

**BALMER LAWRIE & CO. LTD.,  
SBU LEATHER CHEMICALS  
32, MANALI, CHENNAI 68.  
(Regd. Office: 21, Netaji Subhas Road, Kolkatta 700 001)**

**PH: 044 2594 6543 / 6542 /6500**

**FAX: 044 2594 5006 / 2594 1156**

**Ref: SBULC/ELEC CABLE/ 305 / 1617**

**DATE: 03.03.2017**

**DUE DATE: 09.03.2017**

Response from approved vendors/contractors alone will be accepted and that other interested Vendors/contractors may seek to register with the unit and subject to such registration being confirmed, they would be considered for subsequent Tenders.

**To**

**TENDER**

Dear Sirs,

**Sub: Enquiry for Electrical Cables as per specification- reg.**

With reference to the above, you are requested to submit your most competitive offer for supplying the same at our factory, Manali.

**As per Annexure-1 & 2 enclosed. Please provide all the data required as shown in Annexures.**

1. **Your offer should be F.O.R. Manali, door delivery basis.** Offer should have clear details on ED, Cess, ST, Freight, Insurance etc. **‘C’ Form shall be submitted against CST.** Tenderer needs to give your sales taxes clearly. Excise tariff head no. should be mentioned in the offer. P&F and Freight charges shall be either included or value to be mentioned separately. Offer with **terms like 'extra' or 'at actual' or 'Freight on To pay basis' will lead to rejection of offer.**
2. The material should be delivered as per delivery schedule without fail. The price should be firm till the completion of order. The company reserves the right to reject any or all offers. Your offer should be valid for a minimum period of **45 days** for our acceptance from the due date for submission of tender.
3. **Delivery Period:** Required within **1-2 weeks** from date of LOI/PO.
4. **LD Clause:** Material shall be delivered to us as per committed delivery schedule without fail. Any delay in delivery as per agreed schedule will be liable for imposition of LD @0.5% of the total order value per week on delayed items subject to a maximum of 5% on basic material value on delayed items.
5. **Payment terms:**  
100% of basic, with full taxes & duties, within 30 days against receipt and acceptance. Any other credit term may be clearly mentioned. Suitable adjustments will be made in arriving at the landed cost while price comparison.

**Offers seeking advance payment (including payment through bank or against dispatch documents prior to delivery) before delivery will not be considered.**

6. It may be noted that if any term is not mentioned in offer, it will be considered as per our tender only.

*Signature of the Tenderer:*

*Date:*

**Page 1 of 4**

*Seal:*

7. The bids of any bidder may be rejected if a conflict of interest between the bidder and Company is detected at any stage
8. Evaluation of Bids: Evaluation of price bids will be done and overall lowest landed rate (net of cenvat/VAT as applicable) shall be taken as L1 price and next lowest as L2 price and so on. The order will be awarded to the overall L1 bidder.

In case, offers received from related vendors/companies, only overall lowest offer among the offers received will be considered for evaluation. The other bids of related companies will stand rejected.

9. The bidder has to quote for all the tendered items. **If the bidder is not quoting/regretting for any of the tendered items, his offer will not be considered for the tender.**
10. **Award of Contract:**
  - a) **100% order will be placed on the overall L1 quoted bidder**
  - b) If required, the Company would carry out negotiation with the tenderers and it would be in the interest of the tenderers to give their most competitive rates.
11. Detailed offer with
  - (a) filled in price bid in the given format – Annexure-1 (1 page)
  - (b) filled in vendor details- Annexure-2 (1- page)

**Offer shall be duly attested by the tenderer with seal in all pages.**

Your detailed offer as above shall be kept in a **sealed envelope superscribed as 'Offer for Electrical Cables'** along with the copy of the tender document signed and stamped with company seal on all pages as a token of acceptance of our tender terms and conditions, should reach the **undersigned at our Manali works on or before 09.03.2017. Please avoid sending your offer by fax/email.**

Thanking you,

Yours faithfully,  
for **Balmer Lawrie & Co. Ltd.,**

**Arun A**  
**Senior Manager (SCM)**

**Encl:** Annexure -1 (1 page) & Annexure- 2 (1- Page)

**For technical related queries kindly contact Mr. Mr. K.Dass, (Junior Officer- Electrical)**  
**[Mob: 9444041675 / Tel.044-2594 6594]**

*Signature of the Tenderer:*

*Date:*

*Seal:*

**Annexure-1****Price Bid**

SL NO.	DESCRIPTION	UNIT	QTY	RATE/UNIT IN Rs.	AMOUNT IN Rs.
1	LT XLPE COPPER ARM UG CABLE 1.1KV GRADE AS PER IS:7098 (PART 1) 1988 <b>16 Sq.MM X 4 C</b> Make: Finolex/Polycab/CCI	Meter	200		
2	LT XLPE COPPER ARM UG CABLE 1.1KV GRADE AS PER IS:7098 (PART 1) 1988 <b>10 Sq.MM X 4 C</b> Make: Finolex/Polycab/CCI	Meter	200		
3	LT XLPE COPPER ARM UG CABLE 1.1 KV GRADE AS PER IS: 7098 (PART 1) 1988 <b>1.5 Sq.MM X 4 C</b> Make: Finolex/Polycab/CCI	Meter	400		
A	<b>TOTAL- (1+2+3)</b>				
B	<b>EXCISE DUTY@ _____% on A</b>	%			
C	<b>VAT/CST @ _____% on (A+B)</b>	%			
D	<b>FREIGHT</b>	LUMPSUM			
E	<b>INSURANCE</b>	LUMPSUM			
F	<b>TOTAL PRICE [FOR MANALI, CHENNAI-68] (A+B+C+D+E)</b>				

- No tolerance in quantity.**
- The bidder has to quote for all the tendered items. **If the bidder is not quoting/regretting for any of the tendered items, his offer will not be considered for the tender.**
- The **“Total Price”** shall be inclusive of freight on F.O.R. at our plant on **“DOOR DELIVERY”** basis including **transit insurance. Unloading of the materials at our plant by BL.**
- Inspection:** If necessary, the material may be inspected by company's authorized representatives at the premises of the successful tenderer before delivery.
- Necessary Material Testing Certificate to be submitted for all the materials. Make of each item should be mentioned in the offer itself. Offer should be submitted for approved makes as mentioned above only. Offer submitted for other makes will not be considered.
- AWARD OF CONTRACT:**
  - 100% order will be placed on the overall L1 quoted tenderer**
  - If required, the Company would carry out negotiation with the tenderers and it would be in the interest of the tenderers to give their most competitive rates.

Signature of the Tenderer:

Date:

Seal:

**Vendor Details**

(Vendor shall fill in all the fields. If not applicable, please mention 'Not Applicable')

1	Vendor Name	
2	Address	
3	Postal Code	
4	Contact Person	
5	Telephone No. (Landline / Mobile)	
6	Fax	
7	email	
8	Industry/ Company Type (Mfr / Dealer etc. )	
9	Taxes applicable	
10	TIN No.	
11	CST No.	
12	Service Tax Regn No.	
13	PAN No.	
14	ECC No.	
15	ECC Range	
16	ECC Division	
17	Whether SSI/NSIC/MSME unit?If yes, enclose valid certificate copy.	
18	If SSI/NSIC/MSME unit whether under category SC/ST?	

Signature of the Tenderer:

Date:

Seal: