BALMER LAWRIE & CO.LTD LEATHER CHEMICALS DIVISION 32, MANALI, CHENNAI 600 068

(Regd. Office: 21, N.S.Road, Kolkatta – 700 001)

PHONE :044-25946542 / 565 FAX: 044 - 25941156

•Ref : BL/LC/MAN/SKO/LT/201718/0075 Date: 22.07.17

To

TENDER

Dear Sir,

Sub: Supply of **Sulphurised Karanja Oil** – reg.

Kindly send us your competitive offer for supply of Sulphurised Karanja Oil, QTY. 2000 +/-10% kg as per the following specification:

1) % Sulphur : 9 (Min) 2) Viscosity @ 100 deg C CST : 120 – 150

3) Colour : Dark Reddish Brown Liquid

The material should be delivered as per our delivery schedule without fail on FOR Manali, door delivery basis. Freight on 'To Pay' basis will not be entertained. Clear details on ED, Cess, Freight, Insurance etc should be provided.

Price should be firm till completion of the order. The company reserves the right to reject any or all offers. Your offer should be valid for a minimum period of 10 days from due date. **Advance payment is not entertained.**

Minimum credit period accepted is 45 days from date of receipt of material. In case you offer a credit period other than 45 days, the same should be clearly mentioned in the quote itself. Accordingly, suitable adjustment will be made in arriving at the landed cost for our company.

Any new entrant participating against our website enquiry will be considered only for vendor development and not for placement of order against this tender.

Your detailed offer duly sealed and superscribed as "offer for Sulphurised Karanja Oil " should reach our Manali works on or before 04.08.17. Fax or email offers will not be considered.

Thanking you,

Yours faithfully, FOR BALMER LAWRIE &CO.LTD

G.GURUSHANKAR MANAGER (SCM)