



**SBU – Industrial Packaging**  
**5, J. N. Heredia Marg, Ballard Estate**  
**Mumbai – 400 001, Maharashtra**  
**India**  
**Tel: +91 22 6625 8181**  
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**TENDER ENQUIRY NO. 0100LI1013 DATED 09-02-2018**  
**DUE ON: 19-02-2018 AT 17:00 (IST) HRS**

Dual bid offers are invited from Reputed Manufacturers or their authorized agents, for supply of 5000 MT  $\pm$  20% Cold Rolled (CR) Steel coils/Sheets for May'18. The tender document can be downloaded from [www.balmerlawrie.com](http://www.balmerlawrie.com) website.

The bidder should be registered in BalmerLawrie Web Portal through C1 India for online e.bidding.

Alternatively, the bidder may submit their offers in form of hard copies superscribing the sealed envelope

***“Quotation for supply of CRCA Steel Coils/Sheets due on 19-02-2018”***

The tender document can be downloaded from our website [www.balmerlawrie.com](http://www.balmerlawrie.com) and should reach our office by the due date.

Contact Details:  
Mr. Amlan Gupta  
Balmer Lawrie & Co. Ltd.  
SBU – Industrial Packaging  
5, J. N. Heredia Marg, Ballard Estate  
Mumbai – 400 001  
Mob: +91 9987499905  
Tel: +91 22 6625 8188  
Email: [gupta.amlan@balmerlawrie.com](mailto:gupta.amlan@balmerlawrie.com)

**Introduction**

Balmer Lawrie & Co. Ltd. is a leading manufacturer of steel barrels in India. The company buys about 1,00,000 MT of CRCA Steel Coils/sheets annually for barrel manufacturing. We have a requirement of 5000 MT (±20%) CRCA Steel Coil/sheets for Barrel Manufacturing at IP Silvassa and IP Taloja, IP Chennai and IP Chittoor. E-Bids / Sealed tender Bid are invited from reputed manufacturers or their authorized agents, for supply of **5000 MT (± 20%)** for the period **May '18**. Detailed specifications, terms and conditions of the Tender are given below.

**DETAILED TERMS**

1. Product Specifications

**A. Product Specifications for ECL Quality with Regular Oiling:**

<b>Specifications of Cold Rolled Closed Annealed (CRCA) Steel coils oiled for STEEL DRUM (BARREL)</b>	
Plants	IP Silvassa, IP Chennai.
Specifications	Cold rolled steel in accordance with IS 513 : 2008; CR2 – D Grade, mild steel, Oiled, Continuous Cast, Continuously Annealed, <b>having BIS certification</b> and suitable for drum manufacturing (body or ends, as specified)
Chemical Composition	Carbon 0.08% Max
Hardness	For drum body coils (913 / 920 mm width) – HRB 45–60 aiming at HRB 56 For drum end coils (1315/1220mm width) – HRB 40-55 aiming at HRB 47
Thickness Tolerance	The thickness tolerance would be : 1) 0.77(+0.03/-0.03)mm aiming to achieve average thickness of 0.755mm 2) 0.97(+0.03/-0.03)mm aiming to achieve average thickness of 0.968mm
Electrical resistance	Suitable for resistance seam lap welding with an AC welding process at the rate of 10 -15 mtr/min.
Surface Cleanliness	The steel must be free from pinholes & lamination and other surface defects such as scale, rust, water, sensitive residues, contaminants, black patches, blisters, pitting, porosity, cracked or tom edges, serrated edge that will impair the quality of steel drums. There should be no marking on any part of the steel surface. <b>Steel should be Electrolytically [ECL] clean</b>
Corrosion Resistance / Paint Adhesion	The surface quality of the steel must be such that it can achieve an excellent paint adhesion and the RA Value should be 0.8 to 1.6. The drum exterior is to be coated with stoving barrel enamel paint while interior of the drum may remain as it is or coated with lacquer internally or electro galvanizing as per our requirement. Thus steel surface must be suitable to fulfill all such requirements.
Oiling	<b>The steel should be coated with Regular Oil at 500-800 mg /sq.mtr/side. The oil should be applied uniformly to ensure complete wetting of the surface area and there should be no localized accumulation of oil droplets, visible oil flow marks and oil patches.</b>
Width Tolerance	Minus 0/plus 2mm, aiming to achieve (-0/+1 mm).
Flatness	Flatness after decoiling to be better than 4mm over 1800mm length in length direction, no variation along width
Welding	Preferably NO weld joints. However maximum of one weld per coil can be accepted.
Coils weight	Minimum 8 MT, Maximum 14MT
Coil Inside Diameter	<b>Core:</b> Horizontal, of diameter 508 mm for all sizes for IP-Silvassa & for IP Chennai.
Winding	With maximum deviation of 5 mm in regularity of superimposed laps in coil
Packing	Standard sea-worthy, to prevent any penetration of moisture and formation of rust, to guarantee to be free from dust and rust contamination, edge damage
Markings (on each coil outer cover) (3 Places)	A) Ordered thickness B) Ordered width

