



बामर लॉरी एण्ड कं. लिमिटेड  
(भारत सरकार का एक प्रतिष्ठान)  
**Balmer Lawrie & Co. Ltd.**  
(A Government of India Enterprise)  
www.balmerlawrie.com

(A Government of India Enterprise)  
**Applications Research Laboratory**  
P-43, Hide Road Extension, Kolkata-700 088.  
Phone : (033) 2450 5252, Fax : (033) 2439 2277, E-mail –  
[banik.s@balmerlawrie.com](mailto:banik.s@balmerlawrie.com)

### TENDER ENQUIRY

Tender No. : ARL/CE/25/16-17  
Date : 15/02/2017  
Due date : 28/02/2017, Time : 18:00 IST

**Sub : Supply of Compressor**

Sealed offers are invited from registered/approved suppliers for supply of **Compressor -1** no. per the **Specification, General terms & conditions**, and **Price Schedule** attached in Annexure - A, B & C respectively.

You are requested to submit your competitive offer complete in all respect furnishing above details to us before the due date and time.

Thanking you,

Yours faithfully,  
for **Balmer Lawrie & Co. Ltd.**

(Subhangkar Banik)  
Manager (Analytics)

Encl.: As above



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Balmer Lawrie & Co. Ltd. is a multiple product, multiple-unit and multiple- technology conglomerate and manufacture of greases and lubricants forms one of the core businesses of the company. Applications Research Laboratory (ARL), R & D centre for SBU- Greases and Lubricants of Balmer Lawrie & Co. Ltd.

Tender are invited for supply of One No. Compressor. Details of technical specifications are given below:

**Technical Specifications: Annexure-A**

## **Air Compressor**

### **Specification:**

**Motor /Power: 3 HP, Two stage, 2 Cylinder**

**Power supply: Single / Three Phase AC**

**Air pressure: In the range of 110 - 175 psi (maximum)**

**Air Delivery: In the range of 230 - 260 Litre/min, cfm: 8.5 - 8.8**

**Warranty: 1 year**

**Consumables required (Air filter & oil etc) for trouble free operation within warranty must be provided.**

**The compressor must be Low Noise, Trouble free & safe to operate.**

**Pressure & Flow regulator valves must be provided for adjustment of air flow.**

**At least 30 meter suitable flexible pipe must be provided for connecting to the instruments.**

**Service support must be available within the Kolkata.**

**Quote must include compressor with complete installation. All the necessary electrical items required for the installation has to be provided by the supplier.**



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## Annexure B

### General Terms & Conditions

1. Before filling up, the complete Tender Specification should be read properly. If the tenderer find any discrepancy, omission, ambiguity or conflict in or among the documents forwarded or be in doubt as to their meaning, specification and interpretations, such matter shall be brought to the attention of the company (Balmer Lawrie & Co. Ltd.), at least four days in advance, prior to the date of filling/submission of the Tender. For clarification required, if any, please contact

Shri M C Dash, Sr. Manager (R& D)  
Tel. No. 033 2450 5510  
Fax No. 033 2439 5754  
E-Mail : [dash.mc@balmerlawrie.com](mailto:dash.mc@balmerlawrie.com)

Applications Research Laboratory  
M/s Balmer Lawrie & Co. Ltd.  
P-43, Hide Road Extension,  
Kolkata : 700 088

#### 2. Bid Evaluation Criteria:

- (A) Bidder should adhere to the technical specification & standard features in Annexure A
- (B) Bidder should have service centre at Kolkata or representative for service here

3. Submission of tender will be the conclusive evidence as to the fact that the tenderer has fully satisfied themselves as to the technical specification, General terms & conditions and all other factors, affecting the performance of the contract and the cost thereof.
4. The vendor is not allowed to give any "subcontract" without proper justification and approval of Balmer Lawrie & Co. Ltd. (BL). Please note that bid of any bidder may be rejected if a conflict of interest between the bidder and the Company is detected at any stage.
5. **Right of acceptance / Rejection:** BL reserves the right to accept/reject any or all offers without assigning any reasons, whatsoever. BL also reserves the right to alter the eligibility criteria & specification for short-listing the vendors. Telex/Telegraphic/Fax offers shall not be accepted. The company will not accept any responsibility for any delay in uploading of bids in e-procurement website.



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6. **Time Schedule:** -The delivery should be made within 4 weeks from the date of issue of Purchase Order (PO) or LOI whichever is earlier at BL, Applications Research Laboratory at P-43, Hide Road Extension, Kolkata-700 088
7. **Quality & Quantity of the Equipment:**  
Quality of the equipment supplied should be as per standard given in the specification sheet. **Any deviation in the specification will not be accepted.** BL reserves the right to change the no. of equipment at any point of time.
8. **Standard Accessories:**  
Extra oil seals to be provided if possible
9. **Submission of Tender/Bid:** Bidder shall submit their sealed offer in a **single bid/envelope**, superscripting the envelope with tender no., date & due date along with following enclosures-  
[i] Covering letter  
[ii] Annexure-A (Bidder's confirmation) & Annexure B (General terms and conditions)  
[iii] Annexure-C (Price schedule)  
Bid should be sent after filling in the appropriate data in hard copy duly signed & stamped.  
Tenders should be sent in a sealed envelope on or before the due date superscripting the envelope with tender no. date & due date should reach at our works at Balmer Lawrie & Co. Ltd., P-43, Hide Road Extension, Kolkata-700088 within the due date and time to the attention of Shri Subhangkar Banik.
10. **Placement of Order:** Purchase order will be based on L1 rates received at the discretion of BL.
11. **Jurisdiction:** - All disputes are subject to Kolkata jurisdiction.
12. **Payment terms:**  
100% on 30 days credit after supply installation testing and commissioning
13. **Guarantee Period:** - Vendor shall guarantee against any and all defects in design, workmanship, materials and performance for a period of **twelve (12) months from the date of supply of the devices** . If any defects develop during the guarantee period, it shall be remedied promptly free of charge by the supplier and all expenses for transportation of goods necessitated for such repairs or replacement shall be borne by the supplier.
14. **Liquidated damages:** -
  - a) Vendor shall be liable to pay liquidated damages for the following:



