

**SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED**
**Rs. in Crores**

	3 Months Ended 30th Sept. <u>2015</u>	Proceeding 3 Months Ended 30th June, <u>2015</u>	3 Months Ended 30th Sept. <u>2014</u>	Year to Date Figures for the Current Year	Year to Date Figures for the Previous Year	Previous Accounting Year 2014-15 <u>[Audited]</u>
<b>1. Segment Revenue [Net Sales/Income]</b>						
a. Industrial Packaging	112.15	164.42	132.31	276.58	296.37	520.99
b. Logistics Infrastructure & Services	138.33	143.31	125.48	281.64	240.79	515.41
c. Travel & Vacations	312.71	324.49	325.04	637.20	650.12	1242.16
d. Greases & Lubricants	100.31	101.65	92.38	201.96	192.76	388.29
e. Others	17.54	20.30	20.63	37.84	46.32	88.87
<b>Total</b>	<b>681.04</b>	<b>754.17</b>	<b>695.84</b>	<b>1435.22</b>	<b>1426.36</b>	<b>2755.72</b>
Less : Inter Segment Revenue	36.19	5.98	7.09	42.17	13.49	19.25
Add : Other un-allocable Revenue	0.97	0.95	0.66	1.91	1.37	3.90
<b>Net Sales/Income from Operations</b>	<b>645.82</b>	<b>749.14</b>	<b>689.41</b>	<b>1394.96</b>	<b>1414.24</b>	<b>2740.37</b>
<b>2. Segment Results [Profit/(Loss) before Tax &amp; Interest]</b>						
a. Industrial Packaging	13.75	21.04	4.74	34.79	17.95	32.70
b. Logistics Infrastructure & Services	33.17	32.33	29.59	65.50	57.26	145.64
c. Travel & Vacations	4.79	3.35	4.59	8.14	9.48	17.65
d. Greases & Lubricants	5.46	9.51	(0.01)	14.97	(0.16)	12.03
e. Others	2.57	1.91	0.15	4.48	(0.10)	2.23
<b>Total</b>	<b>59.74</b>	<b>68.14</b>	<b>39.06</b>	<b>127.88</b>	<b>84.43</b>	<b>210.25</b>
Less : (i) Finance Cost	0.80	2.06	1.40	2.86	3.42	5.07
(ii) Other un-allocable expenditure (Net of un-allocable Income)	13.94	14.11	10.57	28.05	15.50	(5.26)
<b>TOTAL PROFIT BEFORE TAX</b>	<b>45.00</b>	<b>51.97</b>	<b>27.09</b>	<b>96.97</b>	<b>65.51</b>	<b>210.44</b>
<b>3. Capital Employed</b>						
a. Industrial Packaging	206.72	218.54	243.01	206.72	243.01	216.82
b. Logistics Infrastructure & Services	124.79	127.33	98.73	124.79	98.73	101.75
c. Travel & Vacations	160.57	153.03	162.27	160.57	162.27	111.18
d. Greases & Lubricants	135.73	134.74	176.88	135.73	176.88	148.68
e. Others	354.67	310.16	222.11	354.67	222.11	324.63
<b>Total</b>	<b>982.48</b>	<b>943.80</b>	<b>903.00</b>	<b>982.48</b>	<b>903.00</b>	<b>903.06</b>

**( PRABAL BASU )**
**Chairman & Managing Director**
**DIN 06414341**
**Place : Kolkata**
**Date : 6th November, 2015**