



Balmer Lawrie & Co. Ltd.

(A Government of India Enterprise)

Survey No. 201/1, Sayli, Sayli-Rakholi Road, Silvassa-396230.
Phone- (0260) 699 3940-3945, E-mail kadam.s@balmerlawrie.com

e-TENDER ENQUIRY

Tender No. : GLS/TE17/086

Date:- : 27-09-17

Due date : 10/10/17 Till 5.00 PM

Dear Sirs,

Sub. : Supply of LED Light Fittings & Accessories

Online offers [Offers over Fax/Email/envelop would not be accepted] are invited for the subject supply from competent vendors. General Terms & Conditions, Technical Specifications, and Price schedule are enclosed in annexure-A, B and C respectively.

Your online offer, complete in all respects should be submitted online on or before the due date.

Thanking you,

Yours faithfully,
For Balmer Lawrie & Co. Ltd.

(S.B.KADAM)
Sr.Manager (SCM)

Encl.: As above



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Annexure-A

1.0.0 General Terms & Conditions :

1.1.0 **General instruction:** - Do not leave any space blank or incomplete. Write NA/NIL/Free (as the case may be) wherever you do not have anything specific to write/mention. Each page of the tender notice (including enclosures) has to be acknowledged by the bidder as a token of their acceptance (signature & company stamp). An offer, which is not in line with our guidelines and Terms & Conditions, **may be rejected**. If the tenderer finds any discrepancy, omission, ambiguity or conflict in or among the documents forwarded/enclosed or be in doubt as to their meaning and interpretations, the tenderer may bring such matter to the attention of the BL (Balmer Lawrie & Co. Ltd.), at least four days before/prior to the last date of submission of the Tender.

1.2.0 Submission of offer: -

- Price Bid :- Bidder has to download the price bid format [Annexure-C] from the portal. Fill the prices and put signature and stamp. Scan it and upload the same.
- Your Un-Price Bid/Technical offer, complete in all respects should be submitted online as well as copy of the same (Un-Price Bid/Technical offer) should reach us in sealed envelope clearing mentioning the tender reference no. on the envelop on or before the due date at the address given below.

Balmer Lawrie & Co. Ltd.,
Grease & Lubricant Division,
Survey No. 201/1,
Sayali-Rakholi Road
P.O.- Sayli Village,
Sayli - Silvassa – 396230.

Price/Rate has to be uploaded online only. Tender/offer of the Vendors who send the price bid along with technical bid or over email or fax would be rejected directly. Unprice Bid would contains:-

- 1.2.1 Covering letter with reference number & date
- 1.2.2 Acknowledgment of General Terms & Conditions (Annexure-A)
- 1.2.3 Technical Specifications (Annexure-B)
- 1.2.4 *Earnest Money Deposit (EMD) & Security Deposit (SD)*

The bidder shall submit interest-free EMD of Rs. 10,000/- (Rupees Ten Thousand Only) by Pay Order/Demand Draft drawn in favour of "Balmer Lawrie & Co Ltd" payable at Silvassa with the un-priced bid. The Un-priced bid without EMD shall not be considered for further evaluation. The EMD shall be refunded to the unsuccessful bidders within a month of finalization of order under this tender.

MSME/SSI are exempted to submit the EMD, however valid certificate has to be submitted along with un-priced bid. The EMD of successful bidder(s) shall be retained till the submission of SD.



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- 1.3.0 **Acceptance of offer:** -Balmer Lawrie & Co. Ltd. reserves the right to reject/accept all or any offer(s) without assigning any reason whatsoever.
- 1.4.0 **Selection & placement of offer:**
Balmer Lawrie reserves the right to place the 'Purchase Order', which on the technically & commercially qualified vendor whose total/overall price is lowest.
- 1.5.0 **Jurisdiction:** - All disputes are subject to Silvassa jurisdiction.
- 1.6.0 **Delivery period:** -The expected period of supply will be **2 (but not more than 3) weeks** from the date issue of Purchase Order (PO) or LOI whichever is earlier. However, the short period or early date of supply may be preferred. The items should be delivered free to our works at **Survey No. 201/1, Sayli, Sayli-Rakholi Road, Silvassa- 396230(D&NH).**
- 1.7.0 **Liquidated damages:**-Vendor shall be liable to pay liquidated damages as under :
On failure to supply all items within the scheduled period ; vendor shall be liable to pay liquidated damages @ 0.5% of PO value (Basic Value) per week or part thereof subject to a maximum of 5.0%.
- 1.8.0 **Price schedule:** - The price shall be quoted as per specified format given under the head "**Price Schedule**" as annexure-C (*consisting of FIVE pages & 165 No. of Items*) The price must be quoted considering technical data sheet i.e. "ITEM Description" – **NO Deviation shall be accepted.**
- 1.9.0 **Payment terms :** 95% immediately after 30 days from the date of submission of the bill and balance 5% on completion of guarantee period of 24 months. However, the vendor can get balance 5% payment immediately on submission of Bank Guarantee covering period of 24 months from date of supply and full value of the material supplied
- 1.10.0 **Guarantee Period:** - 24 (Twenty Four) months from the date of successful supply of total material as per PO. During this guarantee period the performance of the supplied item has to be in line with the expected / agreed quality as per tender/PO and on failure to supply material of desired quality , the vendor has to replace the item/s at NO EXTRA COST TO BL and to the satisfaction of BL.
- 1.11.0 **Validity of offer :** The offers shall remain valid for a period of minimum 60 days from the date of the offer.
- 1.12.0 **Documents :-** Vendor shall submit the product catalog and complete specifications of the offered items.

Name of Signatory

Contact Number :

Signature with official stamp



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Annexure-B

Technical Specifications of the Material for "LED Lights with Fittings"

Sl. No.	ITEM DESCRIPTION & SPECIFICATIONS	TECHNICAL SPECIFICATION DESIRED/EXPECTED	VENDOR TO MENTION EITHER YES/NO OR SHOULD MENTION THEIR OWN SPECS
1	LED HIGH BAY LIGHT 150 WATT		
a	RATING OF HIGH BAY LIGHTING FIXTURE	150 WATT	
b	INPUT VOLTAGE RANGE	90-300 (SINGLE PHASE AC)	
c	POWER FACTOR(P.F)	> 0.90	
d	TOTAL HARMONICS DISTORSION (THD)	20% OR LESS	
e	TOTAL SYSTEM LUMEN	15750 LUMENS OR MORE	
f	COLOUR Temprature (Kelvin)	5500K to 6500K	
g	INGRESS PROTECTION	IP-65 AND ABOVE	
h	DRIVER	CONSTANT CURRENT OUTPUT INTEGRATED DRIVER BUILT INTO FITTING/FIXTURE AND SHOULD BE FIELD REPLACEABLE.	
i	OPTIC	INTEGRATE OPTICS HAVING HIGH SPREAD BEAM ANGLE OF 120DEG OR ABOVE	
j	LED MAKE ACCEPTABLE	PHILIPS/OSRAM/BAJAJ /CITIZEN/HAVELL'S/CREE	
k	ELECTRICAL PROTECTION	SHORT CIRCUIT,OVER VOLTAGE,UNDER VOLTAGE	
l	SURGE PROTECTION -4KV	SURGE PROTECTION -4KV	
m	LAMP HOUSING	PRESSURE DIE CAST ALMINUM HOUSING WITH HEAT RESISTANT TOUGHENED GLASS COVER AND EFFICIENT HEAT SINKING MATERIAL	
n	MOUNTING	ROOF MOUNTING WITH SINGLE POINT MOUNTING ARRANGEMENT WITH EYE BOLT .ALL ITEMS REQUIRED FOR MOUNTING TO BE SUPPLIED BY THE PARTY.	
o	MAKE & MODEL OF LED HIGH BAY LIGHT		
p	LAMP LIFE/LIFE SPAN	50000 HRS	
q	PROTECTION CLASS-IEC	CLASS-1	
r	STANDARDS	IS-10322	
s	IEC-60598	IEC60598	
t	COLOUR RENDERING INDEX(CRI)	70 OR MORE	



