Balmer Lawrie & Co. Ltd.

Greases & Lubricants

201/1, Sayali-Rakholi Road, Sayali; Silvassa (D&NH) - 396230

e-Tender No. :GLS/TE20/028 Dt 22/09/2020

Due On : 03 – 10 - 2020, 6:00 PM

Subject: - ONLINE [Two Part] BIDS FOLLOWED BY REVERSE AUCTION TENDER FOR OUTBOUND & INBOUND TRANSPORTATION OF VARIOUS GREASES, LUBRICANTS AND RELATED PRODUCTS PACKED IN BARRELS, CARTONS OR IN ANY OTHER STANDARD PACKING FROM SAYALI, SILVASSA TO VARIOUS DESTINATIONS IN INDIA & BACK ON PART LOAD BASIS.

1.0 **INTRODUCTION**

Balmer Lawrie & Co. Ltd. a Govt. of India Enterprise, invites offers from registered, experienced and reputed transporters Outbound/Inbound Transportation of various products packed in Barrels , Cartons or in any other standard packing from Sayali (or any other place) in Silvassa to various destinations in India & back on Part-Load basis.s

The terms "BL", "Balmer Lawrie", in the appropriate context means Balmer Lawrie & Co. Ltd. incorporated under the Companies Act, 1913 and having its registered office at 21, Netaji Subhas Road, Kolkata - 700 001.

2.0 **CONTRACT PERIOD and EMD Details.**

- 2.1 Normal period of the Contract will be for 18 months from the date of LOI/PO.
- 2.2 The contract can be extended unilaterally by Balmer Lawrie & Co. Ltd for a period of six months on mutual agreement.

3.0 EARNEST MONEY (EMD), SECURITY DEPOSIT (SD), MSME Clause and Class 1 [local Content Class]

3.1 The bidder shall submit interest-free Earnest Money Deposit of Rs. 25,000/(Rupees Twenty Five Thousands Only) by Online Bank Transfer (NEFT/ RTGS/ IMPS etc.) / Pay Order/Prescribed Bank Guarantee format/ Demand Draft drawn in favour of "Balmer Lawrie & Co Ltd" payable at Silvassa or Vapi with the pre-qualification bid. Pre-qualification bid without EMD shall be rejected. The EMD shall be refunded to the unsuccessful bidders within a month of finalization of order under this tender. The EMD of successful bidder(s) shall be retained till the submission of SD. The EMD amount may be adjusted against SD on written request of the bidder. **MSE Vendors w.r.t.** clause mentioned below would be exempted from submission of EMD.

To qualify as MSE, vendor must confirm that UAM No has been uploaded on CPPP website as required by ministry vide circular no F: No 21(17) / 2016 dated 06.04.18 for qualifying to be considered as MSE vendor under this tender.

The successful Transporter(s) shall submit interest free Security Deposit/SD of 5 % of the order value rounded off to the nearest thousand subject to a minimum ₹ 50,000, by a Demand Draft/Pay Order. A Bank Guarantee from a Schedule "A" Bank, of equivalent amount as per format of BL, towards the satisfactory execution of the order will also be accepted in lieu of DD/PO. The validity of BG will be till 31-01-2022. The SD shall be furnished within 15 days from the date of order. In case of failure to furnish SD within the stipulated time, BL shall be entitled to terminate the order and forfeit the EMD.

Basis of Selection

The selection of L1 bidder will be done on the basis of the Lowest bid Value for each market basis. The price bid of technically qualified bidder/s would be opened and considered for final evaluation only.

Preference to Make In India Policy – Local content in the tendered items (Order No P-45021/2/2017-PP (BE-II) dated 04.06.2020 of Department for promotion Of Industry and Internal Trade, Ministry of Commerce and Industry, Govt Of India.

Further the above referred Order defines' Local Content, "Class -I local supplier" and "Class II local supplier" as under:

"Local Content" means the amount of value added in India which shall unless otherwise prescribed by the Nodal Ministry, be the total value of the item procured (excluding net domestic indirect taxes) minus the value of imported content in the item (including all custom duties) as a proportion of the total value, in percent.

Class – I local supplier – means a supplier or service provider, whose goods, services or works offered for procurement, has <u>local content equal or more than 50%</u>, as defined under this Order.