	C) Gross weight (kgs) D) Net weight (kgs) E) Coil identification number
Shipment	Break Bulk for Mumbai Port for IP Silvassa and Break Bulk for Chennai Port for Chennai

**B. Product Specifications for ECL Quality with Regular Oiling:**

<b>Specifications of Cold Rolled Closed Annealed (CRCA) Steel Sheets oiled for STEEL DRUM (BARREL)</b>	
Plants	IP Chittoor.
Specifications	Cold rolled steel in accordance with IS 513 : 2008; CR2 – D Grade, mild steel, Oiled, Continuous Cast, Continuously Annealed, <b>having BIS certification</b> and suitable for drum manufacturing (body or ends, as specified)
Chemical Composition	Carbon 0.08% Max
Hardness	For drum body sheet (913 / 920 mm width) – HRB 45–60 aiming at HRB 56 For drum end sheet (1315/1220mm width) – HRB 40-55 aiming at HRB 47
Thickness Tolerance	The thickness tolerance would be : 1) 0.77(+0.03/-0.03)mm aiming to achieve average thickness of 0.755mm 2) 0.97(+0.03/-0.03)mm aiming to achieve average thickness of 0.968mm
Electrical resistance	Suitable for resistance seam lap welding with an AC welding process at the rate of 10 -15 mtr/min.
Surface Cleanliness	The steel must be free from pinholes & lamination and other surface defects such as scale, rust, water, sensitive residues, contaminants, black patches, blisters, pitting, porosity, cracked or tom edges, serrated edge that will impair the quality of steel drums. There should be no marking on any part of the steel surface. <b>Steel should be Electrolytically [ECL] clean</b>
Corrosion Resistance / Paint Adhesion	The surface quality of the steel must be such that it can achieve an excellent paint adhesion and the RA Value should be 0.8 to 1.6. The drum exterior is to be coated with stoving barrel enamel paint while interior of the drum may remain as it is or coated with lacquer internally or electro galvanizing as per our requirement. Thus steel surface must be suitable to fulfill all such requirements.
Oiling	<b>The steel should be coated with Regular Oil at 500-800 mg /sq.mtr/side. The oil should be applied uniformly to ensure complete wetting of the surface area and there should be no localized accumulation of oil droplets, visible oil flow marks and oil patches.</b>
Width Tolerance	Minus 0/plus 2mm, aiming to achieve (-0/+1 mm).
Flatness	Flatness to be better than 4mm over 1800mm length in length direction, no variation along width
Welding	Preferably NO weld joints. However maximum of one weld per coil can be accepted.
Sheets weight	Max. 3MT per Stack.
Packing	Standard sea-worthy, to prevent any penetration of moisture and formation of rust, to guarantee to be free from dust and rust contamination, edge damage
Markings (on each coil outer cover) (3 Places)	F) Ordered thickness G) Ordered width H) Gross weight (kgs) I) Net weight (kgs) J) Coil identification number
Shipment	Break Bulk for Chennai Port;

**C. Product Specifications for ECL Quality with DOS-A Oiling:**

<b>Specifications of Cold Rolled Closed Annealed (CRCA) Steel coil oiled for STEEL DRUM (BARREL)</b>	
Plant	IP Taloja.
Specifications	Cold rolled steel in accordance with IS 513 : 2008; CR2 – D Grade, mild steel, Oiled, Continuous Cast, Continuously Annealed, <b>having BIS certification</b> and suitable for drum manufacturing (body or ends, as specified)
Chemical Composition	Carbon 0.08% Max
Hardness	For drum body coils (913 / 910 mm width) – HRB 45–60 aiming at HRB 56 For drum end coils (1220mm width) – HRB 40–55 aiming at HRB 47
Thickness Tolerance	The thickness tolerance would be : 1] 0.97(+0.03/-0.03)mm aiming to achieve average thickness of 0.968mm
Electrical resistance	Suitable for resistance seam lap welding with an AC welding process at the rate of minimum 15 mtr/min.
Surface Cleanliness	The steel must be free from pinholes & lamination and other surface defects such as scale, rust, water, sensitive residues, contaminants, black patches, blisters, pitting, porosity, cracked or tom edges, serrated edge that will impair the quality of steel drums. There should be no marking on any part of the steel surface. <b>Steel should be Electrolytically [ECL] clean steel</b>
Corrosion Resistance / Paint Adhesion	Suitable for spray painting or lacquering without pre-cleaning or any other pre-treatment / degreasing and surface treatment.
Oiling	<b>The steel should be coated with DOS-A Oil at 40-50mg /sq.mtr/side. The oil should be applied uniformly to ensure complete wetting of the surface area and there should be no localized accumulation of oil droplets, visible oil flow marks and oil patches..</b>
Width Tolerance	Minus 0/plus 2mm, aiming to achieve (-0/+1 mm).
Flatness	Flatness after decoiling to be better than 4mm over 1800mm length in length direction, no variation along width
Welding	Preferably NO weld joints. However maximum of one weld per coil can be accepted.
Coils weight	Minimum 8MT, Maximum 14MT
Coil Inside Diameter	<b>Core:</b> Horizontal, of diameter 508 mm for all sizes for IP-Taloja
Winding	With maximum deviation of 5 mm in regularity of superimposed laps in coil
Packing	Standard sea-worthy, to prevent any penetration of moisture and formation of rust, to guarantee to be free from dust and rust contamination, edge damage
Markings (on each coil outer cover) (3 Places)	A) Ordered thickness B) Ordered width C) Gross weight (kgs) D) Net weight (kgs) E) Coil identification number
Shipment	Break Bulk for Mumbai Port;

