



PublicTender for Transportation of goods on Door to Door Delivery basis through Air mode

**Conducted at Balmer Lawrie e-Procurement Portal:
<https://balmerlawrie.eproc.in>**

Tender No. BL/LS/DEL/02DT/FEB18 dt.23.02.2018
Due on 06.03.2018 at 1800 hours

Online bids (dual) are invited from experienced vendors who fulfill the eligibility criteria mentioned elsewhere in the tender document under the heading “General Terms and Conditions” and “Special terms and conditions”, for undertaking the subject contract for transportation of goods weighing more than 35 Kgs/ 1.5 Mtr in any dimension to the various destinations on Door to Door Delivery basis through Air mode as per Annexure A for one year and can be extended for further one year on mutual agreement.

1. SALIENT FEATURES OF THE TENDER:

- I. **Pre- Qualification Criteria for bidders**
- II. **Tender Category – Two Bid Tender [Un priced Bid & Price Bid]**
- III. **Tender Type – National Competitive Bidding**
- IV. **Evaluation Type – Rs. Per Kg (Zone wise).**
- V. **Payment of Earnest Money Deposit / Security Deposit**

2. TENDER DETAILS

- Tender Documents comprises of Tender Details, Pre-qualification Criteria, General Information, Special Terms & Conditions, Evaluation Criteria and Annexure A, B, C, D & E..
- The bidder is requested to download the tender document and read all the terms and conditions mentioned in the tender document and seek clarification if in doubt from the Tender Inviting Authority.
- Further, **only the Price-Bid of technically qualified bidders who meet the pre-qualification criteria as mentioned in the tender will be opened.**
- The bidders have to register themselves with our service provider **M/s. C1 India Pvt. Ltd.**, prior to participating in the tender as per guidelines provided under “**Conditions for Online Bid Submission**”.
- Any clause defining offline bid submission in the tender document shall not be considered. For any clarifications please contact **Mr. Satish Vashisth (Sr Branch Manager) Ph. No. 011-26485556, +91 9818648548.**
- The bidder has to keep track of any changes by viewing addendum / corrigendum issued by the tender inviting authority on time – to – time basis in the e-procurement platform.
- The Company calling for tenders shall not be responsible for any claims/ problems arising out of this.



A. TENDERSUBMISSION

Tender Committee of the office will first verify the Technical Qualification eligibility and the Committee will duly check and verify that whether a particular bid meets all the technical criteria and whether all the supporting documents have been submitted by the bidder. The Price bid will be opened if the tenderer is qualified in the Technical qualification bid. All decisions of the company in this regard shall be final. The company reserves the right to reject all or any offer without assigning any reason whatsoever.

The company shall be the final authority to decide on the acceptance or rejection of an offer and or award of contract to a party or parties.

Bids of any Tenderer may be rejected if a conflict of interest between the bidder and the company is detected at any stage.

PRICE BID MUST BE UPLOADED ON LINE only AND NOT TO BE SUBMITTED with technical documents/ OFFLINE.

The bidder should complete all the processes and steps required for bid submission. The successful bid submission can be ascertained once acknowledgement is given by the system through bid submission number after completing all the processes and steps. M/s. Balmer Lawrie & Co Ltd & M/s. C1 India Pvt. Ltd., are not responsible for incomplete bid submission by users. Users may also note that the incomplete bids will not be saved by the system and are not available for the tender inviting authority for processing.

All correspondence shall be addressed to the office of Sr Branch Manager, M/s. Balmer Lawrie & Co. Ltd., 32-33, Kushal Bazar, Ground Floor, Nehru Place, New Delhi 110019.

B. DUAL BID SYSTEM

Only the Technical bids would be opened on the time and date mentioned above. Date of opening of price bid may be intimated after the acceptance of the Technical bids. Price bids of only those firms will be opened whose Technical bids are found complete/ suitable after technical evaluation done. Acceptance of terms & conditions of tender documents is to be submitted along with Technical Bid as per Annexure D

3. PRE- QUALIFICATION CRITERIA

- a. Submission of EMD of Rs 250000/- by DD
- b. The bidder must have experience of handling door to door cargo of at least three Financial Years, (documentary evidence & reference letters to be attached). They also have to indicate their turnover for transportation of goods during the last three Financial Years.
- c. Should possess online tracking and tracing facility on commencement of the Contract.