Class – II local supplier – means a supplier or service provider, whose goods, services or works offered for procurement, has local content more than 20%but less than 50 %, as defined under this Order.

Vendor should note that only "Class I Local Supplier" are eligible to bid in this tender.

In view of above guidelines, you are required to furnish information in the following prescribed format and to provide a certificate from the statutory auditor of the company or from a practicing cost accountant or practicing chartered accountant regarding the percentage of local content of the item (s). Your attention is also drawn towards Para 9 (f) and (g) of the above referred Order of GOI, prescribing action in case of false declaration, as under.

Verification of local content

- 1. False declarations will be in breach of the Code of Integrity under Rule 175(1)(i)(h) of the General Financial Rules for which a bidder or its successors can be debarred for up to two years as per Rule 151 (iii) of the General Financial Rules along with such other actions as may be permissible under law.
- 2. A supplier who has been debarred by any procuring entity for violations of this order shall not be eligible for preference under this Order for procurement by any other procuring entity for the duration of the debarment. The debarment for such other procuring entities shall take effect prospectively from the date on which it comes to the notice of other procurement entities, in the manner prescribed under paragraph (h) below.

SI No	tem(s) Description	Percentage of local content in your product(s)

Between MSE clause and Make In India (MII) clause:

If L1 is	Quantity Allocation		
MSE CLASS 1 supplier	100%		
Non – MSE CLASS I supplier	75%	MSE -25% subject to fulfillment of MSE price preference clause above	

- 1. MSE vendor will be given first preference 25% of the split able quantity will be offered to the MSE vendors quoting within 15% of L1 price range and meeting MSE criteria as stated in tender clause.
- 2. Balance 75 % would go as per MII preference clause

4.0 BIDDING PROCEDURE & PARTICIPATION IN TENDER

- 4.1 The total area of part-load transportation is sub-divided in to five zones or markets. The tentative quantity for sub-divisions or locations of each market are also indicated. It is not necessary that bidders have to quote for all the five Markets. Bidders may quote for one or more markets. However, rates must be quoted for all the individual locations/States in a market the transporter is bidding, failing which the offer for that particular market shall be rejected. After receipt of 'Quotations/Rates' in a online sealed bid. the concerned transporters will be informed of "Date/Time" of 'Reverse Auction'. On-line reverse auction will be conducted for each market. Any reduction offered during on-line auction shall be applicable proportionately to the individual destination rates for the purpose of arriving at the final rates quoted for the destination.
- 4.2 Interested bidders are requested to apply for the bid through e-Procurement system only. For this, they need to have suitable Digital Signature and a User Login and Password. The following documents may be uploaded in the system or may be sent in sealed envelopes to initiate their tender participation process:
 - a) **Un-Price Bid:** Online Sealed Tender document (i.e. this document), duly signed & stamped on each page as a token of acceptance of the terms & conditions of this 'Tender' in TOTO.
 - b) All other necessary documents enlisted in Annexure I supporting/ confirming fulfillment of Pre-Qualification criteria by the transporter.
 - c) Demand Draft/Pay Order/ Receipt of Online Bank Transfer (NEFT/ RTGS/ IMPS etc.) as stated earlier in this tender document to be sent in sealed envelope and/ or its scanned copy to be uploaded on the BL e-procurement website.
- 4.3 The participants will also fill the Price Bid (Part II) online. The Prices quoted shall be valid for a period of 120 days from the date of tender. The format of Price Bid is enclosed with this tender notice for reference purpose only. Online Price Bids of only those bidders who get technically qualified will be opened/considered.
 - Hard copy of the Price Bid should not be sent along with the Technical Bid, neither the scanned copy of price-bid to be uploaded with technical bid in the BL e-procurement site, if found, the bid shall stand cancelled. Price bid has to be uploaded in online price-bid envelop only.

It is not necessary that bidders have to quote for all the markets. Bidders may quote for one or more markets. However, rates must be quoted for all the individual destinations in a market, failing which the offer for that particular market shall be rejected. Bidders may also be asked to submit (subsequently) same data in a soft copy too. Rate should be on per Kg Basis only. The bidders can refer to Annexure-II attached herewith for details on How to Apply.