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2	LED HIGH BAY LIGHT 80 WATT		
a	RATING OF HIGH BAY LIGHTING FIXTURE	80 WATT	
b	INPUT VOLTAGE RANGE	90-300 (SINGLE PHASE AC)	
c	POWER FACTOR(P.F)	> 0.90	
d	TOTAL HARMONICS DISTORSION (THD)	20% OR LESS	
e	TOTAL SYSTEM LUMEN	8400 LUMENS OR MORE	
f	COLOUR Temprature (Kelvin)	5500 K to 6500 K	
g	INGRESS PROTECTION	IP-65 AND ABOVE	
h	DRIVER	CONSTANT CURRENT OUTPUT INTEGRATED DRIVER BUILT INTO FITTING/FIXTURE AND SHOULD BE FIELD REPLACEABLE.	
i	OPTIC	INTEGRATE OPTICS HAVING HIGH SPREAD BEAM ANGLE OF 120DEG OR ABOVE	
j	LED MAKE ACCEPTABLE	PHILIPS/OSRAM/BAJAJ /CITIZEN/HAVELL'S/CREE	
k	ELECTRICAL PROTECTION	SHORT CIRCUIT,OVER VOLTAGE,UNDER VOLTAGE	
l	SURGE PROTECTION -4KV	SURGE PROTECTION -4KV	
m	LAMP HOUSING	PRESSURE DIE CAST ALMINUM HOUSING WITH HEAT RESISTANT TOUGHENED GLASS COVER AND EFFICIENT HEAT SINKING MATERIAL.	
n	MOUNTING	ROOF MOUNTING WITH SINGLE POINT MOUNTING ARRANGEMENT WITH EYE BOLT .ALL ITEMS REQUIRED FOR MOUNTING TO BE SUPPLIED BY THE PARTY.	
o	MAKE & MODEL OF LED HIGH BAY LIGHT		
p	LAMP LIFE/LIFE SPAN	50000 HRS	
q	STANDARDS	IS-10322	
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Sl. No.	ITEM DESCRIPTION & SPECIFICATIONS	TECHNICAL SPECIFICATION DESIRED/EXPECTED	VENDOR TO MENTION EITHER YES/NO OR SHOULD MENTION THEIR OWN SPECS
3	LED LOW BAY/WELLGLASS LIGHT		
a	RATING OF LOW BAY/ WELL-GLASS LIGHTING FIXTURE	40-45 WATT	
b	INPUT VOLTAGE RANGE	90-300 (SINGLE PHASE AC)	
c	POWER FACTOR(P.F)	> 0.90	
d	TOTAL HARMONICS DISTORSION (THD)	20% OR LESS	
e	TOTAL SYSTEM LUMEN	3500 LUMENS OR MORE	
f	COLOUR Temprature (Kelvin)	5000K to 6000K	
g	INGRESS PROTECTION	IP-65 AND ABOVE	
h	DRIVER	CONSTANT CURRENT OUTPUT INTEGRATED DRIVER BUILT INTO FITTING/FIXTURE AND SHOULD BE FIELD REPLACEABLE.	
i	OPTIC	INTEGRATE OPTICS HAVING HIGH SPREAD BEAM ANGLE OF 120DEG OR ABOVE	
j	LED MAKE ACCEPTABLE	PHILIPS/OSRAM/BAJAJ /CITIZEN/HAVELL'S/CREE	
k	ELECTRICAL PROTECTION	SHORT CIRCUIT,OVER VOLTAGE,UNDER VOLTAGE	
l	SURGE PROTECTION -4KV	SURGE PROTECTION -4KV	
m	LAMP HOUSING	PRESSURE DIE CAST ALMINUM HOUSING WITH HEAT RESISTANT TOUGHENED GLASS COVER AND EFFICIENT HEAT SINKING MATERIAL.	
n	MOUNTING	ROOF MOUNTING WITH SINGLE POINT MOUNTING ARRANGEMENT WITH EYE BOLT .ALL ITEMS REQUIRED FOR MOUNTING TO BE SUPPLIED BY THE PARTY.	
o	MAKE & MODEL OF LED HIGH BAY LIGHT		
p	LAMP LIFE/LIFE SPAN	50000 HRS	
q	STANDARDS	IS-10322	
r	IEC-60598	IES-60598	
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Technical Specifications of the Material for "LED Lights with Fittings"			
Sl. No.	ITEM DESCRIPTION & SPECIFICATIONS	TECHNICAL SPECIFICATION DESIRED/EXPECTED	VENDOR TO MENTION EITHER YES/NO OR SHOULD MENTION THEIR OWN SPECS
4	LED STREET LIGHT		
a	RATING OF STREET LIGHTING FIXTURE	70-75 WATT	
b	INPUT VOLTAGE RANGE	90-300 (SINGLE PHASE AC)	
c	POWER FACTOR(P.F)	> 0.90	
d	TOTAL HARMONICS DISTORSION (THD)	20% OR LESS	
e	TOTAL SYSTEM LUMEN	7500 OR ABOVE	
f	COLOUR TEMPRATURE (Kelvin)	5500K to 6500K	
g	INGRESS PROTECTION	IP-65 AND ABOVE	
h	DRIVER	CONSTANT CURRENT OUTPUT INTEGRATED DRIVER BUILT INTO FITTING/FIXTURE AND SHOULD BE FIELD REPLACEABLE.	
i	OPTIC	INTEGRATE OPTICS HAVING HIGH SPREAD BEAM ANGLE OF 120DEG OR ABOVE	
j	LED MAKE ACCEPTABLE	PHILIPS/OSRAM/BAJAJ /CITIZEN/HAVELL'S/CREE	
k	ELECTRICAL PROTECTION	SHORT CIRCUIT,OVER VOLTAGE,UNDER VOLTAGE	
l	SURGE PROTECTION -4KV	SURGE PROTECTION -4KV	
m	LAMP HOUSING	PRESSURE DIE CAST ALMINUM HOUSING WITH HEAT RESISTANT TOUGHENED GLASS COVER AND EFFICIENT HEAT SINKING MATERIAL.	
n	MOUNTING	SUITABLE FOR SIDE ENTRY MOUNTING WITH BRACKET ARM.	
o	MAKE & MODEL OF LED HIGH BAY LIGHT		
p	LAMP LIFE/LIFE SPAN	50000 HRS	
q	STANDARDS	IS-10322	
r	IEC-60598	IEC-60598	
s	PROTECTION CLASS-IEC	CLASS-1	
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5	LED STREET LIGHT		
a	RATING OF STREET LIGHTING FIXTURE	45 WATT	
b	INPUT VOLTAGE RANGE	90-300 (SINGLE PHASE AC)	
c	POWER FACTOR(P.F)	> 0.90	
d	TOTAL HARMONICS DISTORSION (THD)	20% OR LESS	
e	TOTAL SYSTEM LUMEN	4500 OR ABOVE	
f	COLOUR TEMPRATURE (Kelvin)	5500K to 6500K	
g	INGRESS PROTECTION	IP-65 AND ABOVE	
h	DRIVER	CONSTANT CURRENT OUTPUT INTEGRATED DRIVER BUILT INTO FITTING/FIXTURE AND SHOULD BE FIELD REPLACEABLE.	
i	OPTIC	INTEGRATE OPTICS HAVING HIGH SPREAD BEAM ANGLE OF 120DEG OR ABOVE	
j	LED MAKE ACCEPTABLE	PHILIPS/OSRAM/BAJAJ /CITIZEN/HAVELL'S/CREE	
k	ELECTRICAL PROTECTION	SHORT CIRCUIT,OVER VOLTAGE,UNDER VOLTAGE	
l	SURGE PROTECTION -4KV	SURGE PROTECTION -4KV	
m	LAMP HOUSING	PRESSURE DIE CAST ALMINUM HOUSING WITH HEAT RESISTANT TOUGHENED GLASS COVER AND EFFICIENT HEAT SINKING MATERIAL.	
n	MOUNTING	SUITABLE FOR SIDE ENTRY MOUNTING WITH BRACKET ARM.	
o	MAKE & MODEL OF LED HIGH BAY LIGHT		
p	LAMP LIFE/LIFE SPAN	50000 HRS	
q	STANDARDS	IS-10322	
r	IEC-60598	IES-60598	
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Technical Specifications of the Material for "LED Lights with Fittings"