2. **Quantity & size of steel** is indicative and may vary at the time of placement of Purchase Order. Company reserves the right for re-allocation between the size & monthly quantity of steel within the overall tender quantity. The company reserves the right to place a repeat order on the successful bidder. Final details of the quantity location wise, month wise and size wise will be given to the awardee with the official purchase order, post finalization of the Tender.

3. **Latest Shipment Date** for completion of supplies against this tender is **07<sup>th</sup> May 2018**, however, efforts should be made to dispatch by **23<sup>rd</sup> April 2018**. In case the L1 bidder is unable to meet the shipment dates as per the tender, BL reserves the right not to allocate any quantity to L1 bidder and allocate the same quantity to L2, L3 or other bidders subject to their matching of L1 price and the shipment date as per the tender.
4. A) Supplier should give offer in the attached Annexures 2A,2B & 3A,3B on CFR Mumbai Port , Annexure 4A,4B,5A and 5B on CFR Chennai Port (Break Bulk Shipment basis) clearly mentioning the FOB Price, Freight and CFR Price separately for L/C 180 days Usance and LC at sight.  
  
B) The Company reserves the right to place order on FOB/CFR basis.
5. **Payment:** Please quote for both L/C 180 days Usance and LC at sight in the attached Annexure mentioning your clear acceptance to the payment terms.
6. **Quality:** Each lot / batch should be accompanied by the manufacturers test certificate duly approved by quality control / assurance conforming to the technical specification as mentioned in Sl.No.1 (A), 1 (B) and 1(C) above. BIS certificate to be attached.
7. **Guarantee:** On receipt and inspection of the product (within 90 days of arrival), if it is found that it does not meet the Tender/Contractual specifications, The supplier has to refund the total value of rejected steel by way of Demand Draft / TT before lifting of the same.
8. **Pre-shipment inspection:** The buyer shall reserve the right to have pre-shipment inspection done by an independent inspection agency at their own cost. However, acceptance during pre-shipment inspection does not absolve the responsibility of the supplier till completion of defect liability period of 90 days from receipt of material at our factory as mentioned in S.No.7 above.
9. **Country of origin including Port of Shipment:** Please indicate the country of origin. All shipments to be accompanied with ORIGINAL "CERTIFICATE OF ORIGIN".
10. **Customs tariff number:** Please indicate the harmonized customs tariff number (HSN).
11. **Offer validity:** Offer should be valid for acceptance for 60 days from the date of opening of tender.
12. **The Bidder should quote only for the following recommended Mills**  
  
**For steel supplies ECL quality with Regular Oil Coating (for IP-Silvassa, IP Chennai and IP Chittoor) and DOSA oil coating (for IP Talaja):-**
  - **POSCO, Korea**
  - **JFE, Japan**
  - **Nippon Sumitomo, Japan**
  - **Bao Steel, China**
  - **Valin Arcelor Mittal Automotive, China**  
**Note:** Commercial bids for determination of L1 bidder for each individual plant will be considered, only from those suppliers whose material has been approved as per the above list of approved mills /suppliers. Other bidders who may intend to quote, there bid will be considered for trials at BL's discretion and will not be considered for determining the L1 bidder.
13. BL reserves the right to reject all the tenders received or accept part of the tendered quantity at its sole discretion.
14. Bidders should quote for full quantity for a particular thickness and width in a location. Part quantity offers for any thickness in a location will not be considered for tender evaluation and determination of L1 bidder and bid will be rejected.

15. Bidder will be evaluated based on lowest Net Delivered Price (NDP) for a particular thickness and width for each location. Order will be placed on lowest NDP bidder. If there are more than one L1 party, the order will be distributed proportionately. BL will reserve the discretion of placing trial lot on other than the L1 bidder.
16. Bidder has to take note that CFR price offered for individual Location should be based on the tender Volume in part or full of that Location.
17. BL reserves the right to cancel/ Place Order to the successful bidder in part or in full for individual location as against the tender locations.
18. Shipping Documentation: All shipping documents to be made separately and should be order/plant specific. Shipping Document includes commercial invoice, Packaging List, Bill of lading, BIS certificate, Test certificate.
19. **Tentative Delivery Schedule** would be as per Annexure – 1. The delivery schedule is indicative and subject to change, based on mutual consent of both parties, and also may consider multiple shipments. However, the latest shipment date/month will remain unchanged. Final SKU wise delivery schedule will be provided along with the official Order.
20. Arbitration: All disputes, in connection with this transaction shall be settled amicably by negotiation. Any dispute, controversy or claim arising out of or relating to this Agreement or the breach thereof, either directly or indirectly, which cannot be settled by the Parties hereto, shall be finally decided by arbitration in accordance with the UNCITRAL rules of arbitration existing at the date thereof, except that in case of any conflict between the provisions of such rules and the provisions of this Agreement, the latter shall govern.

There shall be three arbitrators; one of the arbitrators will be nominated by each of the Parties and the third (who shall act as Chairman) shall be appointed by agreement between the Parties and failing such agreement shall be appointed by agreement between the nominated arbitrators and failing such agreement shall be appointed in accordance with the UNCITRAL rules or if rules do not provide for an appointing authority, then the appointing authority shall be as provided in accordance with the appointing procedures of the International Chamber of Commerce, Paris, France; otherwise, the arbitration shall be instituted in accordance with the UNCITRAL rules.

The arbitration, including the rendering of the award, shall take place in New Delhi. The language to be used in the arbitration shall be English.

Any decision or award of the arbitrators shall be based solely on the provisions of this Agreement, provided, however, that to the extent that the subject matter for the decision or award is not provided for in such provisions, it shall be based on the substantive and procedural law of India, excluding its conflicts of law provisions. The arbitrators shall not be requested nor shall they have the power to render any decision or award except as provided in the preceding sentence. Cost of arbitration shall be shared equally by the Parties.

Judgement upon the award rendered shall be enforceable in any court having competent jurisdiction thereof, or application may be made to such court for a judicial acceptance of the award and an order of enforcement, as the case may be.

This agreement shall be governed by the laws of India.

21. Force Majeure: Only the following shall be considered as "Force Majeure" if they intervene before the contractual delivery date and impede performance: Acts of God, Wars, Revolutions and Official Strikes.
22. Delay in delivery: In the event of delay (except in force majeure events) in delivery as per agreed schedule BL reserves the right not to accept the deliveries or terminate the contract in part or in full.
23. You are requested to kindly submit your 'Best Offer' through online portal C1 India by registering (Refer Annexure 7) or in sealed envelope mentioning "**Quotation for supply of CRCA Steel Coils/Sheets due on 19-02-2018**" and should be addressed to **Chief Manager [SCM], Balmer Lawrie & Co. Ltd., 5, J. N. Heredia Marg, Ballard Estate, Mumbai 400001, India, Tel +91 (22) 66258188, Fax +91 (22) 66258200**. Last date for receiving completed Tender Form is **15.00 (IST)hrs on 19-02-2018**.

**Bill of SIZES:-**

**ANNEXURE - 1**

<b>Sizes</b>	<b>PLANT</b>	<b>Latest Shipment by 7th May'18</b>	<b>Total</b>
BODY COIL 0.97MM X 913MM DOS-A	TALOJA	1400	1400
END COIL 0.97MM X 1220MM DOS-A	TALOJA	600	600
<b>TALOJA TOTAL</b>		<b>2000</b>	<b>2000</b>
BODY COIL 0.97MM X 913MM ECL	SILVASSA	1400	1400
END COIL 0.97MM X 1220MM ECL	SILVASSA	600	600
<b>SILVASSA TOTAL</b>		<b>2000</b>	<b>2000</b>
BODY COIL 0.77MM X 920MM ECL	CHENNAI	150	150
END COIL 0.97MM X 1315MM ECL	CHENNAI	350	350
<b>CHENNAI TOTAL</b>		<b>500</b>	<b>500</b>
BODY SHEET 0.77 X 1798 X 920MM ECL	CHITTOOR	300	300
END SHEET 0.97MM X 1315MM X 660MM ECL	CHITTOOR	200	200
<b>CHITTOOR TOTAL</b>		<b>500</b>	<b>500</b>
<b>GRAND TOTAL</b>		<b>5000</b>	<b>5000</b>

Balmer Lawrie & Co. Ltd.,  
Industrial Packaging  
5, J N Heredia Marg, Ballard Estate, Mumbai - 400 001.

