Date :

Authorised Signatory

Place: