



**BALMER LAWRIE & CO. LTD.  
CONTAINER FREIGHT STATION  
[PLOT NO.1, SECTOR-7, DRONAGIRI NODE, NAVI MUMBAI-400707  
Phone No 2724 0466 /2724 2988, Fax No. 2724 2943  
E-mail: [koli.ka@balmerlawrie.com](mailto:koli.ka@balmerlawrie.com)]  
CIN - L15492WB1924GOI004835  
TENDER NO: BL/CFS/MUM/580**

**TECHNICAL / COMMERCIAL BID**

**Tender Document for**

***SUPPLY, INSTALLATION, TESTING & COMMISSIONING OF IP BASED  
CCTV SURVEILLANCE SYSTEM,***

***Due date : 08/01/2018 [11.00 AM ]***

**Balmer Lawrie & Co. Ltd. Container Freight Station, [ Navi Mumbai ] Tender  
No : \_BL/CFS-MUM/580**

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**Balmer Lawrie & Co. Ltd. Container Freight Station, [ Navi Mumbai ] Tender  
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**NOTICE INVITING TENDER**

Sealed offers are invited from [reputed agencies](#)/Distributors/ Dealer for **SUPPLY, NSTALLATION, TESTING & COMMISSIONING OF IP BASED CCTV CURVEILLANCE SYSTEM at our BL CFS Dronagiri** as per our requirement detailed in Scope of Work & General terms and conditions.

Tenderrs may download Notice Inviting Tender along with other tender documents from our site [www.balmerlawrie.com](http://www.balmerlawrie.com) Interested parties have to submit an interest free EMD of Rs.**[3000/- (Rupees Three thousand only)]** by Demand Draft/Pay Order at our address mentioned below. The DD/PO for EMD should be drawn in favour of BALMER LAWRIE & CO LTD on any Schedule Bank, payable at **[Mumbai]. Parties having NSIC /MSMED valid Certificates are exempted from submitting EMD amount.** The tenderer shall furnish the required information in Annexure A along with supporting documents, tender form and declaration of acceptance of tender terms along with Price Bid. All the tender papers and EMD put together in sealed envelope super scribing **TENDER No. BL/CFS-MUM/580 Dated 27/12/2017 "SUPPLY, NSTALLATION, TESTING & COMMISSIONING OF IP BASED CCTV CURVEILLANCE SYSTEM at our BL CFS Dronagiri** and shall be dropped in our tender box at the given address **within 08/01/2018 at 17.00 PM** and addressing covering envelope as follows:

**BALMER LAWRIE & CO. LTD.  
CONTAINER FREIGHT STATION  
PLOT NO.1, SECTOR-7, DRONAGIRI NODE  
NAVI MUMBAI – 400 707**

S. No	Description	Details
1	Name of Work	<i>Supply, Installation,testing,&amp; commssioning of IP Based CCTV Surveillance System at our CFS.</i>
2	Tender No	<b>BL/CFS/MUM/580</b>
3	Validity Of Offer	60 days from the date of opening of the price bid
4	Completion period	<b>30 days from date of LOI</b>
5	Tender Fee	<b>Not applicable</b>
6	EMD	<b>Rs. 3000/-</b>
7	Downloading / Submission of Tender :	
	a. Starts on	<b>27/12/2017 AT 3.00 PM</b>
	b. Closes on	<b>08/01/2018 AT 11.00 AM</b>
8	Opening of Tenders	<b>08/01/2018 AT 11.30 AM</b>

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**1. LIST OF DOCUMENTS TO BE SUBMITTED**

The signed copies of following documents should be submitted as part of the technical/commercial bid which may be verified with original:

- a. Certificate of registration/incorporation/partnership deed/proprietorship undertaking
- b. Income Tax PAN certificate copy.
- c. GST registration certificate

**2. VERIFICATION OF DOCUMENTS**

- a. Tenderers or their authorized representative may be required to come to our office positively as intimated along with all original documents.
- b. Failure on part of the tenderer to report on specified date and time for paper verification may result in rejection of the tender submitted by them without further communication.
- c. Tenderer should be in a position to produce all the original documents and/or any other information on dates as intimated or as and when required by Balmer Lawrie.
- d. Incomplete Tenders are liable for rejection without any further communication to the tenderer and decision of Balmer Lawrie in this respect will be final.
- e. Any party submitting the false or forged documents may be put on Black List, forfeiture of EMD, cancellation of work, criminal prosecution or any other action as deemed fit.
- f. Balmer Lawrie reserves the right to reject any or all tenders without assigning any reasons thereof.