- d. The bidder should have extensive coverage in respect of destinations as per Annexure A; preferably own offices, with warehousing and trucking facilities all over India (give documentary evidence and details as per format attached as Annexure B, also include network coverage map)
- e. The bidder should mandatorily have a coordinating office in each zone (Central, South, East & West. He should also preferably have a direct outlet/ Partner in places as per Annexure E
- f. The bidder must have adequate Warehousing facilities to store shipments picked up for delivery and should also possess adequate Material Handling equipment to handle all types of service consignments

4. Schedule of Requirements

- a. Collect, receive, handle, transport, store, dispatch and deliver consignments between IAF units located all over India including its Island territories (Annexure A)
- b. Pay all handling, airline handling (where relevant), State taxes, documentation, document handling charges, terminal charges, cartage, multimodal transportation at destination & other related third party charges and other disbursements pertaining to such consignments
- c. Ensure prompt clearance and completion of all necessary documentation and formalities at airports on arrival or dispatch (including transshipment) of service freight consignments
- d. Be logistically and technically capable of conducting 24X7 operations, especially to handle critical consignments
- e. Provide online and real time tracking and tracing facilities to monitor the movement of service freight consignments
- f. Submit consolidated bills and relevant documents in time bound manner.

5. Delivery Period (DP)/ Delivery Schedule

Timely delivery to the listed destinations will be the essence of the contract. The DP stipulation in the Supply Order/ Purchase Order is one of the most important objectives as timely availability of items is vital for the operations of IAF. The transportation is to be completed within the following proposed schedule:

TAT CHART (Mode- Civil Air/ Air Parcel)

| (No. of Days) | | | | |
|-----------------|------|-----------|------|-------|
| By Air/ Express | | TAT (Air) | | |
| ZONE | EAST | CENTRAL | WEST | SOUTH |
| EAST | 3 | 5 | 5 | 5 |
| CENTRAL | 5 | 3 | 4 | 5 |
| WEST | 5 | 4 | 3 | 4 |
| SOUTH | 5 | 5 | 4 | 3 |



6. Pick up of Shipments

The agency representative of the reporting centre will pick up the items from the premises declared by CLO/ SLO within six hours of the receipt of the SOs anytime between 0800hr to 2000hr on all working days. For the purpose of calculation of transit period, the day of pickup and delivery will not be counted. Item has to be picked up within one working day after intimation by Air Force Station. Delay in pick up of shipment for more than a day will be treated as transit period. Saturday & holidays are treated as non working days for purpose of above activities. Delay in picking up consignments will be endorsed on the consignment note and will be counted towards calculating LD.

7. Loading/ Off loading

Loading and Unloading of the shipment at the starting station and the destination will be undertaken by the Air Force Station. Advance intimation by the Transporter to Consignee CLO/ SLO is desirable for arranging timely off loading of goods on all days anytime between 0800 hrs to 1700 hrs. Advance information is a mandatory requirement for handling heavier consignment which may require specialist equipment like fork lift/ crane. Any deterioration/ damage to stores during transit due to improper lashing/ covering would be sole responsibility of the transporter and he is liable to make good the loss, if any.

8. Tracking of the Consignment

At the time of commencement of contract, the transporter should have electronic/ digital system wherein the consignee and consignor can track the movement of shipment at all times.

9. Terms of Delivery

The stores are considered to have been delivered only when these are handed over to the consignee & clear receipt obtained. In case of clear delivery of shipment to consignee CLO/ SLO, the buyer is to obtain Proof of Delivery (PoD) endorsed on the consignment note. The same is to be uploaded at the earliest on the tracking facility so that the delivery details can be accessed by the consignor CLO/SLO. In case of shipments that have been received in externally damaged conditions, the consignee is to take an open delivery and endorse the same on consignment note. He is to intimate the extent of damage separately. The consignee CLO/SLO will prefer claims on to the Seller within two weeks of receipts.