5.0 REVERSE AUCTION PROCEDURE

- 5.1 The 'Reverse Auction' shall be conducted among the technically qualified bidders who shall be allotted Login User I'd and password to participate in online bidding. The date and time of 'Reverse Auction' will be communicated in due course of time.
- 5.2 Reverse Auction will be conducted on the total market-wise amount. Any reduction offered by the bidders during the Reverse Auction shall be applicable proportionately to the individual destination rates for the purpose of arriving at the final rates chargeable/payable for each destination.
- 5.3 The 'Start Bid Price' (SBP) and decremental amount (a rounded-off figure) shall be communicated at the commencement of the reverse auction. The General terms and conditions of online reverse Auction is given in Annexure-III.
- 5.4 It will be 'compulsory' for the bidders who have participated in Reverse Auction to accept the order as per their final bid in the reverse auction. If any transporter refuses to accept/execute the order at a rate quoted by them in the reverse auction, his/their EMD will be forfeited and the transporter may also be black listed. In such an event, the L-2 bidder (as per reverse auction) will automatically become L-1 and the L-3 bidder will be considered as L-2 and so on. The bidders have to, therefore, be fully prepared to accept the order at the rate quoted by them in reverse auction. No claim for withdrawal of final bid will be entertained nor will BL consider added bid that could not be uploaded by the bidder during reverse auction due to power failure or connectivity issues, after the online reverse auction is frozen.
- 5.5 The Start Bid Price (SBP) and Minimum Decremental amount for the each Market shall be communicated on-line at the commencement of the reverse auction.

6.0 RATES BASIS

- 6.1 The Rate basis shall be as under:
 - a. The material would be delivered at Transporter's Godown located at Silvassa by Balmer Lawrie at it's own cost. Rate quoted shall be inclusive of Labour charges for unloading goods at Transporter's godown at Silvassa, Loading in your vehicle at your godowns and also unloading the same at the destinations plus other incidental charges, if any. Statutory levy, if any, will be paid by the transporter only so Balmer Lawrie instruct bidders to quote accordingly.
 - b. Statutory levy [Not Toll Charges], if any, will be paid by the transporter and shall be reimbursed by BL immediately on production of original documents.
 - c. The rate quoted shall remain firm during the contract period. Escalation/De-escalation clause , based on change in Diesel Price , will not be applicable so quote accordingly considering all aspect of business and unseen situation.
 - d. The rates quoted shall apply for delivery at consignee's factory/godown or at customer's premises and not only up to the godown of the transporter at the destination of consignee. It will be the responsibility of the transporter to deliver the goods in the hands of the consignee irrespective of distance from their godown/depot to the location of the consignee.
 - e. The company will cover Transit Insurance. However, the conditions enumerated in clause No.8 of this document will apply. The gap between actual Loss/Damages and the claim settled by the Insurance Company will be recovered from the transporter.

- f. Rates quoted shall be valid for acceptance upto 90 days from the date of the on- line bidding.
- g. The rates quoted will also be applicable for "inbound transportation" from the customers/vendors located in the areas mentioned in Price-Bid. It may please be noted that it will be the responsibility of the transporter to pick up the material from customer/vendor and deliver it right up to our factory in Silvassa although such cases will be a few/rare and will be mostly (but not entirely) applicable in Market No. I i.e Market for Western India involving Maharashtra/Gujarat and Goa.

8.0 BASIS OF SELECTION

L-1 Bidder will be finalised on the basis of Reverse Auction. If there are no bids in Reverse Auction or the company decides (in an unusual circumstances) not to hold the Reverse Auction, then the Rates quoted (Online Price Bid enclosed as Annexure - I) will be the basis of selecting L-1 Bidder for each Market.

The selection of L1 bidder for each Market will be done on the basis of the Lowest "Total Bid Value" quoted for the Market concerned [all the destinations/locations of that Market taken together] and 100% business of that Market will be awarded to the lowest bidder for that particular market. This process will be applied for all Markets. The bidder may quote for one Market or more Markets but they have to quote for all the destinations/states in that Market failing which their offer, for that particular market, will not be considered for final evaluation.