**1. Special Note**

- Bids can only be submitted before the last date and time as per the date and time mentioned in the tender.
- Bidders are advised in their own interest to ensure that bids are submitted by dropping in tender box well before the closing date and time of bid.
- The bidder has to keep track of any changes by viewing the Addendum/Corrigendum issued by the Tender Inviting Authority on time-to-time in the Balmer Lawrie website [www.balmerlawrie.com](http://www.balmerlawrie.com). The Company calling for tenders shall not be responsible for any claims/problems arising out of this.

**2. Submission of Tender Documents**

- 2.1 The tenderers are requested to carefully study all the tender documents and tender conditions before quoting their rates.
- 2.2 The tender must be strictly in accordance with the terms and conditions and specifications laid out in the tender.
- 2.3 Any terms and conditions given by the tenderer in their offers will not be binding on Balmer Lawrie.
- 2.4 The sole proprietor or authorised representative shall sign all documents that need to be enclosed with tender document. When the person signing the documents is not the sole proprietor / authorised representative of the company, the Power of

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Attorney authorizing such person to act and sign on behalf of the company must be produced.

**Scope of Work**

Supply, Installation including of IP Based CCTV Surveillance System & Integration of Security Control Room at our CFS.

*Balmer Lwairie intends to provide a IP based CCTV surveillance system with video analytic facility through for monitoring the movement of vehicle and men transiting through BALMER LAWRIE are secure against theft, pilferage, mishandling, interference and tampering apart from ensuring safety. **Cameras shall be integrate with existing CCTV system ,and ensure that 30 days back up for these new cameras.***

*The following documents must be submitted in the Pre-Qualification Bid:*

*Bidder should be either OEM (Original Equipment Manufacturer) of CCTV who is willing to undertake total scope of work OR an Authorized System Integrator having direct purchase and support agreement with the OEM to quote for this tender. The system Integrator shall submit a letter of Authorization from OEM for this specific tender. The Certificate / Authorization Letter specific to this tender must be enclosed with the Bid, without which the offer shall be liable for rejection.*

*The Bidder and the OEM should be able to support the project site and the equipment for a period of one year from the date of installation and commissioning upto satisfaction of BALMER LAWRIE. This basically means the technology support should be provided for a minimum period of one year. All hardware, Software Updates shall be provided during the warranty period of one (1) year.*

**Technical Specs for camera :**

	<b>2MP IR BULLET WDR CAMERA</b>		
	Image Sensor	1/2.7" 2Megapixel progressive scan CMOS	
	Effective Pixels	1920(H) x 1080(V)	
	Scanning System	Progressive	
	Electronic Shutter Speed	Auto/Manual, 1/3(4)~1/100000s	
	Min. Illumination	0.01Lux/F1.4(Color); 0Lux/F1.4(IR on)	
	S/N Ratio	More than 50dB	
	Video Output	1 port	
	Max. IR LEDs Length	50m	
	Day/Night	Auto(ICR) / Color / B/W	
	Backlight Compensation	BLC / HLC / WDR(120dB)	
	White Balance	Auto/Sunny/Night/Outdoor/Customized	

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	Gain Control	Auto/Manual		
	Noise Reduction	3D		
	Privacy Masking	Up to 4 areas		
	Focal Length	2.7mm~12mm		
	Max Aperture	F1.4		
	Focus Control	Motorized		
	Angle of View	H: 99°~34°		
	Lens Type	Motorized/ Auto Iris(DC)		
	Mount Type	Board-in Type		
	Compression	H.264/H.264H/H.264B/MJPEG		
	Resolution	1080P(1920x1080)/1.3M(1280x 960)/720P(1280x 720)/D1(704x 576		
		704x 480)/CIF(352x 288/352x 240)		
	Frame Rate	Main Stream 1080P/720P(1 ~ 25/30fps)		
		Sub stream D1/CIF(1 ~ 25/30fps)		
		Third Stream 720P(1 ~ 13/4fps)		
	Bit Rate	H.264: 32K bps~ 10Mbps		
	Compression	G.711a/ G.711u/ AAC		
	Interface	1/1 channel In/Out		
	Smart detection	Abandoned/Missing		
		Tripwire		

