

**BALMER LAWRIE & CO. LIMITED.**  
**SBU :GREASES & LUBRICANTS**  
**P-43, HIDE ROAD EXTENSION**  
**KOLKATA – 700 088.**

PHONE NO. 033 – 24500 110  
FAX NO. 033 – 2439-5160 / 2277

Tender Enq No: GLK/TE18/253/18-19  
Dated 25.10.18

**TENDER ENQUIRY**

**Due on: 08.11.18 [IST 3:00 pm]**

M/s \_\_\_\_\_

\_\_\_\_\_

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**Sub: Enquiry for Supply of 210 Ltrs Capacity Black colour HDPE Barrels**

**1.0 INTRODUCTION**

Balmer Lawrie & Co. Ltd. [hereinafter referred as BL] is a leading manufacturer of greases and lubricating oils. Company intends to procure 210 Ltrs HDPE barrels from competent and experienced vendors with sound infrastructure and having technical and financial capabilities.

Offers are invited from moulders having their own processing facilities for carrying out the aforesaid job for “Blow molding & printing of 210 Ltrs capacity HDPE barrels”. Bidders are requested to furnish their offer for supply on outright purchase basis. The intending suppliers should have made similar supplies to reputed industries / organizations

**2.0 CONTRACT PERIOD**

Contract will be valid for Two months. Material shall be supplied within **7 days from the date of LOI/PO.**

**3.0 Material detail:**

3.0 Specifications: Please refer **Annexure - I**

3.1 **Quantity: 140 Nos**

**4.0 DELIVERY**

4.1 **Delivery Schedule:**

Deliveries are to be made within 7 days from the receipt of LOI/PO.

4.2 **Location of delivery:**

The deliveries shall be made to our works at the following address:

Balmer Lawrie & Co Ltd.,  
P-43, Hide Road Extension,  
Kolkata - 700 088.

## 6.0 **RISK PURCHASE**

Without prejudice to other provisions in the tender, in the event supplier fails to supply within the stipulated time, BL shall have the option to procure the material from alternate sources with prior intimation to supplier, at the risk and the additional cost borne by the supplier.

## 7.0 **PAYMENT TERMS**

Payments shall be effected within **30 days** of receipt of bills with all necessary documents.

## 8.0 **VALIDITY**

The offer shall remain valid for a period of **30 days** from the due date of the tender.

## 9.0 **Quality Assurance:**

The vendor shall be responsible for complete quality assurance of the finished moulded container with required printed matter thereon. The vendor shall use desired manufacturing practices to ensure full conformity to specification requirements of the tender with attractive quality of surface finish and print. The test report of sample containers shall be provided for each batch.

Any defective supply reaching our works shall be taken back by the vendor within 7 days of informing after the same is defaced and cut. No credit for material or processing charges shall be payable on such supplies.

## 10.0 **Price**

- a) Price bid evaluation will be based on the landed cost per container [As per BL min wt] which includes material cost, conversion cost, freight charges & CST component.
- b) The evaluation of the bids will be based on the lowest landed cost of the container based on BL specified weight. For evaluation purpose, the cost of the Raw material [R.M.] considered shall be the ex-supplying [plant price] of **Haldia Petrochemicals Limited [HPL]/ Ex-Depot price of Reliance Industries Limited [RIL] prevailing on 01.10.18.** (Copy of Price Lists/circulars of HPL / RIL shall be enclosed along with the offer).

## 13 **Approval of Sample**

- a) Successful tenderers/ suppliers should have mould as per the specifications enclosed. Based on approved artwork tenderer should undertake batch production of barrels and supply the same. Approved reference sample will have to be kept at our Works for comparison with actual supplies against orders.
- b) In case of delay by successful tenderers in getting the samples approved, BL reserves the right to reduce order quantity or cancel the entire order quantity already awarded to them.
- c) All costs on account of development of the artwork, sample containers etc will be borne by the successful tenderers (suppliers).

#### **14 Artwork printing & packaging**

The barrels shall be printed in up to **3 colours per artwork** provided by us. The offer shall include printing of **two no of Artworks [tentatively 70 nos of barrels per grade]** The artwork shall be provided by BL in Email/CD / Floppy / printouts / sample barrels / Email etc.

#### **5 Raw Material:**

- a) Tenderer shall be responsible for procurement of all essential raw materials as per specifications wherever necessary for manufacture of containers to suit the delivery schedule committed to BL.
- b) Any delay in delivery schedule due to delay in procurement of raw material, will not be condoned.
- c) Only virgin HDPE / PPCP / LDPE (Blow Moulding Grades or other grades as given in Specifications Sheets) should be used. Raw Material details are indicated in "Specifications Sheets" attached with tender.