9 MSME Clause : Vendors who possess valid MSME/NSIC certificate and have also uploaded their UAN No. on CPPP website will be given a preference as under;

If the lowest bidder is other than Micro and Small Enterprise: The Micro/Small bidder will be allowed, post Reverse Auction, to match the rate of L1 bidder provided their price in Reverse Auction is within the range of L1 + 15% price band i.e. not exceeding L1 price in Reverse Auction. The Micro/Small bidder in this situation may be allowed to share the market with L1 bidder maximum up to 25%. Balmer Lawrie will decide the percentage of sharing based on their judgement about operational feasibility of the project.

10. TRANSIT INSURANCE

Transit Insurance will be covered by BL. However, the transporter has to make necessary arrangement for conducting survey, lodge FIR for enroute claims, issue short/damage certificate towards any short delivery / damage during transit or at Customer's end, within 15 days of occurrence of such incident. The transporter's relevant bill for such cases will be settled only after the required documents are received. The transporter will have to comply with the insurance formalities to enable Balmer Lawrie & Co. Ltd. to lodge the claims with the insurance company to make good any damage or loss of products or loss due to leakage/pilferage in transit. In case the transporter fails to provide documents required by the insurance company, then Balmer Lawrie & Co. Ltd. shall recover from the transporter the equivalent value towards the loss. Any damage/pilferage caused by the transporter's truck/ transporter's workman within Balmer Lawrie & Co. Ltd.'s premises and /or at customer's end will also have to be compensated by the transporter.

11. <u>DELIVERY CHALLAN(S) AND LEAD TIME FOR DELIVERY</u>

11.1 The transporter shall be responsible for obtaining from BL the Invoice, e-waybill, and other relevant documents as required by the GST authorities for verification/clearance at the check post and handover of material to the consignee. Any financial loss suffered by BL due to

loss/damage of any document or the goods while in the transporter's custody, shall be recovered from the transporter. Transporters will have to contact the local representative of the client/consignee in case of certain destinations/locations as informed by the BL before delivering the material

11.2 There will be a penalty @ Rs. 100 per day for delay in delivery of material. The Time period allowed for delivery will exclude both days i.e. the day of dispatch from our factory and the date of delivery at the consignee. Time allowed is as under ;

Distance From Silvassa in Km	Penalty @ Rs.100 per Day for Delay in		
Distance From Shvassa in Kin	Delivery beyond Days mentioned below		
Less than 250 Km from Silvassa	3 Days		
Above 250 but less than 500 km	5 Days		
Above 500 but less than 1000 km	8 Days		
Above 1000 but less than 1500 km	12 Days		
Above 1500 km from Silvassa	15 Days		

The distance shall be determined from the 'Google Map' by the shortest motorable route from Silvassa. However, the imposition of this penalty will be subject to relevant clauses of "Force Majeure" explained in clause 15 of this tender.

12.0 PAYMENT TERMS

- 12.1 With a credit of 30 days from the date of submission of bills along with supporting documents which will include , *inter alia* , LR copy duly acknowledged/receipted (signed & stamped) by the customer without any negative remarks
- 12.2 Payment shall be made on gross weight basis in line with the invoices made by BL

13.0 AMENDMENT / RE-ALLOCATION OF THE LOADS...

13.1 The quantities in Kgs. mentioned against each destination are only indicative. They may be amended [Increase/decrease/interchange] during operations to any extent. **This will be**, **primarily**, a rate contract limited by period.

14.0 TERMINATION OF CONTRACT.

14.1 In the event of unsatisfactory performance, Balmer Lawrie & Co. Ltd. reserves the right to terminate the contract without any notice. In this eventuality the Security Deposit will be forfeited.

15.0 FORCE MAJEURE

- 15.1 Neither the Company nor the transporter shall, in any way, be held liable for non-performance either in whole or in part of this agreement or for any delay in the performance thereof in consequence of the following:
 - Declared Strike / Bandhs
 - Lockout
 - Natural Calamities
 - Decrees of any Government or Governmental Authority.
 - Revolution
 - Wars
 - Acts of enemies of the state.

- Riots
- Pandemic

Any reason other than the above will not be considered as force majeure condition.

13.1 As soon as the cause of Force Majeure has been removed, the party whose liability to perform its obligation has been affected shall notify the other of such cessation and inform the other party through such notice the actual delay incurred in such affected activities. Any such event which is Force Majeure, wherever it occurs, provided that it prevents, affects or delays the parties in performing contractual obligation shall justify the affected parties claim of Force Majeure.