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	Scene Change	
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Feature	Minimum Technical specification	
	Intrusion	
	Face detect	
	Audio detect	
Ethernet	RJ-45 (10/100Base-T)	
Protocol	IPv4/IPv6, HTTP, HTTPS, SSL, TCP/IP, UDP, UPnP, ICMP, IGMP, SNMP,	
	RTSP, RTP, SMTP, NTP, DHCP, DNS, PPPOE, DDNS, FTP, IP Filter, QoS,	
	Bonjour, 802.1x	
ONVIF	ONVIF,PSIA,CGI	
Max. User Access	20users	
Smart Phone	iPhone, iPad, Android, Windows Phone	
Memory Slot	Micro SD, Max 128GB	
Alarm	2/1 channel In/Out	
PIR Sensor Range	N/A	
Power Supply	DC12V, PoE (802.3af)	
Power Consumption	<11.5W (with IR on, motorized lens working)	
Working Environment	-30°C~+60°C, Less than 95% RH	
Ingress Protection	IP67	



**GENERAL TERMS AND CONDITIONS**

**1. ELIGIBILITY CRITERIA**

A. The bidder should be authorized dealer of OEM /OEM Itself  
(Authorized Dealer should must submit letter of Authorization from OEM for this specific tender)

B. the Bidder should not be black listed by any PSU or any GOVT.Department.Self declaration for this to be submuitted .

C. The party should be a registered vendor of CFS Mumbai or any other units of Balmer Lawrie.

D. Party should have valid GST number, proof of the same to be submitted.

**2. Submission of Bids**

The bids should be submitted in single bid process i.e. Technical / Commercial Bid,  
([Unpriced] bid with Price bid)

For Price Bid, only the rates are to be submitted as per given format.

**3. Tender Opening**

Technical / Commercial Bid will be opened as per tender calendar.

**4. Acceptance of offers**

1.1 Balmer Lawrie reserves the right to accept any tender in whole or in part or reject any tender or all tenders or place order for any quantity, less than or more than the tendered quantity, without assigning any reason thereof.

1.2 Bids of any tenderer may be rejected if a conflict of interest is detected between the bidders and Balmer Lawrie at any stage.

1.3 Balmer Lawrie is not bound to accept the lowest rate for any tender. Balmer Lawrie also reserves its right to allow Public Enterprises (Central / State) price / purchase / contract / service preference as admissible under the existing Government policy. The decision of Balmer Lawrie in this connection will be final.

1.4 Incomplete tenders, conditional tenders, tenders received late or tender not conforming to the terms and conditions mentioned in the Tender documents or not accompanied by the requisite Earnest Money Deposit (unless exempted under the terms of this Tender) will be rejected.

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**5. Negotiations**

1.5 Balmer Lawrie reserves the right to negotiate with the Tenderer. Tenderer will have to attend the concerned office of Balmer Lawrie for negotiations/clarifications required from them, in respect of their quotations, without any commitment on the part of Balmer Lawrie.

4.2 In case of negotiation, the Tenderer should send the confirmation of outcome of such negotiation in writing so as to reach the concerned office of Balmer Lawrie within 3 days from the date of negotiation/ the time stipulated. If the Tenderer fails to comply with this requirement Balmer Lawrie reserves its right to ignore their quotation at its discretion with the attendant remedies available to them.

**6. Price Variation/Evaluation of Tender**

5.1 The price should be firm and irrevocable and not subject to any change whatsoever even due to increase in cost of materials, components and labour cost till the validity of the contract period.

5.2 The offer shall be valid for a period of minimum 60 days from the date of opening the price Bid

5.3 Evaluation of Tender will be done on overall basis. Any dispute arising out of itemise valuation will not be entertained.

**7. Notification of Award**

Prior to the expiry period of Bid validity, BL will place purchase order or letter of indent on the successful bidder(s).