10. Peace time & During Operations

The essence of this contract is delivery of defense cargo during Peace Time as well during Operations. Seller is expected to be capable for undertaking the tasks at all times including Operational Exercises. The expected timings for pickup and delivery mentioned in this NIT are subjected to change during such operations. The commencement of Operations will be notified by the buyer through a written communication to the Seller.



11. Security

The Seller shall ensure to maintain the safety/ secrecy of the goods which have been transported during the course of rendering their services. They shall not inform or part any information with regard to the cargo to any person under any circumstances and fulfill their duties diligently and trustfully.

General Terms and Conditions

The bidder is also required to give confirmation of their acceptance of the mentioned General conditions below which will automatically be considered as part of the contract concluded with the successful bidder. Failure to do so may result in rejection of the bid submitted by the bidder.

12. Non-disclosure of Contract documents

Except with the written consent of the Buyer/ Seller, other party shall not disclose the Contract or any provision, specification, plan, design, pattern, sample or information thereof to any third party.

13. Liquidated Damages (LD)

In the event of the Seller's failure to submit the Bond, Guarantees and Documents, supply the stores/ goods and conduct trails, installation of equipment, trailing etc as specified in this contract, the Buyer may, at his discretion, withhold any payment until the completion of the contract. The Buyer may also deduct from the Seller as agreed, liquidated damages to the sum of 0.5% of the contract price of the delayed/ undelivered stores/ services mentioned above for every week of delay or part of a week, subject to the maximum value of the Liquidated Damages being not higher than 10% of the value of delayed stores.

14. Liquidated Damage Clause is Applicable in case:-

Picking of Consignment: The Buyer is to be pickup consignment within one working days' notice failing which liquidated damages will be charged. The Liquidated Damage Clause will be invoked beyond one working day from the date and time specified in the supply order. LD will be @ 1% per day or part thereof subject to maximum 5% which will be deducted from the outstanding bill or from the forthcoming bills.

Delay in transit: Subject to the stipulated force Majeure conditions, LD of 1% per day shall be deducted from the bill amount for the extra number of days taken to deliver the items at the notified destination subject to a maximum of 5% of Freight Value.



15. Termination of Contract

The Buyer shall have the right to terminate this contract if the services are not executed as per the terms and conditions of this contract for causes not attributable to Force Majeure or the Seller is declared bankrupt or become insolvent.

16. Taxes and Duties in respect of Indigenous Bidders

Customs Duty: Not Applicable

Excise Duty: Not Applicable

Sales Tax/ VAT: Not Applicable

Duty & Local Taxes:

Normally, services rendered to the Government Departments against Government Supply Orders are exempted from levy of Town Duty, Octroi Duty, Terminal Tax and other levies of local bodies. The local Town/ Municipal Body regulations at times, however, provide for such exemption only on production of such exemption certificate from any authorized officer. Seller should ensure that services ordered against Supply Orders placed by this office are exempted from levy of Town Duty/ Octroi Duty, Terminal Tax or other local taxes and duties, wherever required, they should obtain the exemption certificate from the Buyer to avoid payment of such local taxes or duties.

In case where the Municipality or other local body insists upon payment of these duties or taxes the same should be paid by the Seller to avoid delay in supplies and possible demurrage charges. The receipt obtained for such payment should be forwarded to the Buyer without delay together with a copy of the relevant act or bylaws/ notification of the Municipality of the local body concerned to enable him to take up the question of refund with the concerned bodies if admissible under the said acts or rules.

Special terms and conditions

17. Earnest Money Deposit [EMD] :

The bidder has to deposit EMD of Rs.250000/- (Rs. Two Lakh Fifty Thousand Only.) along with the Pre-qualification bid, by Demand Draft payable from a nationalized / scheduled bank in favor of Balmer Lawrie & Co. Ltd payable at New Delhi. Cheque / Cash or any other forms of payment are not acceptable towards EMD. "OFFERS RECEIVED WITHOUT EMD WILL BE REJECTED"

- a. For the successful bidder, the EMD will be refunded only after they submit the necessary Security Deposit against the work order placed on them. EMD will carry no interest.
- b. Linking of EMD amount with earlier transactions / adjustments with pending bills or any other amount payable by the company is not allowed.



EMD is liable to forfeiture in the event of-

- a. Withdrawal of offers during validity-120 days period of the order.
- b. Non acceptance of orders.
- c. Non Confirmation of acceptance of orders within the stipulated time after placement.
- d. Any unilateral revision made by the bidder during the validity period of the offer.
- e. Non execution of the documents after acceptance of the contract due to any dispute of the bidder or any reason whatsoever.
- f. Non submission of Security Deposit within the stipulated time.
- g. For successful bidder, the EMD will be adjusted towards Security Deposit amount required to be paid by the successful bidder and excess amount shall be refunded in case of being higher than the required Security Deposit amount.
- h. EMD is exempted for those vendors registered under **NSIC** (National Small Industries Corporation) (or) coming under the definition of **Micro** and **Small Industries** and holding valid registration certificates covering the tendered items / services. However, **attested / notarized copy of valid NSIC certificate or" Micro and Small" industry certificate must be submitted in this regard.**
- i. Disqualified transporters EMD will be refunded immediately on approval of the Pre-Qualification recommendation.

18. Security Deposit [SD]

The SD amount payable by the successful bidder would be 5% of the contract value (value to be mentioned at the time of contract finalization) by Demand Draft payable from any Nationalized/ Schedule Bank drawn in favour of Balmer Lawrie & Co. Ltd payable at New Delhi

- a. The entire SD amount can be submitted as Bank Guarantee [BG] valid for period of **30 Months** for an equivalent amount issued by Nationalized / Scheduled Bank within 15 days from the date of receipt of intimation from the company. In this regard the format will be provided by the company at the time of contract will only be used for submitting the BG.
- b. The SD shall bear no interest and shall be refunded only on expiry of contract period by Cheque only.
- c. All sums of compensation [or] other sums of money payable by the successful bidder may be deducted from the SD.

SD is liable to forfeiture in the event of –

- a. Withdrawal of order during validity period of the contract.
- b. If the service of the successful bidder is found to be unsatisfactory and fails to adhere to our tender terms and conditions, the SD will be forfeited.
- c. Any unilateral revision made by the successful bidder during the validity period of the contract.



19. Payment

- a. The successful bidder shall submit the bills on **FORTNIGHTBasis** only, i.e. the first bill for the period 1st to 15th and the second bill for the period 16th to last working day of the month.
- b. Payment will be released after **15 days** from the date of submission of bill as recorded by our Operation dept.
- c. Bills for transportation shall be accompanied by acknowledged delivery Challan, confirming the receipt of goods by the consignees / customers in good condition, and without any loss / physical damage to the goods. Bills will not be accepted by us for payment without the consignee's acknowledgment in the delivery Challan.
- d. During the contract period, transportations for any new destinations apart from the contract, equivalent distance rate will be applicable.
- e. No advance payment(s) will be made

20. Dispatch of Consignment/ Place of Loading

Seller is to pick up the consignment at the given location within one working day without any prejudice to the location for pick up

21. Periodical Progress/ Tracking of the Consignment

Periodical progress of the movement of consignment must be reported by the carrier to the consignor/ consignee in case of delay. As such, the delays are not acceptable as the matter of routine.

22. Compensation for Damages

The Seller will exercise all reasonable care and precautions in the conveyance and handling of stores (including Transshipment, if necessary). He will be liable to compensate the Buyer as per the terms and conditions Sec 12 of Carriage of road rules 2011 in case of losses or damages

23. Settlement of Claims

Preliminary notice for the loss or damage to the consignment will be issued within two months calculated from the estimated time of receipt of goods at the consignee. Final claim notice for the same will be issued within three months, from the date the actual cost of damage/ loss is envisaged, the time limit for submitting final claims would be extended by giving a notice to the Seller stating the reason for delay. The Seller will be obliged to settle the claim within three months from the date of notice. The claim preferred will be cost of the item or Rs 5000/- (Rupees five thousand only) per shipment whichever is lesser.



