

**BALMER LAWRIE & CO.LTD**  
**LEATHER CHEMICALS DIVISION**  
**32, MANALI, CHENNAI 600 068**

*(Regd. Office: 21, N.S.Road, Kolkatta – 700 001)*

**PHONE: 044-25946542 / 6565**

**FAX: 044 - 25941156**

●Ref : BL/LC/MAN/SSA/LT/201718/0264

Date: 06.02.18

To

**TENDER**

Dear Sir,

Sub: Supply of **Salicylic Acid - Technical**– reg.

Kindly send us your competitive offer for supply of **Salicylic Acid - Technical 1200 kgs +/-10% kg** .

**Appearance – White / Buff Powder**

**Assay - 98%(min)**

**Melting range- 158 – 161 Deg.C**

The material should be delivered as per our delivery schedule without fail on **FOR Manali, door delivery basis. Freight on 'To Pay' basis will not be entertained. Clear details on ED, Cess, Freight , Insurance etc should be provided.**

**Minimum credit period accepted is 45 days from date of receipt of material. In case you offer a credit period other than 45 days, the same should be clearly mentioned in the quote itself. Accordingly, suitable adjustment will be made in arriving at the landed cost for our company. Advance payment is not entertained.**

Price should be firm till completion of the order. The company reserves the right to reject any or all offers. Your offer should be valid for a minimum period of 15 days from due date of tender. Delivery of Lot should have a test certificate / COA and MSDS Sheet.

**Any new entrant participating against our website enquiry will be considered only for vendor development and not for placement of order against this tender.**

Your detailed offer duly sealed and superscribed as **”Offer for Salicylic Acid - Technical** should reach our Manali works on or before **16.02.18. Fax or email offer will not be considered.**

Thanking you,

Yours faithfully,

**FOR BALMER LAWRIE & CO.LTD**

**G.GURUSHANKAR**  
**MANAGER (SCM)**