**8. Completion Period**

**Within in 30 days of date of issue of LOI / WO**

**9. Security Deposit / EMD**

The Earnest Money Deposit of the successful bidder shall be converted in security deposit and would be retained till defect liability period of 1 year from the date of successful completion and handing over of the system. The EMD of unsuccessful bidder shall be returned after finalization of the contract. **Parties with Valid MSMED/ NSIC Certificates is exempted from EMD**

**10. Payment Terms**

a) 90 % Payment will be released after completion of job within 7 (seven) days from the date of submission of invoice after due certification by our officer in charge.

b) 10 % will retained for a period one year from the date of commissioning of cameras. This 10% Retention amount may be refunded back to vendor on submission of Bank Guarantee of Equal amount valid till the date as above.

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**11. Sub-letting of Work**

No part of the contract or any share or interest therein shall in any manner or degree be transferred, assigned or sublet by the contractor directly or indirectly to any person, firm or corporation without the consent in writing from Balmer Lawrie. In the event of contractor contravening the conditions, Balmer Lawrie shall be entitled to get the work done from other firm at the 'Risk & Cost' of the contract.

**12. Indemnity**

The Contractor will be required to indemnify and keep indemnified the Company against all losses and claims for injury and damage to any person or any property whatsoever which may arise out of or in consequence of the work and against all claims, demands proceedings damages, cost charges and expenses whatsoever. The company may forward the bidder any such claim demand or complaint made by any other person against the company. In such event, the contractor shall solely be liable for the disposal of the said complaint.

The contractor will be required to Indemnify and absolve the Company of all responsibilities related to employment condition of their employees and should adequately safeguard Company against any possible IR problems including those related to employment.

Further, the bidder will be Principal Employer of all manpower working in our premises on their behalf. Bidder would held responsible in case of any statutory violation of any statute regulating manpower.

**13. Arbitration**

Any dispute or difference arising under this Contract shall be referred for adjudication at Kolkata to a Sole Arbitrator appointed mutually under the provisions of Arbitration and Conciliation Act, 1996 including any statutory modifications or enactment thereof shall apply to the Arbitration proceedings. The fees of the Arbitrator, if any, shall be shared equally by both the parties

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**DECLARATION**

**Having examined the tender documents, we have understood the terms & conditions indicated in the Tender No BL/CFS/MUM/580 and hereby confirm our acceptance of the same.**

Place :

Signature of Tenderer

Date :

Name & Address

Telephone Nos.

Office:

Fax Nos. :

**PARTICULARS OF THE TENDERER'S ORGANISATION**

<b>S. No</b>	<b>Description</b>	<b>Tenderers Details</b>
<b>1</b>	Name of the Tenderer	
<b>2</b>	Address of the Registered Office	
<b>3</b>	Address of the branch / office quoting against the Tender	
<b>4</b>	Year of commencement of business	
<b>5</b>	Whether Sole Trader/ Partnership / Private Limited Co., or Public Limited Co.	
<b>6</b>	Registration No. (Under companies Act )	
<b>7</b>	Whether copy of Incorporation /Registration certificate from ROC(Registrar of company) uploaded	
<b>8</b>	Income Tax PAN no.	
<b>9</b>	Whether copy of PAN enclosed	
<b>10</b>	Whether copy of latest Income Tax Return enclosed	
<b>11</b>	GST Registration. No.	
<b>12</b>	Whether copy of GST Registration certificate enclosed	
<b>13</b>	Name of the Banker	
<b>14</b>	Whether registration under MSMED Act	
<b>15</b>	In case registered under MSMED provide registration number and copy of registration certificate.	

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**PRICE BID**

<b>Sl. No .</b>	<b>Description of Items</b>	<b>Qty.</b>	<b>Unit</b>	<b>Rate</b>	<b>Amount (Rs.)</b>
1	Supply and installation 2MP WDR IR Bullet Network Camera with varifocal lens ( As per Specs) Including wiring and all accessories	03	Nos		
2	Installation and commission charges including Splicing, cable laying , camera fixing etc	01	Nos		
				<b>Total</b>	
				<b>GST XX %</b>	
				<b>Grand total</b>	

NOTE:

Place\_\_\_\_\_

Date\_\_\_\_\_

Signature of Tenderer

Name & Address