13.2 OTHER TERMS

- 13.3 The Company reserves the right to accept or reject any or all bids in full or part without assigning any causes.
- 13.4 Bids of any tenderer may be rejected if a conflict of interest arises
- 13.5 The Transporter will have to comply with the changes required in the procedure of work that become necessary in case of changes in rules imposed by the government
- 13.6 The Bidder could submit their technical-bids in a sealed envelope containing following documents also.
 - a. DD/Pay Order/Proof of Online EMD for a sum of Rs. 25,000/- (RupeesTwenty Five Thousand Only
 - b.A copy of Tender Enquiry with your Stamp/Signature as a token of acceptance of all Terms & Conditions of our Tender Enquiry.
 - c. A letter addressed by Transporter to Balmer Lawrie informing about location/address of their nearest Godown in Silvassa.

The mother godown of Transporter is expected to be in/around Silvassa/Vapi/Valsad. If their mother godown is located elsewhere, they must take the responsibility of prompt delivery.

14. 0 ARBITRATION/JURISDICTION

- 14.1 Any amendment/corrigendum to above Tender Notice will be uploaded only on the website of the company www.balmerlawrie.com. Interested vendors should regularly visit this website for updation or enquire over telephone with the undersigned
- 14.2 In case of any dispute or difference of opinion with regard to the order, after the finalization of the tender and during the period of contract, endeavour shall be made to resolve it through mutual discussion and conciliation within 30 (thirty) days of reference of such dispute by the disputing party. On failure to resolve the dispute to mutual acceptance, sole jurisdiction of the dispute settlement shall be the Court of Silvassa.

15.0 GST Formalities and compliance with Regulations

Bidder shall warrant that all goods covered by this agreement / contract shall have been produced, sold, dispatched and delivered in strict compliance with all applicable laws, regulations, labor agreements, working conditions and technical codes and requirements as applicable from time to time. The Vendor shall execute and deliver such documents as may be required to effect or to evidence such compliance.

The vendor shall issue the GST paid invoice so that equivalent amount may be availed as GST credit by BL, if applicable. Vendor / vendor's nominated transporter shall ensure handing over of the transporter copy of GST paid invoice for availing GST credit & road permit to the company at the time of delivery of consignment. All unutilized / expired road permits shall be returned to the issuing unit.

"The vendor should compulsorily follow all the provisions of GST Law and in the event of any default of complying with any of the provisions of the GST Law, Balmer Lawrie would exercise the right for non-payment / withholding payment / black listing the vendor.

21.0 TENDER CANCELLATION

The tender may be cancelled due to any unforeseen / unavoidable circumstances or due to any other reason at any stage of the tender processing as per the sole discretion of BL and BL is not liable to provide any reason to the applicants for the same.

For **Balmer Lawrie & Co. Ltd.**

Manager – (Purchase) Balmer Lawrie & Co. Ltd. SBU: Greases & Lubricants 201/1. Sayali Rakholi Road,

SILVASSA (U.T.- D&NH) - 396 230.

Office - 9099084731, 9099084732: Extn 12 OR Mob No. 09898896501

Mail ID: srivastava.sk@balmerlawrie.com

PRE-QUALIFICATION/ELIGIBILITY CRITERIA

Bidder shall fulfil the following eligibility criteria:

1- No. and Age of Trucks

The bidders shall have minimum 3 trucks (all trucks bearing "All India Permit") with minimum load carrying capacity of 4 MT that have age less than 10 years as on 01-05-2020. Registration certificates for these vehicles ought to be in name of Proprietor and/or Firm and/or director or spouse of proprietor/partner/director(s) or in name of the company. RC copies of the trucks to be submitted along with pre-qualification/technical bid.

2- Minimum Turnover

The Turnover should be minimum ₹ 50 L or above in last three years (2016-17,2017-18 & 2018-19 each. Documentary evidence such as Balance Sheet, P&L Account certified by Chartered Accountant is to be furnished.

3- Experience

- a) The bidder shall have minimum 3 years [2017-18,2018-19 & 2019-20] experience in transportation of goods with Govt. Departments/ PSU /other private companies [copy of certificates in support of experience / reference contract / PO copies to be submitted].
- b) Bidders shall have the experience to execute at least one single order [2017-18,2018-19 & 2019-20] with a value of minimum ₹ 20 Lacs in any one of the last three years (copy of the contract or order must be submitted).

