

**SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED**

						Rs. in Crores
						Year to date figure for the previous Year ended 31/03/2015 (Audited)
						Year to date figure for current period ended 31/03/2016 (Audited)
						Corresponding 3 months ended in the previous year 31/03/2015
						Preceding 3 months ended 31/12/2015
						3 months ended 31/03/2016
1.	Segment Revenue [Net Sales/Income]					
	a. Industrial Packaging	114.83	89.51	111.98	480.92	520.99
	b. Logistics Infrastructure & Services	149.40	142.75	129.51	573.79	515.41
	c. Travel & Vacations	296.78	310.99	254.38	1244.97	1242.16
	d. Greases & Lubricants	49.80	105.64	92.51	357.40	388.29
	e. Others	22.63	19.36	22.17	79.83	88.87
	Total	633.44	668.25	610.55	2736.91	2755.72
	Less : Inter Segment Revenue	(26.53)	13.59	(2.36)	29.23	19.25
	Add : Other un-allocable Revenue	1.58	0.42	1.04	3.91	3.90
	Net Sales/Income from Operations	661.55	655.08	613.95	2711.59	2740.37
2.	Segment Results [Profit/(Loss) before Tax & Interest]					
	a. Industrial Packaging	17.44	8.88	10.68	61.11	32.70
	b. Logistics Infrastructure & Services	43.94	31.91	52.31	141.35	145.64
	c. Travel & Vacations	9.66	6.42	6.19	24.22	17.65
	d. Greases & Lubricants	10.56	12.53	7.12	38.06	12.03
	e. Others	3.62	1.34	1.70	9.44	2.23
	Total	85.22	61.08	78.00	274.18	210.25
	Less : (i) Interest	0.68	0.91	0.80	4.45	5.07
	(ii) Other un-allocable expenditure	(1.80)	8.94	(17.00)	35.19	(5.26)
	TOTAL PROFIT BEFORE TAX	86.34	51.23	94.20	234.54	210.44
3.	Capital Employed					
	a. Industrial Packaging	199.19	192.21	216.82	199.19	216.82
	b. Logistics Infrastructure & Services	130.95	123.73	101.75	130.95	101.75
	c. Travel & Vacations	151.19	180.11	111.18	151.19	111.18
	d. Greases & Lubricants	150.88	146.31	148.68	150.88	148.68
	e. Others	365.12	382.21	324.63	365.12	324.63
	Total	997.33	1024.57	903.06	997.33	903.06