WEEKLY MEDIA UPDATE

19 November, 2012 Monday

(This document comprises news clips from various media in which Balmer Lawrie is mentioned, news related to GOI and PSEs, and news from the verticals that we do business in. This will be e-mailed on every Monday.)

News on Balmer Lawrie

THE NAVHIND TIMES WEDNESDAY, NOVEMBER 14, 2012

Balmer Lawrie's new plant inaugurated

KOLKATA: Balmer Lawrie, a Mini Ratna 1 public sector enterprise under the Ministry of Petroleum and Natural Gas, Government of India, commissioned its state-of-the-art grease and lubricant plant at Silvassa. The plant was inaugurated by Mr Viren Sinha, MD on November 9. Balmer Lawrie had recently launched the new packaging for 'Balmerol', the brand name under which it markets greases, lube oils and speciality lubricants for the automotive and industrial sectors. Besides Silvassa, the company has plants in Kolkata, Chennai and Mumbai.

(Navhind Times is published from Goa.)

⁵ क्लासिक अश्युअर प्लान





पैसा **बाजार** ग्रंतवण्क

सोमवार, १९ नोव्हेंबर २०१२ *

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अस्सल रत्न!

स्मिनी रत्न' म्हणून मान मिळालेल्या या कंपनीला १४५ वर्षांचा इतिहास आहे. १ फेब्रुवारी १८६७ मध्ये जॉर्ज बामर आणि अलेक्झांडर लॉर्ज या दोघांनी कोलकाता येथे भागीदारीत व्यवसाय सुरू केला होता. आज सुमारे रु. २४०० कोटींहून अधिक उलाढाल असलेली ही कंपनी विविध क्षेत्रांत कार्यरत आहे. कारखान्यासाठी पॅकेजिंगपासून अगवी ट्रॅंक्ल आणि लॉजिस्टक्सपर्यंत कंपनीची कामगिरी सातत्याने चांगली राहिली आहे. परंत



कवळ कालकाता फवटर मुळ कंपनाच्या चांगल्या कामगिरीचे प्रत्यंतर तिच्या शेअरच्या भावात दिस्नुन येत नाही. सध्या भावाने उच्च पातळी गाठली असली तरीही हा शेअर फरफेक खालच्या पातळीवर खरेदी करून आपल्या पोर्टफोलियोचा हिस्सा बनेल असा प्रयत्न असायला हवा. यंदाच्या सहामाहीत कंपनीने अपेक्षेप्रमाणे कामगिरी करून ३४.४८ कोटी रुपयांचा नक्त नफा कमावला आहे. गेल्या आर्थिक वर्षाकरिता २८०% लाभांवा देणाऱ्या च कंपनीकडून येत्या आर्थिक वर्षात किमान ३००% लाभांशाची अपेक्षा करायला हरकत नाही, सध्या कुणाच्या विशेष नजरेत नसलेला हा शेअर एक दिवस १००० रुपयांची पातळी गाठणार हे

बामर लॉरी ॲण्ड कं. लि. रु. ६७९

| मुख्य प्रवर्तक | : | भारत सरकार |
|------------------------------------|---|---------------------------|
| मुख्य व्यवसाय | : | पॅकेजिंग, वंगण, रसायनांचे |
| | | उत्पादन व लॉजिस्टिक्स |
| भरणा झालेले भागभांडवल | : | रु. १६.२९ कोटी |
| प्रवर्तकांचा हिस्सा | : | ६१.८०% |
| दर्शनी मूल्य | : | ₹. १० |
| पुस्तकी मूल्य | : | रु. ३८० |
| प्रति समभाग उत्पन्न (ईपीएस) | : | रु. ८८.५२ |
| किंमत/उत्पन्न गुणोत्तर (पी/ई) | : | ७.४ पट |
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Loksatta - 19.11.2012

Centre will assist stressed sectors, assures FM

Offering to aid sectors of the economy hit by the downturn, Finance Minister P. Chidambaram, on Thursday, said the government would work out a strategy to assist such industry segments. "If the economy improves and growth improves, the sectors (which are not doing well) will recover.

'Govt mulling greater autonomy for CPSEs'

The government is considering giving greater autonomy and empowerment to central public sector enterprises (CPSEs), a top official said. "More reforms are under consideration pursuant of CEOs of CPSEs meeting with Prime Minister Manmohan Singh," Secretary in the

But, in the meanwhile, we will have to do some handholding and try to help these sectors recover", he said while addressing a press conference after meeting the heads of public sector banks here.

The Hindu - 15.11.2012

http://www.thehindu.com/business/Industry/centre-will-assist-stressed-sectors-assures-fm/article4098093.ece

Cleartrip investor Concur launches \$150M fund for travel-related startups

Concur Technologies, a NASDAQ-listed travel and expense management solutions provider and key investor in Indian online travel agency Cleartrip.com, has announced the launch of the Concur Perfect Trip Fund. The fund, with a corpus of \$150 million, would focus on investing in emerging companies in the travel ecosystem.