3.4 Office Location

Transporter should have own office at Silvassa / Vapi and an authorized person with telephone/mobile for interaction on operational matters..

3.5 Transporters under Holiday List

Public Carrier Vehicle Operators (PCVOs)/Trucks blacklisted by any of the Govt. Companies/PSU/Govt. Departments are not eligible to participate in the tender. If the transporter/bidder has not disclosed it at the time of commercial bid and it is transpired subsequently that the transporter has concealed the facts, the transporter/bidder will be liable for termination of the contract with immediate effect and the EMD/Security Deposit will also be forfeited. BL will also have an authority to take appropriate legal action against such transporter.

Procedure for Bid Submission

The bidder shall submit his response through bid submission to the tender on e-procurement platform at https://balmerlawrie.eproc.in by following the procedure given below. The bidder would be required to register on the e-procurement market place at https://balmerlawrie.eproc.in and submit their bids online.

The bidders shall submit their eligibility and qualification documents, Technical bid, Financial bid etc., in the standard formats prescribed in the Tender documents, displayed in eProcurement web site. The bidders shall upload the scanned copies of all the relevant certificates, documents etc., if required, in support of their eligibility criteria/technical bids in the eProcurement web site. However, bulky documents need not be scanned and uploaded but physical copy of the same should be sent to the Tender Inviting Authority office before the tender opening date. The bidder shall sign on the statements, documents, certificates, uploaded by him, owning responsibility for their correctness/authenticity.

Registration with e-Procurement platform:

For registration and online bid submission bidders may contact HELP DESK of M/s C1 India Pvt., Ltd., or they can register themselves online by logging in to the website https://balmerlawrie.eproc.in

Digital Certificate authentication:

The bidder shall authenticate the bid with his Digital Certificate for submitting the bid electronically on e-Procurement platform and the bids not authenticated by digital certificate of the bidder will not be accepted on the eProcurement platform. All the bidders who do not have Digital Certificates need to obtain Digital Certificate. They may contact Help Desk of C1 India Pvt Ltd.

M/s C1 India Pvt Ltd.

C104, Sector 2 Noida-201301

1. Mr. Tirtha Das(Kolkata)	tirtha[dot]das[at]c1india[dot]com	+91-9163254290
2. Mr. Partha Ghosh(Kolkata)	partha[dot]ghosh[at]c1india[dot]com	+91-8811093299
3. Mr. CH.Mani Sankar(Chennai)	chikkavarapu[dot]manisankar[at]c1india[dot]com	+91-8939284159
4. Ms. Ujwala Shimpi (Mumbai)	ujwala[dot]shimpi[at]c1india[dot]com	+91-022- 66865608

Submission of Hard copies.

After submission of bid online, the bidders are requested to submit the demand drafts /Bank Guarantee towards tender fees and / EMD along with other documents as required, to the Tender Inviting Authority before opening of Techno-commercial /Unpriced bid. The bidder shall furnish the original DD / Bank Guarantee and other documents either in person or through courier or by post. BL shall not take any responsibility for any delay or non-receipt of said documents. If any of the documents furnished by the bidder is found to be false / fabricated, the bidder is liable for black listing, forfeiture of the EMD and cancellation of work. The bidder is requested to get a confirmed acknowledgement from the Tender Inviting Authority as proof of submission of hardcopies.

Corrigendum to tender:

The bidder has to keep track of any changes by viewing the addendum / Corrigendum's issued by the Tender Inviting Authority on time-to- time basis in the e-Procurement platform as well as our company website www.balmerlawrie.com. The Company calling for tenders shall not be responsible for any claims/problems arising out of this.

Bid Submission Acknowledgement:

The user should complete all the processes and steps required for bid submission. The successful bid submission can be ascertained once acknowledgement is given by the system through bid submission number after completing all the processes and steps. Tender Inviting Authority and C1 India Pvt. Ltd. will not be responsible for incomplete bid submission by users. Users may also note that the incomplete bids will not be saved by the system and are not available for the Tender Inviting Authority for processing. Before uploading scanned documents, the bidders shall sign on all the statements, documents, certificates uploaded by him, owning responsibility for their correctness / authenticity.

