BALMER LAWRIE & CO.LTD LEATHER CHEMICALS DIVISION, 32, MANALI, CHENNAI 600 068

(Regd.Off:21, N.S.Bose Road, Kolkatta-700001)

PHONE: 044 -25946542 / 6565 FAX: 25941156

Ref: BL/LC/MAN/OLEIC/LT/202021/0055 Date: 10.08.2020

To

TENDER

Dear Sir,

<u>Sub: Supply of OLEIC ACID - 6 Moles of ethoxylate (APEO / NPEO free) - reg.</u> Kindly send us your competitive offer for supply of **1500 Kgs of OLEIC ACID - 6 Moles of ethoxylate (APEO/NPEO free)** confirming to the following specifications:

Appearance Yellow Clear liquid

 % Moisture
 1.0 max

 pH of 10% Soln
 6.0 - 7.5

 Cloud point (of 5% Soln. In 25% BDG)
 65 +/- 2 deg.c

 Saponification Value
 95 - 115

Your offer should be F.O.R. Manali, door delivery basis. Freight on 'To Pay' basis will not be entertained. Offer should have clear details on GST (Insurance whether included). Please mention lead time required for despatch.

The material should be delivered in one lot without fail. The company reserves the right to reject any or all offers. Your offer should be valid for a minimum period of 15 days for our acceptance from due date.

Minimum credit period accepted is 30 days from receipt of material. In case you offer a credit period other than 30 days, the same should be clearly mentioned in the quote itself. Accordingly, suitable adjustment will be made in arriving at the landed cost for our company. Advance payment is not entertained.

Your detailed offer duly sealed and superscribed as 'Offer for OLEIC ACID - 6 Moles of ethoxylate_' should reach the undersigned at our Manali works on or before 25.08.2020. Fax or Email offers will not be considered.

Thanking you,

Yours faithfully, **FOR BALMER LAWRIE &CO.LTD**

G.GURUSHANKAR MANAGER (SCM)