Although the firm has not talked about the geographies it would be investing in, given its previous investment and a slew of new age travel related start-ups in the country, India might figure in its scheme of things. Concur invested \$40 million in Cleartrip last year in April in a deal that also included a marketing partnership that enabled Concur to access travel content and integrate with Cleartrip's offerings and together target the Indian business travel market.

VC Circle - 14.11.2012

http://techcircle.vccircle.com/500/cleartripinvestor-concur-launches-150m-fund-for-travelrelated-startups/

Passenger traffic growth hits turbulence

Domestic airline passenger traffic growth is set to nosedive into negative territory in 2012-13 due to the ongoing economic slowdown, coupled with high airfares. Fuel prices too will remain high and the rupee will remain weak against the dollar. Yet, the airline industry will, ironically, be in a better position on the margin front this fiscal than it was in 2011-12.

The Hindu - 18.11.2012

http://www.thehindu.com/business/Industry/pass enger-traffic-growth-hitsturbulence/article4106079.ece

Shell plans to build a 120,000-metricton-a-year lubricant blending plant in Indonesia

Royal Dutch Shell plans to build a 120,000-metric-ton-a-year lubricant blending plant in Indonesia, the company said on Wednesday. The plant, which would be the largest operated by an international oil company in the country, will produce consumer, transport, industrial and marine lubricants, Shell said in a statement.

Department of Public Enterprises (DPE) O P Rawat said.

The Hindu - 17.11.2012

http://www.thehindu.com/business/Industry/govt-mulling-greater-autonomy-for-cpses/article4105664.ece

IRCTC hits a brainwave: Book tickets via SMSes

With the festive rush throwing up several complaints with the electronic train ticket booking system, the Indian Railways Catering and Tourism Corporation (IRCTC) is in the process of developing a technology that will enable travellers to book tickets through text messages. They will no longer have to go through the payment gateways of banks, considered to be the biggest reason for delays in eticket-booking process.

Once developed, a traveller will be able to send text message to IRCTC and the payment for the ticket will be debited by the mobile phone operator in a preset arrangement with the traveller. The IRCTC clocks a sale of around 4.5 lakh ticket a day, making it one of the largest e-commerce sites in the world.

The Indian Express - 19.11.2012 http://www.indianexpress.com/news/irctc-hits-a-brainwave-book-tickets-via-smses/1033041/

Online travel portals see rise in festive bookings

While the peak holiday season failed to bring in much business to the hotel industry, the online travel booking space has done reasonably well. Portals like cleartrip.com and yatra.com have seen as much as 40 per cent and 20 per cent rise in hotel bookings during the festive months.

Business Standard - 16.11.2012

http://www.business-

standard.com/india/news/online-travel-portals-see-rise-in-festive-bookings/492685/

FDI in multi-brand retail can strengthen supply chain links

Inadequate warehousing is one of the biggest bottlenecks in the entire supply chain structure. Statistics show that at 108 million tonnes (MT), the present agriculture warehousing capacity is short of the requirement by about 25 MT. A major portion of this is with Food Corporation of India (32 MT), Central Warehousing Corporation (10 MT)

Base Oil Report - 16.11.2012

http://www.baseoilreport.com/20121411/shell-plans-build-120000-metric-ton-year-lubricant-blending-plant-indonesia

TM International in fray for Haldia port mi

TM International Logistics Ltd (TMILL) – a joint venture of Tata Steel Ltd (holding the majority stake), NYK Holding (Europe) BV and IQ Martrade, Germany – has participated in a fresh tender for mechanisation of a berth at Haldia port.

TMILL is among the three logistics services companies in the fray for mechanisation of berth No 4B at Haldia dock complex (HDC). TMILL currently handles cargo at berth no 12 at Haldia Port.

The Hindu Business Line - 12.11.2012 http://www.thehindubusinessline.com/industry-and-economy/logistics/tm-international-in-fray-for-haldia-port-mi/article4091160.ece

and State Warehousing Corporation (21.30 MT).

The Hindu Business Line - 18.11.2012 http://www.thehindubusinessline.com/industry -and-economy/logistics/fdi-in-multibrandretail-can-strengthen-supply-chainlinks/article4106039.ece?ref=wl_industry-andeconomy

PD Ports visits Asia to highlight changing face of UK logistics and promote inward investment

PD Ports CEO, David Robinson and Business Development Director, Geoff Lippitt, have flown out to Asia to meet with customers and partners to highlight the changing face of UK logistics and the impact this will have on trade with Asia.

Logistics Week - 15.11.2012

http://logisticsweek.com/logistics-2/2012/11/pd-ports-visits-asia-to-highlightchanging-face-of-uk-logistics-and-promoteinward-investment/