Price-Bid Format/Trip Details: Aug - 2020 to Jan - 2022

			Balmer Lawrie &	
e Bid Format	TENDER NO. GLS/TE20/028 DT 22/09/2020	Due on 03/10/2020 APPROX. ANNUAL	Silva	ssa
Sr.	DESTINATION	QTY. [In Kgs.]	Price	Basic Rate
No.		For 18 Months	Rs/Kg	Rs
[A]	[B]	[C]	[D]	[C]X[D]
1	MARKET 1 : Maharashtra, Gujarat & Goa			
_	in interior in interior and interior and interior and interior			
	South-Central & West Maharastra :- Dist:			
	Palghar, Mumbai, Thane, Raigad, Sindhudurg,			
ı	Nashik, Ahmednagar, Pune, Kolhapur,	136,000		
	Solapur etc			
	North Maharashtra & Rest of Maharastra :-			
п	Jalgaon, Dhule, Marathwada & Vidarbha	40,800		
	Regions			
	South Gujarat: Umargam to Bharuch including	47.600		
III	Daman, Dahej etc	47,600		
	Central/East Gujarat : Baroda , Ahmedabad			
IV	and	44 200		
10	destinations like Dahod, Narmada, Godhra	44,200		
	etc			
	Sourastra & Kutch: From Surendranagar and			
V	Bhavnagar to Diu , Somnath , Porbundar,	98,600		
	Dwarka , Mundra, Kutch, Bhuj etc			
VI	North Gujrat : Himmat Nagar, Bhiloda, Deesa,	2,040		
	Palanpur, Modasa etc	ŕ		
VII	GOA: Any Part of Goa	4,760		
	TOTAL BID VALUE FOR MARKET No. 1	374,000		
2	MARKET 2 : Madhya Pradesh &	APPROX. ANNUAL QTY.	Price	Basic Rate
2	Chattisgarh	[In Kgs.]	FIICE	Dasic Nate
			Rs/Kg	Rs
ı	Madhya Pradesh	44,200	_	
П	Chattisgarh	10,200		
	TOTAL BID VALUE FOR MARKET No.2	54,400		
		APPROX. ANNUAL QTY.	Price	Basic Rate
3	MARKET 3 - North India including NCR	[In Kgs.]	FIICE	Basic Nate
1	Uttar Pradesh	3,400		
<u>.</u>	Delhi and NCR	1,360		
 III	Rajasthan	17,680		
ıv	Punjab & Haryana	1,360		
	Uttarakhand , Himachal Pradesh , Jammu &	1,500		
V	Kashmir	13,600		
	TOTAL BID VALUE FOR MARKET No. 3	37,400		
	TOTAL DID VALUE FOR WARRET NO. 3	37,400		
		ADDDOV, ANNUAL OTV		
4	MARKET 4 - South India	APPROX. ANNUAL QTY. [In Kgs.]	Price	Basic Rate
		[(85.)	Rs/Kg	Rs
ı	Telangana	30,600	-, 6	1/2
ıı	Andhra Pradesh	3,400		1
···	Karnataka	4,080		1
IV	Tamilnadu & Pondecherry	2,040		1
v	Kerala	680		1
	TOTAL BID VALUE FOR MARKET No. 4	40,800		
5	MARKET 5 - Eastern Part of India	APPROX. ANNUAL QTY.	Dring	Pagis De l
3	WANKET 3 - Lasterii Fart Of India	[In Kgs.]	Price	Basic Rate
	Pihar & Ibarkhand	600	Rs/Kg	Rs
<u> </u>	Bihar & Jharkhand	680		+
	Odisha Wast Bangal	1,360		+
III	West Bengal	680		+
IV	North East States like Assam, Sikkim, Tripura etc	680		1
IV				+
10		3400		
- IV	TOTAL RID VALUE FOR MARRIET NA F	3400		
ıv	TOTAL BID VALUE FOR MARKET No. 5			Rs
IV		Kgs		RS
	GRAND TOTAL	510,000		0
IV B		510,000	e.	
	GRAND TOTAL	510,000	e.	
	GRAND TOTAL Above Quoated Prices should be Basic Rs/Kg Only.GST wo	510,000	e. Signature w	0