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Failure to deliver, successful demo & commissioning of the equipment as per PO and handing over to Balmer Lawrie & Co. Ltd. within the scheduled period. In such case, vendor shall be liable to pay liquidated damages @ 0.5% of PO value per week or part thereof subject to a maximum of 5.0%.

- b) If any damage is caused to the property and/or machinery (including its any part) of Balmer Lawrie & Co Ltd., directly and/or indirectly incidental to and connected with the execution of the work, the loss shall be assessed by BL and vendor shall be liable to indemnify the value of such damaged property and/or machinery.
15. **Delivery Location, working days & hours:** - The delivery is required to be done to the following:  
**Shri M C Dash**  
**Balmer Lawrie & Co. Ltd.**  
**Applications Research Laboratory**  
**P-43 Hide Road Extension, Kolkata-700 088.**
- The delivery shall be done only from Monday to Friday between 10:00 am. to 5:00 pm (timing may be relaxed if required). The exact date and time for demo, installation and commissioning will be notified to the supplier after delivery).
16. **Factory Rules:** - Supplier personnel have to abide by the Balmer Lawrie & Company, Greases and Lubricants, Kolkata factory rules and regulations.
17. **Offers & Enclosures:** The technical literature and other documents, submitted by the all the tenderer, along with their respective offer(s) will be non-returnable and shall be the property of BL even in the case of unsuccessful bidders. However BL shall maintain the confidentiality for the submitted documents.
18. **Validity period of the offer:**
- The period of **validity of the quotations** should **not be less than 60 days** from the due date of the tender.
19. **LIMITATION OF LIABILITY:** Notwithstanding anything contrary contained herein, the aggregate total liability of Seller under the agreement or otherwise shall be limited to 100% of order Price. However, neither party shall be liable to the other for any indirect and consequential damages, loss of profits or loss of production.
20. **Force Majeure :** Shall mean and be limited to the following –  
(a) War / Hostilities (b)Riot or Civil Commotion (c) Earthquake, flood, tempest, lighting or other natural disasters (d) Restrictions imposed by the Government or other statutory bodies which prevents or delays the execution of the Contract by the Seller . The Seller shall advise Purchaser/Consultant by a registered letter duly certified by the local Chamber of Commerce or statutory authorities, the beginning and end of the above causes of delay within seven (7) days of the occurrence and cessation of such Force Majeure conditions, In the event of delay lasting over one



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month, if arising out of causes of Force Majeure, Purchaser reserves the right to cancel the Contract and the provisions governing termination stated under Article 28 above shall apply. For delays arising out of Force Majeure, the Seller shall not claim extension in completion date for a period exceeding the period of delay attributable to the causes of Force Majeure and neither Purchaser nor Seller shall be liable to pay extra costs provided it is mutually established that Force Majeure conditions did actually exist. Seller shall categorically specify the extent of Force Majeure conditions prevalent in their works at the time of submitting their bid and whether the same have been taken into consideration or not in their quotations. In the event of any Force Majeure conditions, the Seller or the Purchaser shall not be liable for delays in performing their obligations under this order and the delivery dates will be extended to the Seller without being subject to price reduction for delayed deliveries, as stated elsewhere.

- 21. RESOLUTION OF DISPUTES / ARBITRATION :** All disputes or difference whatsoever that shall at any time arise between the parties relating to execution of this Contract/Purchase order shall be referred to the Sole Arbitrator appointed by the Chairman and Managing Director of BL, Kolkata whose award shall be final & binding on both the parties. The contract shall deem to have been entered at BL, and all suits in respect of this contract shall be under the jurisdiction of the court in Kolkata.
- 22. Tender for registered approved vendors only:** The Responses/offer from registered/approved vendors alone will be accepted and that other interested vendors have to register with the unit (Greases & Lubricants, Kolkata) and subject to such registration being confirmed, they would be considered for the subsequent Tenders.

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### Annexure- C

#### Price Bid

Sl No.	Item Description	Compressor
1	Quantity (no.)	1 (One)
2	Unit Device Price (₹)	
3	Total Device Price (₹)	
4	Packing & Forwarding Charges (If Any) ( ₹)	
5	Basic Device Price (₹)	
6	Excise Duty & Edu. Cess (₹)	
7	CST/VAT (₹)	
8	Delivery charges( Ex Works) (₹)	
9	Transit Insurance (₹)	
10	Total Price (₹)	
11	Charges for Installation and Commissioning (₹)	
12	Service Tax (₹)	
13	Total Service Charges (₹)	
14	Grand Total(₹) (SL no. 10+ Sl no. 13)	



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