

**BALMER LAWRIE & CO LTD.,
32, SATTANGADU VILLAGE,
MANALI, CHENNAI – 600068.**

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Registered Office: 21 Netaji Subhas Road, Kolkata – 700001

Phone: 25946542/565

Fax: 25941156

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Ref: BL/LC/MAN/ACID/LT/201718/0168

Date: 07.11.17

Dear Sir,

Sub: Supply of Pthalic Acid.

Kindly send us your competitive offer for supply of **1.5 MT** (plus or Minus 10%) of Pthalic Acid conforming to the following specification:

Physical	: White Solid
Assay	: 90% Min
Melting Point	: 180(Min) Deg c
Iron	: 3 PPM (max)

The price should be offered on F.O.R Manali basis and should be firm till the completion of entire quantity if contract is awarded. The offer is liable for rejection if firm price is not offered.

The Material should be delivered as per our delivery schedule without fail. The above-indicated quantity is approximate and is likely to vary depending upon our production.

Minimum credit period accepted is 30 days from the date of receipt of material at our factory. In case the supplier wants to offer a credit period other than 30 days the same should be clearly mentioned in the quote itself. For any change in the credit period offered by the supplier, suitable adjustments will be made in arriving at the landed cost for our company.

Any new entrant participating against our website enquiry will be considered only for vendor development and not for placement of order against this tender.

Your offer should be valid for a minimum period of 15 days from due date. Your detailed offer duly sealed and superscribed as offer for "**Pthalic Acid**" should reach our Manali works on or before **20.11.17**. **Fax or Email offers will not be considered.**

Thanking you

Yours faithfully,
FOR BALMER LAWRIE & CO LTD.,

**G.GURUSHANKAR
MANAGER (SCM)**