ANNEXURE – 2A

**TENDER ENQUIRY FOR PURCHASE OF COLD ROLLED CLOSED ANNEALED (CRCA) STEEL COILS  
[DOS-A OIL COATED]**

**QUOTATION FORM**

**TENDER ENQUIRY NO.0100LI1013 DATED 09-02-2018 DUE ON: 19-02-2018 AT 17.00 (IST) HRS.**

**PRICES TO BE QUOTED : L/C 180 Days Usance- CFR, MUMBAI PORT**

**RATE [ USD / MT ]**

S.No.	DIMENSIONS	QUANTITY	F.O.B PRICE**	FREIGHT**	CFR MUMBAI PRICE
		[MTS]	PORT OF LOADING++	(BREAK BULK) UPTO	[FOB PRICE + FREIGHT]
				MUMBAI PORT	
			<b>[A]</b>	<b>[B]</b>	<b>C=[A+B]</b>
	<b>IP-TALOJA</b>				
1	0.97MM X 913MM	1400			
2	0.97MM X 1220MM	600			
	<b>TOTAL</b>	<b>2000</b>			

**++ Please indicate the port of loading**  
**\*\* Please indicate FOB Price & Freight separately**  
**\*Harmonized customs tariff number (HSN CODE)**

**DATE :**  
**NAME & ADDRESS OF THE TENDERER :**  
**LAND LINE NO.:**  
**MOBILE NO.:**  
**EMAIL ID:**  
**NAME OF CONTACT PERSON :**  
**SIGNATURE OF THE TENDERER :**



Balmer Lawrie & Co. Ltd.,  
Industrial Packaging  
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ANNEXURE – 2B

**TENDER ENQUIRY FOR PURCHASE OF COLD ROLLED CLOSED ANNEALED (CRCA) STEEL COILS  
[DOS-A OIL COATED]**

**QUOTATION FORM**

**TENDER ENQUIRY NO.0100LI1013 DATED 09-02-2018 DUE ON: 19-02-2018 AT 17.00 (IST) HRS.**

**PRICES TO BE QUOTED : L/C at SIGHT - CFR, MUMBAI PORT**

**RATE [ USD / MT ]**

S.No.	DIMENSIONS	QUANTITY	F.O.B PRICE**	FREIGHT**	CFR MUMBAI PRICE
		[MTS]	PORT OF LOADING++	(BREAK BULK) UPTO	[FOB PRICE + FREIGHT]
				MUMBAI PORT	
			<b>[A]</b>	<b>[B]</b>	<b>C=[A+B]</b>
	<b>IP-TALOJA</b>				
1	0.97MM X 913MM	1400			
2	0.97MM X 1220MM	600			
	<b>TOTAL</b>	<b>2000</b>			

++ Please indicate the port of loading  
\*\* Please indicate FOB Price & Freight separately  
\*Harmonized customs tariff number (HSN CODE)

**DATE :**  
**NAME & ADDRESS OF THE TENDERER :**  
**LAND LINE NO.:**  
**MOBILE NO.:**  
**EMAIL ID:**  
**NAME OF CONTACT PERSON :**  
**SIGNATURE OF THE TENDERER :**

Balmer Lawrie & Co. Ltd.,  
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ANNEXURE – 3A

**TENDER ENQUIRY FOR PURCHASE OF COLD ROLLED CLOSED ANNEALED (CRCA) STEEL COILS  
[ECL QUALITY NORMAL OIL COATED]**

**QUOTATION FORM**

**TENDER ENQUIRY NO.0100LI1013 DATED 09-02-2018 DUE ON: 19-02-2018 AT 17.00 (IST) HRS..**

**PRICES TO BE QUOTED : L/C AT 180 DAYS Usance - CFR, MUMBAI PORT**

**RATE [ USD / MT ]**

S.No.	DIMENSIONS	QUANTITY [MTS]	F.O.B PRICE** PORT OF LOADING**	FREIGHT** (BREAK BULK) UPTO MUMBAI PORT	CFR MUMBAI PRICE [FOB PRICE + FREIGHT]
			<b>[A]</b>	<b>[B]</b>	<b>C=[A+B]</b>
	<b>IP-SILVASSA</b>				
1	0.97MM X 913MM	1400			
2	0.97MM X 1220MM	600			
	<b>TOTAL</b>	<b>2000</b>			

**++ Please indicate the port of loading**  
**\*\* Please indicate FOB Price & Freight separately**  
**\*Harmonized customs tariff number (HSN CODE)**

**DATE :**  
**NAME & ADDRESS OF THE TENDERER :**  
**LAND LINE NO.:**  
**MOBILE NO.:**  
**EMAIL ID:**  
**NAME OF CONTACT PERSON :**  
**SIGNATURE OF THE TENDERER :**

Balmer Lawrie & Co. Ltd.,  
Industrial Packaging  
5, J N Heredia Marg, Ballard Estate, Mumbai - 400 001.