24. Evaluation Criteria

The broad guidelines for evaluation of Bids are as follows:

- a. Only those Bids will be evaluated which are found to be fulfilling all the eligibility and qualifying requirements of the Tender Documents, both technically and commercially.
- b. In respect of two-bid system, the technical Bids forwarded by the Bidders will be evaluated with reference to the requirement as per Annexure D. The Price Bids of only those Bidders will be opened whose Technical Bids would clear the technical evaluation.
- c. The lowest acceptable Bid will be considered further for placement of contract/ Supply Order after complete clarification and price negotiations and the buyer will have the right to award contracts to different bidders for being lowest in particular items. The Buyer also reserves the right to do apportionment of Quantity, if it is convinced that Lowest Bidder is not in apposition to supply full quantity in stipulated time.
- d. The rates are to be quoted as per individual destinations with weight category and incidental charges at origin mentioned at Annexure C.

24. Negotiations

Balmer Lawrie reserves the right to negotiate with the Tenderer. Tenderer will have to attend the concerned office of Balmer Lawrie for negotiations/ clarifications required from them, in respect of their quotations, without any commitment on the part of Balmer Lawrie.

In case of negotiation, the Tenderer should send the confirmation of outcome of such negotiation in writing so as to reach the concerned office of Balmer Lawrie within 3 days from the date of negotiation/ the time stipulated whichever is earlier. If the Tenderer fails to comply with this requirement Balmer Lawrie reserves its right to ignore their quotation at its discretion and proceed to finalise the tender.

26. Risk & Expense clause:

In case the services of transportation are not executed as per the terms of this contract, the Buyer shall after granting the Seller reasonable time but not exceeding 45 days to cure the breach, be at liberty, without prejudice to the right to recover liquidated damages as a remedy for breach of contract, to declare the contract as cancelled either wholly or to the extent of such default.

In case the breach of services that was not remedied within 45 days, the Buyer shall, having given the right of first refusal to the Seller be at liberty to execute the services from any other source as he thinks fit, other services of the same or similar description and mode of transportation to make good--Such default

--In the event of the contract being wholly determined the balance of services remaining to be executed there under

Any excess of the cost of services executed from any other sources(s) over the contract price appropriate to such default or balance shall be recoverable from the Seller.



The Company reserves the right to relax any of the tender conditions, if necessary, while finalizing the tender at its discretion.

27. Arbitration

All questions, disputes and differences arising under or in relation to this Enquiry / Agreement shall be referred to the sole arbitration of the C&MD of Balmer Lawrie & Co Ltd (Company). If such C&MD is unable or unwilling to act as the sole arbitrator, the matter shall be referred to the sole arbitration of some other officer of the Company by such C&MD in his place, who is willing to act as such sole arbitrator. It is known to the parties herein that the arbitrator appointed hereunder is an employee of the Company and may be Shareholder of the Company. The arbitrator to whom the matter is originally referred, whether the C&MD or Officer, as the case may be, on his being transferred or vacating his office or being unable to act, for any reason, the C&MD, shall designate any other person to act as arbitrator in accordance with the terms of the Enquiry/Agreement and such person shall be entitled to proceed with the reference from the stage at which it was left by the predecessor. It is also the term of this Enquiry/Agreement that no person other than the C&MD or the person designated by the C&MD as aforesaid shall act as arbitrator. The award of the Arbitrator so appointed shall be final, conclusive and binding on all the parties to the Agreement and provisions of the Arbitration & Conciliation Act, 1996, or any statutory modification or re-enactment thereof and the Rules made there-under and for the time being in force shall apply to the arbitration proceedings under this clause.

28. Conditions for Online Bid Submission

Procedure For Bid Submission

The bidder shall submit his response through bid submission to the tender on eProcurement platform at <https://balmerlawrie.eproc.in> by following the procedure given in the Catalogue given in the system.

Registration with eProcurement platform:

For registration and on-line bid submission bidders may contact HELP DESK of M/s C1 India Pvt., Ltd. The contact persons are –



Balmer Lawrie & Co. Ltd.