#### **16 Supply of Barrels :**

- a) Barrels are to be supplied protecting from dust and water.
- b) The printing on the barrels should be neat, legible, uniform and in the approved colour shades. Printing should not be smudged during the process of filling/packing/handling/transit and or get rubbed off with the contents.
- c) All Barrels should be brand new with adequate internal cleanliness to permit filling of containers with high grade lubricants without any further cleaning.
- d) The barrels should be free from water, dirt, oil, rust, chemicals etc.

#### **17 Provisions for Micro, Small and Medium Enterprises (MSME):**

- a) Qualification Criterion: MSME vendor must confirm that UAN No has been uploaded on CPPP website as required by minister vide circular no F: No.21 (17) / 2016 dated 06.04.18 for qualifying to be considered as MSME vendor under this tender.
- b) Micro & small scale manufacturing units, registered under MSME/ NSIC, also complying clause no: 7.a in the tender are exempted for submission of EMD amount.  
Preference for Price Quotation in tenders: Participating Micro and Small Enterprises quoting price within price band of L1+15 per cent shall also be allowed to supply a portion of requirement by bringing down price to L1 price in a situation where L1 price is from someone other than a Micro and Small Enterprises. Such Micro and Small Enterprises shall be allowed to supply up to maximum 20 per cent of total tendered quantity for the grade at the respective plant subject to assessment of operational feasibility by tendering authority.

#### **18 SUBMISSION OF OFFER**

- a) The bidders shall furnish detailed specifications of their offered barrels in the enclosed **Annexure I.**
- b) The bidders shall quote their rates in the enclosed "Price Schedule" marked as **Annexure II**

- c) The offer should be submitted in sealed envelope super scribed as "Tender Enquiry No. GLK/TE18/253/18-19 Due on 08.11.18 for supply of "210 Ltrs HDPE Black colour Barrels"
- d) The company reserves the right to accept or reject any or all offers. Bids of any/all may be rejected by the company at any point of time if there is a conflict of interest between the bidder/ bidders and the company is detected. Incomplete offers are liable to be rejected.

**For Balmer Lawrie & Co Ltd.**

**Sr.Manager[SCM]**

### **Annexure - I**

<b>PRODUCT SPECIFICATION - 210 LTR HMHDPE DRUM</b>		
<b>DESCRIPTION</b>	<b>SPECIFICATION</b>	<b>VENDOR'S SPECIFICATION</b>
Material of Molding	52GB001 by IPCL or equivalent	
Product to be filled	Industrial / Automotive Oils	
Product description	Nominal 210 ltr container manufactured from virgin quality, high molecular weight, high density polyethylene, having 2" buttress thread bung opening with DIN closure, with <b>Black Body</b> , duly screen printed on the body	
Capacity of drum	210 Lts (min.useful 210 ltr – min.brimful 216 ltr)	
Product dimensions		
Overall Height (H)	930 mm +/- 2%	
Tare Wt (Minimum) :	7.8 kg minimum	
Overall Diameter	590 mm +/- 2%	
Maximum print area	As per BL specification	
Marking	Silk screen printing	
Drum performance ( Test )	<ul style="list-style-type: none"><li>• Drop test from a height of 1.5 metre</li><li>• Hydraulic pressure test at 110 kPa</li><li>• Air leak test at 35 kPa</li></ul>	
Standard	Conforming to IS:6312	

**Annexure-II**  
**PRICE BID**

Pack Size	210 Lts Barrels
Tender Qty	140 Nos [2 Artworks]
Vendor	
Raw Material Grade [Grade B030 MG of RIL or equivalent grade]	
R.M.Cost per MT [Rs] as on 01.10.18	
Wt of the container- as per BL spec.(gm)	7,800.00
R.M.Cost per container as per BL wt. [Rs/ pack]	
Conversion Cost [Rs/pack]	
Total basic price Per container [Rs/pack]	
GST %	
GST Amount	
Delivery / Freight charge to BL Kolkata [Rs/pack]	
Total Cost [Rs/pack]	
Less GST Credit	
Net Landed Cost per Container [Rs/pack]	

We hereby confirm that we have read and fully understood the terms and conditions. We agree to the terms and conditions as specified in the tender document and keep the above price valid for acceptance up to 30 days from tender due date.

**(Authorized Signatory)**

Date :

Place :

Seal :