ANNEXURE – 3B

**TENDER ENQUIRY FOR PURCHASE OF COLD ROLLED CLOSED ANNEALED (CRCA) STEEL COILS  
[ECL QUALITY NORMAL OIL COATED]**

**QUOTATION FORM**

**TENDER ENQUIRY NO.0100LI1013 DATED 09-02-2018 DUE ON: 19-02-2018 AT 17.00 (IST) HRS.**

**PRICES TO BE QUOTED : L/C AT SIGHT - CFR, MUMBAI PORT**

**RATE [ USD / MT ]**

S.No.	DIMENSIONS	QUANTITY	F.O.B PRICE**	FREIGHT**	CFR MUMBAI PRICE
		[MTS]	PORT OF LOADING++	(BREAK BULK) UPTO	[FOB PRICE + FREIGHT]
				MUMBAI PORT	
			[A]	[B]	C=[A+B]
	<b>IP-SILVASSA</b>				
1	0.97MM X 913MM	1400			
2	0.97MM X 1220MM	600			
	<b>TOTAL</b>	<b>2000</b>			

**++ Please indicate the port of loading**  
**\*\* Please indicate FOB Price & Freight separately**  
**\*Harmonized customs tariff number (HSN CODE)**

**DATE :**  
**NAME & ADDRESS OF THE TENDERER :**  
**LAND LINE NO.:**  
**MOBILE NO.:**  
**EMAIL ID:**  
**NAME OF CONTACT PERSON :**  
**SIGNATURE OF THE TENDERER :**

Balmer Lawrie & Co. Ltd.,  
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ANNEXURE – 4A

**TENDER ENQUIRY FOR PURCHASE OF COLD ROLLED CLOSED ANNEALED (CRCA) STEEL COILS  
[ECL QUALITY NORMAL OIL COATED]**

**QUOTATION FORM**

**TENDER ENQUIRY NO.0100LI1013 DATED 09-02-2018 DUE ON: 19-02-2018 AT 17.00 (IST) HRS.**

**PRICES TO BE QUOTED : L/C AT 180 DAYS Usance - CFR, CHENNAI PORT**

**RATE [ USD / MT ]**

S.No.	DIMENSIONS	QUANTITY	F.O.B PRICE**	FREIGHT**	CFR CHENNAI PRICE
		[MTS]	PORT OF LOADING++	(BREAK BULK) UPTO	[FOB PRICE + FREIGHT]
				CHENNAI PORT	
			[A]	[B]	C=[A+B]
	<b>IP-CHENNAI</b>				
1	0.77MM X 920MM	150			
2	0.97MM X 1315MM	350			
	<b>TOTAL</b>	<b>500</b>			

**++ Please indicate the port of loading**  
**\*\* Please indicate FOB Price & Freight separately**  
**\*Harmonized customs tariff number (HSN CODE)**

**DATE :**  
**NAME & ADDRESS OF THE TENDERER :**  
**LAND LINE NO.:**  
**MOBILE NO.:**  
**EMAIL ID:**  
**NAME OF CONTACT PERSON :**  
**SIGNATURE OF THE TENDERER :**

Balmer Lawrie & Co. Ltd.,  
Industrial Packaging  
5, J N Heredia Marg, Ballard Estate, Mumbai - 400 001.

ANNEXURE – 4B

**TENDER ENQUIRY FOR PURCHASE OF COLD ROLLED CLOSED ANNEALED (CRCA) STEEL COILS  
[ECL QUALITY NORMAL OIL COATED]**

**QUOTATION FORM**

**TENDER ENQUIRY NO.0100LI1013 DATED 09-02-2018 DUE ON: 19-02-2018 AT 17.00 (IST) HRS.**

**PRICES TO BE QUOTED : L/C AT AT SIGHT - CFR, CHENNAI PORT**

**RATE [ USD / MT ]**

S.No.	DIMENSIONS	QUANTITY	F.O.B PRICE**	FREIGHT**	CFR CHENNAI PRICE
		[MTS]	PORT OF LOADING++	(BREAK BULK) UPTO CHENNAI PORT	[FOB PRICE + FREIGHT]
			[A]	[B]	C=[A+B]
	<b>IP-CHENNAI</b>				
1	0.77MM X 920MM	150			
2	0.97MM X 1315MM	350			
	<b>TOTAL</b>	<b>500</b>			

**++ Please indicate the port of loading**  
**\*\* Please indicate FOB Price & Freight separately**  
**\*Harmonized customs tariff number (HSN CODE)**

**DATE :**  
**NAME & ADDRESS OF THE TENDERER :**  
**LAND LINE NO.:**  
**MOBILE NO.:**  
**EMAIL ID:**  
**NAME OF CONTACT PERSON :**  
**SIGNATURE OF THE TENDERER :**

Balmer Lawrie & Co. Ltd.,  
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ANNEXURE – 5A

**TENDER ENQUIRY FOR PURCHASE OF COLD ROLLED CLOSED ANNEALED (CRCA) STEEL SHEETS  
[ECL QUALITY NORMAL OIL COATED]**

**QUOTATION FORM**

**TENDER ENQUIRY NO.0100LI1013 DATED 09-02-2018 DUE ON: 19-02-2018 AT 17.00 (IST) HRS..**

**PRICES TO BE QUOTED : L/C AT 180 DAYS Usance - CFR, CHENNAI PORT**

S.No.	DIMENSIONS	QUANTITY [MTS]	F.O.B PRICE** PORT OF LOADING++	RATE [ USD / MT ]	
				FREIGHT** (BREAK BULK) UPTO CHENNAI PORT	CFR CHENNAI PRICE [FOB PRICE + FREIGHT]
			[A]	[B]	C=[A+B]
	<b>IP-CHITTOOR</b>				
1	0.77 X 1798 X 920MM	300			
2	0.97 X 1315 X 660MM	200			
	<b>TOTAL</b>	<b>500</b>			