Sl. No.	ITEM DESCRIPTION & SPECIFICATIONS	TECHNICAL SPECIFICATION DESIRED/EXPECTED	VENDOR TO MENTION EITHER YES/NO OR SHOULD MENTION THEIR OWN SPECS
6	LED FLOOD LIGHT		
a	RATING OF STREET LIGHTING FIXTURE	120 WATT	
b	INPUT VOLTAGE RANGE	90-300 (SINGLE PHASE AC)	
c	POWER FACTOR(P.F)	> 0.90	
d	TOTAL HARMONICS DISTORSION (THD)	20% OR LESS	
e	TOTAL SYSTEM LUMEN	11600 OR ABOVE	
f	Colour Temprature (Kelvin)	5500K to 6500K	
g	INGRESS PROTECTION	IP-65 AND ABOVE	
h	DRIVER	CONSTANT CURRENT OUTPUT INTEGRATED DRIVER BUILT INTO FITTING/FIXTURE AND SHOULD BE FIELD REPLACEABLE.	
i	OPTIC	INTEGRATE OPTICS HAVING HIGH SPREAD BEAM ANGLE OF 120 DEG OR ABOVE	
j	LED MAKE ACCEPTABLE	PHILIPS/OSRAM/BAJAJ /CITIZEN/HAVELL'S/CREE	
k	ELECTRICAL PROTECTION	SHORT CIRCUIT,OVER VOLTAGE,UNDER VOLTAGE	
l	SURGE PROTECTION -4KV	SURGE PROTECTION -4KV	
m	LAMP HOUSING	PRESSURE DIE CAST ALMINUM HOUSING WITH HEAT RESISTANT TOUGHENED GLASS COVER AND EFFICIENT HEAT SINKING MATERIAL.	
n	MOUNTING	BRACKET ARM.	
o	MAKE & MODEL OF LED HIGH BAY LIGHT		
p	LAMP LIFE/LIFE SPAN	50000 HRS	
q	STANDARDS	IS-10322	
r	IEC-60598	IES-60598	
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7	LED LOW BAY/WELLGLASS LIGHT		
a	RATING OF TUBE LIGHT FIXTURE	18-20WATT	
b	INPUT VOLTAGE RANGE	90-300 (SINGLE PHASE AC)	
c	POWER FACTOR(P.F)	> 0.90	
d	TOTAL HARMONICS DISTORSION (THD)	20% OR LESS	
e	TOTAL SYSTEM LUMEN	1800 LUMENS OR MORE	
f	COLOUR TEMPRATURE (Kelvin)	6500K	
g	INGRESS PROTECTION	IP-65 AND ABOVE	
h	DRIVER	CONSTANT CURRENT OUTPUT INTEGRATED DRIVER BUILT INTO FITTING/FIXTURE	
i	BEAM ANGLE	160DEG OR ABOVE	
j	LED MAKE ACCEPTABLE	PHILIPS/OSRAM/BAJAJ /CITIZEN/HAVELL'S/CREE	
k	ELECTRICAL PROTECTION	SHORT CIRCUIT,OVER VOLTAGE,UNDER VOLTAGE	
l	MAKE & MODEL OF LED TUBE LIGHT SET		
m	LAMP LIFE/LIFE SPAN	35000 HRS	
n	PROTECTION CLASS-IEC	CLASS-1	
o	STANDARDS	IS-10322	
p	IEC-60598	IEC-60598	
q	COLOUR RENDERING INDEX(CRI)	70 OR MORE	

Name of Signatory

Contact Number :

Signature with official stamp



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Annexure-C

Tender No. : GLS/TE17/086

Date:- :- 27-09-17

Due date : 10/10/17 Till 5.00 PM

Sub. : Supply of LED Light Fittings & Accessories

Price Schedule

Sl no	Description of item	Qty	Unit	Unit Rate	GST in %	Total Basic Amount	Total Amount with GST	Product code	HSN
1	Supply of 150 watt High bay LED light fixture with all accessories .	45	Nos						
2	Supply of 80 watt High bay LED light fixture with all accessories.	25	Nos						
3	Supply of 40-45 watt Low bay/Well glass LED light fixture with all accessories .	140	Nos						
4	Supply of 70-75 watt LED Street light fixture with all accessories .	30	Nos						
5	Supply of 45 watt LED Street light fixture with all accessories .	30	Nos						
6	Supply of 120 watt LED Flood light fixture with all accessories .	15	Nos						
7	Supply of 18-20 watt LED Tube light set with all accessories .	20	Nos						
	Delivery charges on door delivery basis if any.								
	GRAND TOTAL								

Name of Signatory

Contact Number :

Signature with official stamp



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Procedure for Bid Submission

The bidder shall submit their response through bid submission to the tender on eProcurement platform at <https://balmerlawrie.eproc.in> by following the procedure given below.

Registration with eProcurement platform:

For registration and online bid submission bidders may contact HELP DESK of M/s C1India Pvt., Ltd., or they can register themselves online by logging in to the website <https://balmerlawrie.eproc.in>

Digital Certificate authentication:

The bidder shall authenticate the bid with his Digital Certificate for submitting the bid electronically on eProcurement platform and the bids not authenticated by digital certificate of the bidder will not be accepted on the eProcurement platform.

All the bidders who do not have Digital Certificates need to obtain Digital Certificate. They may contact Help Desk of C1 India Pvt Ltd.

M/s C1 India Pvt Ltd.

C104, Sector – 2, Noida 201 301. You may also get in touch with their Representative Mr. Ritabrata Chakraborty [e-mail id : ritabrata.chakraborty@c1india.com, Cell No. 08697910411] alternately you may contact Mr. Ujjal Mitra [07702669806], Mr. Rajesh Kumar – 09650465143].

Bid Submission Acknowledgement:

The user should complete all the processes and steps required for bid submission. The successful bid submission can be ascertained once acknowledgement is given by the system through bid submission number after completing all the processes and steps. Tender Inviting Authority and C1 India Pvt. Ltd. will not be responsible for incomplete bid submission by users. Users may also note that the incomplete bids will not be saved by the system and are not available for the Tender Inviting Authority for processing.

For Balmer Lawrie & Co. Ltd.

Sr. Manager (SCM)