(A Government of India Enterprise)

SBU – Logistics Services

32-33, Kushal Bazar, Ground Floor, Nehru Place, New Delhi 110019.

Phone: 011 26485556, 26467565.

| Name | E-mails | Phone Numbers |
|------------------------------------|--|-------------------|
| 1. Mr. Tirtha Das(Kolkata) | tirtha[dot]das[at]c1india[dot]com | +91-9163254290 |
| 2. Mr. Tuhin Ghosh(Kolkata) | tuhin[dot]ghosh[at]c1india[dot]com | +91-8981165071 |
| 3. Mr. Partha Ghosh(Kolkata) | partha[dot]ghosh[at]c1india[dot]com | +91-8811093299 |
| 4. Mr. CH.Mani Sankar (Chennai) | chikkavarapu[dot]manisankar[at]c1india[dot]com | +91-8939284159 |
| 5. Ms. Ujwala Shimpi (Mumbai) | ujwala[dot]shimpi[at]c1india[dot]com | +91-022- 66865608 |

C1 India Pvt. Ltd., Petrochem Building | Building no.-301| 1stFloor| Udhog Vihar | Phase-2 | Gurgaon. Land Line: +91 124 4302 EXT 234| Email: sandeep.tomar@c1india.com| Website: www.c1india.com

Digital Certificate authentication:

The bidder shall authenticate the bid with his Digital Certificate (Class I/II) for submitting the bid electronically on eProcurement platform and the bids not authenticated by digital certificate of the bidder will not be accepted on the eProcurement platform.

All the bidders who do not have Digital Certificates need to obtain Digital Certificate for signatures and encryption. They may contact Help Desk of C1 India Pvt Ltd.

Submission of Hard copies:

After submission of bid on-line, the bidders are requested to submit the demand draft towards required EMD amount along with other documents as required, to the Tender Inviting Authority before opening of Price bid at our Office. The bidder shall furnish the Demand Draft and other documents either in person or through courier or by post and the receipt of the same within the stipulated time shall be the responsibility of bidder. Balmer Lawrie shall not take any responsibility for any delay or non-receipt of said documents. If any of the documents furnished by the bidder is found to be false / fabricated, the bidder is liable for black listing, forfeiture of the EMD, cancellation of work and criminal prosecution.

The bidder is requested to get a confirmed acknowledgement from the Tender Inviting Authority as proof of submission of hardcopies.

Corrigendum to tender:

The bidder has to keep track of any changes by viewing the addendum / Corrigendum's issued by the Tender Inviting Authority on time-to- time basis in the E-Procurement platform. The Company calling for tenders shall not be responsible for any claims/problems arising out of this.



Bid Submission Acknowledgement:

The user should complete all the processes and steps required for bid submission. The successful bid submission can be ascertained once acknowledgement is given by the system through bid submission number after completing all the processes and steps. Tender Inviting Authority and C1 India Pvt. Ltd. will not be responsible for incomplete bid submission by users. Users may also note that the incomplete bids will not be saved by the system and are not available for the Tender Inviting Authority for processing.

Before uploading scanned documents, the bidders shall sign on all the statements, documents, certificates uploaded by him, owning responsibility for their correctness / authenticity.

29. Disclaimer Clause:

The Company (Balmer Lawrie & Co. Ltd.) nor the service provider (C1 India Pvt. Ltd.) is responsible for any failure of submission of bids due to failure of internet or other connectivity problems or reasons thereof.



30. Force Majeure Clause

Neither the Company nor the transporter shall, in any way, be held liable for non-performance either in whole or in part of this agreement or for any delay in the performance thereof in consequence of the following:

- Declared Strike / Bandhs
- Lockout
- Natural Calamities
- Decrees of any Government or -Governmental Authority
- Any reason other than the above will not be considered as force majeure condition.
- Revolution
- Wars
- Acts of enemies of the state
- Riots

(Situations arising out of non-availability of aircraft services/ road services especially in North Eastern Sector during adverse weather conditions will also be considered under this clause provided the Transporter produces relevant documents to that effect)

In such circumstances the time stipulated for the performance of an obligation under the present contract is extended correspondingly for the period of time of action of these circumstances and their consequences.