- ++ Please indicate the port of loading
- \*\* Please indicate FOB Price & Freight separately
- \*Harmonized customs tariff number (HSN CODE)

**DATE :**  
**NAME & ADDRESS OF THE TENDERER :**  
**LAND LINE NO.:**  
**MOBILE NO.:**  
**EMAIL ID:**  
**NAME OF CONTACT PERSON :**  
**SIGNATURE OF THE TENDERER :**

Balmer Lawrie & Co. Ltd.,  
Industrial Packaging  
5, J N Heredia Marg, Ballard Estate, Mumbai - 400 001.

ANNEXURE – 5B

**TENDER ENQUIRY FOR PURCHASE OF COLD ROLLED CLOSED ANNEALED (CRCA) STEEL SHEETS  
[ECL QUALITY NORMAL OIL COATED]**

**QUOTATION FORM**

**TENDER ENQUIRY NO.0100LI1013 DATED 09-02-2018 DUE ON: 19-02-2018 AT 17.00 (IST) HRS.**

**PRICES TO BE QUOTED : L/C AT SIGHT - CFR, CHENNAI PORT**

**RATE [ USD / MT ]**

S.No.	DIMENSIONS	QUANTITY	F.O.B PRICE**	FREIGHT**	CFR CHENNAI PRICE
		[MTS]	PORT OF LOADING++	(BREAK BULK) UPTO	[FOB PRICE + FREIGHT]
				CHENNAI PORT	
			[A]	[B]	C=[A+B]
	<b>IP-CHITTOOR</b>				
1	0.77 X 1798 X 920MM	300			
2	0.97 X 1315 X 660MM	200			
	<b>TOTAL</b>	<b>500</b>			

**++ Please indicate the port of loading**  
**\*\* Please indicate FOB Price & Freight separately**  
**\*Harmonized customs tariff number (HSN CODE)**

**DATE :**  
**NAME & ADDRESS OF THE TENDERER :**  
**LAND LINE NO.:**  
**MOBILE NO.:**  
**EMAIL ID:**  
**NAME OF CONTACT PERSON :**  
**SIGNATURE OF THE TENDERER :**

## **SUPPLIER CODE OF CONDUCT**

This Code of Conduct defines the basic requirements placed on Balmer Lawrie & Co. Ltd.'s suppliers of goods and services concerning their responsibilities towards their stakeholders and the environment. Balmer Lawrie & Co. Ltd. reserves the right to reasonably change the requirements of this Code of Conduct due to changes of the Balmer Lawrie & Co. Ltd. Compliance Program. In such event Balmer Lawrie & Co. Ltd. expects the supplier to accept such reasonable changes

The supplier declares herewith:

### **Legal Compliance**

- To comply with the laws of the applicable legal system(s).

### **Prohibition of corruption and bribery**

- To tolerate no form of and not to engage in any form of corruption or bribery, including any payment or other form of benefit conferred on any government official for the purpose of influencing decision making in violation of law.

### **Respect for the basic human rights of employees**

- To promote equal opportunities for and treatment of its employees irrespective of skin color, race, nationality, social background, disabilities, sexual orientation, political or religious conviction, sex or age;
- To respect the personal dignity, privacy and rights of each individual;
- To refuse to employ or make anyone work against his will;
- To refuse to tolerate any unacceptable treatment of employees, such as mental cruelty, sexual harassment or discrimination;
- To prohibit behavior including gestures, language and physical contact, that is sexual, coercive, threatening, abusive or exploitative;
- To provide fair remuneration and to guarantee the applicable national statutory minimum wage;
- To comply with the maximum number of working hours laid down in the applicable laws;
- To recognize, as far as legally possible, the right of free association of employees and to neither favor nor discriminate against members of employee organizations or trade unions.

### **Prohibition of child labor**

- To employ no workers under the age of 18;

### **Health and safety of employees**

- To take responsibility for the health and safety of its employees;
- To control hazards and take the best reasonably possible precautionary measures against accidents and occupational diseases;
- To provide training and ensure that employees are educated in health and safety issues;
- To set up or use a reasonable occupational health & safety management system;

### **Environmental Protection**

- To act in accordance with the applicable statutory and international standards regarding environmental protection;
- To minimize environmental pollution and make continuous improvements in environmental protection;
- To set up or use a reasonable environmental management system;

### **Supply Chain**

- To use reasonable efforts to promote among its suppliers compliance with this Code of Conduct;
- To comply with the principles of non discrimination with regard to supplier selection and treatment.



