

**BALMER LAWRIE & CO.LTD  
LEATHER CHEMICALS DIVISION  
32, MANALI, CHENNAI 600 068**

*(Regd. Office: 21, N.S.Road, Kolkatta 700 001)*

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**FAX: 044 - 25941156**

**Ref : BL/LC/MAN/WG/LT/201920/0242**

**Date: 30.12.2019**

**To**

**TENDER**

Dear Sir,

Sub: Supply of **Lanolin (Wool Grease)** – reg.

Kindly send us your competitive offer for supply of **Lanolin (Wool Grease)**, QTY. 1200 Kgs +/- 10% meeting the below specification.

<b>Appearance</b>	<b>: Brown Semi Solid</b>
<b>Iodine Value</b>	<b>: 40 Max</b>
<b>Acid Value</b>	<b>: 65 Max</b>
<b>Saponification Value</b>	<b>: 80-120</b>
<b>% water</b>	<b>: 1.0 Max</b>
<b>Melting Range</b>	<b>: 38 – 42 Deg.C</b>

The material should be delivered as per our delivery schedule without fail on **FOR Manali**, door delivery basis. Freight on 'To Pay' basis will not be entertained. Clear details on GST rate, Freight, Insurance etc should be provided. Price should be firm till completion of the order. The company reserves the right to reject any or all offers. . Your offer should be valid for a minimum period of 15 days from due date.

Minimum credit period accepted is 30 days from date of receipt of material. In case you offer a credit period other than 30 days, the same should be clearly mentioned in the quote itself. Accordingly, suitable adjustment will be made in arriving at the landed cost for our company. Advance payment is not entertained. **All vendors have to submit sample with COA before due date. Only those sample which has been cleared by QC will considered for opening of tender.**

**Any new entrant participating against our website enquiry will be considered only for vendor development and not for placement of order against this tender.**

Your detailed offer duly sealed and superscribed as "offer for **Wool Grease**" should reach our Manali works on or before **10.01.2020**. **Fax or Email Offers will not be considered.**

Thanking you,

Yours faithfully,

**FOR BALMER LAWRIE & CO.LTD**

**G.GURUSHANKAR  
Manager (SCM)**