

**BALMER LAWRIE & CO.LTD**  
**LEATHER CHEMICALS DIVISION**  
**32, MANALI, CHENNAI 600 068**

*(Regd. Office: 21, N.S.Road,, Kolkatta 700 001)*

**PHONE: 044-25946542 / 565**

**FAX: 044 25941156**

**Ref BL/LC/MAN/ATO/LT/201920/0211**

**Date: 29.11.19**

**To TENDER**

Dear Sir,

Sub: Supply of **QUEBRACHO ATO**– reg.

Kindly send us your competitive offer for supply of **1500+/- 10% kg of QUEBRACHO ATO** confirming to the following specifications:

<b>Appearance</b>	<b>Reddish Brown Powder</b>	<b>Visual Checkup</b>
<b>pH (10% Solution)</b>	<b>3.5 – 5.5</b>	<b>By pH Meter</b>
<b>% Tan content</b>	<b>50.0 min</b>	<b>Spectro Photometry</b>

The material should be delivered as per our delivery schedule without fail on **FOR Manali, door delivery basis. Freight on 'To Pay' basis will not be entertained. Clear details on ED, Cess, Freight, Insurance etc should be provided.**

Price should be firm till completion of the order. The company reserves the right to reject any or all offers. Your offer should be valid for a minimum period of 10 days from due date.

Minimum credit period accepted is 30 days from date of receipt of material. In case you offer a credit period other than 30 days, the same should be clearly mentioned in the quote itself. Accordingly, suitable adjustment will be made in arriving at the landed cost for our company. Advance payment is not entertained.

Your detailed offer duly sealed and superscribed as "Offer for **QUEBRACHO ATO**" should reach our Manali works on or before **11.12.19. Fax or Email offers will not be considered. New Vendors will be considered for Vendor development only.**

Thanking you,

Yours faithfully,

**FOR BALMER LAWRIE & CO.LTD**

**G.GURUSHANKAR**  
**MANAGER (SCM)**