## **CONDITIONS FOR ONLINE BID SUBMISSION**

### **Pre-Requisites Before Login to System(Software requirements.)**

Minimum System Requirements:

- Pentium III or Later Processor
- Minimum of 128 MB of RAM
- Minimum 1 USB port (If Certificate is in USB Token)
- DSC Dongle driver should be installed before logging in
- Reliable Internet Connectivity
- Certificate with full chain
- Certificate should not be expired it should be valid certificate

#### **Operating System:**

- Windows 2000 Professional
- Windows XP

#### **Browser Version:**

- Internet Explorer Versions 6.0 SP2 and above

#### **Java Component:**

- Go to Control panel>Add/Remove Programs>
- Check whether Java Runtime Environment is installed on your machine or not.

#### **Procedure for Bid Submission**

The bidder shall submit his response through bid submission to the tender on

e.Procurement platform at <https://balmerlawrie.eproc.in> by following the procedure given in the Catalogue.

#### **Registration with e.Procurement platform:**

For registration and online bid submission bidders may contact HELP DESK of M/s C1 India Pvt., Ltd.

Contact Nos. and email IDs for C1 India helpdesk officers

1. Mr. Ujwala Shimpi, Land No 022 66865608 Email – [ujwala.shimpi@c1india.com](mailto:ujwala.shimpi@c1india.com)
2. Mr. Tirtha Das, Mob 09163254290 Email - [tirtha.das@c1india.com](mailto:tirtha.das@c1india.com)
3. Mr. Tuhin Ghosh, Mob.08981165071 Email – [tuhin.ghosh@c1india.com](mailto:tuhin.ghosh@c1india.com)
4. Mr. CH.ManiSankar(Chennai), +91-8939284159 Email– [chikkavarapu.manisankar@c1india.com](mailto:chikkavarapu.manisankar@c1india.com)
5. Mr. Partha Ghosh, Mob.0 08811093299 Email – [partha.ghosh@c1india.com](mailto:partha.ghosh@c1india.com)

**Digital Certificate authentication:**

The bidder shall authenticate the bid with his Digital Certificate (Class III) for submitting the bid electronically on e .Procurement platform and the bids not authenticated by digital certificate of the bidder will not be accepted on the e-Procurement platform.

All the bidders who do not have Digital Certificates need to obtain Digital Certificate. They may contact Help Desk of C1 India Pvt. Ltd.

**Submission of Hard copies:**

**After submission of bid online, the bidders are requested to submit the demand drafts / Bank Guarantee towards tender fees and / EMD along with other documents as required, to the Tender Inviting Authority before the due date at our Ballard Estate Office.** The bidder shall furnish the Demand Draft and other documents either in person or through courier or by post and the receipt of the same within the stipulated time shall be the responsibility of bidder. BL shall not take any responsibility for any delay or non-receipt of said documents. If any of the documents furnished by the bidder is found to be false / fabricated, the bidder is liable for black listing, forfeiture of the EMD, cancellation of work and criminal prosecution.

The bidder is requested to get a confirmed acknowledgement from the Tender Inviting Authority as proof of submission of hardcopies.

**Bid Submission Acknowledgement:**

The user should complete all the processes and steps required for bid submission. The successful bid submission can be ascertained once acknowledgement is given by the system through bid submission number after completing all the processes and steps. Tender Inviting Authority and C1 India Pvt. Ltd. will not be responsible for incomplete bid submission by users. Users may also note that the incomplete bids will not be saved by the system and are not available for the Tender Inviting Authority for processing.

Before uploading scanned documents, the bidders shall sign on all the statements, documents, certificates uploaded by him, owning responsibility for their correctness / authenticity.

**Disclaimer Clause:**

The Company (Balmer Lawrie & Co. Ltd.) nor the service provider (C1 India Pvt. Ltd.) is responsible for any failure of submission of bids due to failure of internet or other connectivity problems or reasons thereof.

**ADDRESSES OF VARIOUS BALMER LAWRIE PLANTS AND TAX DETAILS**

Address	Tax Information
Balmer Lawrie & Co Ltd (1030) SBU – Industrial Packaging Survey no. 23/1/1, Khadoli Silvassa (UT of Dadra Nagar & Haveli) – 396230 Ph - 0260-2649044, Fax – 0260-2699045	Provisional ID Number: 26AABCB0984E1ZX
Balmer Lawrie & Co Ltd (1070) SBU – Industrial Packaging 32, Sattangadu Village, Manali Chennai (Tamil Nadu) – 600068 Ph - 044-25941438, Fax - 044-25941156	Provisional ID Number: 33AABCB0984E1Z2
Balmer Lawrie & Co Ltd (1090) SBU – Industrial Packaging 62, Patnam Village, Araconda Road Chittoor (Andhra Pradesh) – 517131 Ph - 08573-281077, Fax No. – 08573-281088	Provisional ID Number: 37AABCB0984E1ZU
Balmer Lawrie & Co Ltd (1150) SBU – Industrial Packaging G 15,16,17, MIDC, Taloja, District – Raigad (Maharashtra) – 410208 Ph – 022-27412660	Provisional ID Number: 27AABCB0984E1ZV