The party for which it becomes impossible to meet obligations under this contract due to Force Majeure conditions, is to notify in written form the other party of the beginning and cessation of the above circumstance immediately, but in any case not later than 10 (Ten) days from the moment of their beginning.

As soon as the cause of Force Majeure has been removed, the party whose liability to perform its obligation has been affected shall notify the other of such cessation and inform the other party through such notice the actual delay incurred in such affected activities. Any such event which is Force Majeure, wherever it occurs, provided that it prevents, affects or delays the parties in performing contractual obligation shall justify the affected parties claim of Force Majeure.

Place:

Date:

(Signature of the tenderer with seal)



Balmer Lawrie & Co. Ltd.

(A Government of India Enterprise)

SBU – Logistics Services

32-33, Kushal Bazar, Ground Floor, Nehru Place, New Delhi 110019.

Phone: 011 26485556, 26467565.

Annexure A

List of Zone Wise AF Units/ Destinations/ DDOs

| East Zone | Central Zone | West Zone | South Zone |
|------------|-----------------|------------|--------------|
| Chabua | Agra | Adampur | Bangaluru |
| Darbhanga | Allahabad | Ambala | Bapatla |
| Digarua | Varanasi | Amritsar | Belagavi |
| Dinjan | Amla | Avantipur | Bidar |
| Doomdooma | Bakshi Ka Talab | Barnala | Carnicobar |
| Guwahati | Bareilly | Bhatinda | Chennai |
| Hasimara | Charbatia | Chandigarh | Coimbtore |
| Jorhat | Gorakhpur | Dalhousie | Kasargod |
| Kalaikunda | Kanpur | Dehradun | Port Blair |
| Kolkata | Korwa | Delhi | Secunderabad |
| Koraput | Lucknow | Faridabad | Sulur |
| Kumbhigram | Manauri | Halwara | Suryalanka |
| Missamari | Nagpur | Jammu | Thanjavur |
| Mohanbari | Nainital | Kasauli | Trivandrum |
| Panagarh | | Leh | |
| Purnea | | Pathankot | |
| Salua | | Saharanpur | |
| Shillong | | Sarsawa | |
| Singharsi | | Sirsa | |
| Tejpur | | Srinagar | |
| | | Thoise | |
| | | Udhampur | |

Any other destination requirement that may arise during the duration of the contract.



Balmer Lawrie & Co. Ltd.

(A Government of India Enterprise)

SBU – Logistics Services

32-33, Kushal Bazar, Ground Floor, Nehru Place, New Delhi 110019.

Phone: 011 26485556, 26467565.

Annexure B

List of Associates

| Zone | Associate mailing address | Contact Person | Telephone No. | Fax No. | Email Address | Ref. of Agreements |
|------|---------------------------|----------------|---------------|---------|---------------|--------------------|
| | | | | | | |

Annexure C

Price Bid Format

| By Air/ Express (Rs. Per Kg) | | | | | | | |
|------------------------------|---------------------------|-----------------------|------|---------|------|-------|------------|
| Zone | Minimum Chargeable Weight | Taxes (If applicable) | East | Central | West | South | South West |
| East | | | | | | | |
| Central | | | | | | | |
| West | | | | | | | |
| South | | | | | | | |
| South West | | | | | | | |



Annexure D

Vendor Undertaking

We have studied the tender document carefully and have quoted our rates in accordance with the terms and conditions as laid down in the tender document. We also confirm to have accepted all terms and conditions mentioned herein.

Place:

Date:

(Signature of the tenderer with seal)

Annexure E

List of Destinations where Transporter should have Direct Outlet/ Partner

| East | Central | South | West |
|----------|-----------|-----------|-------------------------------|
| Guwahati | Allahabad | Bangaluru | Chandigarh |
| Digaru | Kanpur | Bidar | Delhi (Tughlakabad, Palam) |
| | Gwalior | Sulur | Mumbai (Devlali) |
| | Agra | | Nasik (Ojhar) |