

**SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED**

**Rs. in Crores**

	3 Months Ended 30th Sept. <u>2013</u>	Proceeding 3 Months Ended 30th June, <u>2013</u>	3 Months Ended 30th Sept. <u>2012</u>	Year to Date Figures for the Current Year	Year to Date Figures for the Previous Year	Previous Accounting Year 2012-13 [Audited]
<b>1. Segment Revenue [Net Sales/Income]</b>						
a. Industrial Packaging	118.45	143.51	108.05	261.96	240.98	472.44
b. Logistics Infrastructure & Services	121.18	109.66	129.95	230.84	262.56	527.72
c. Travel & Tours	296.20	313.44	282.72	609.64	570.31	1132.18
d. Greases & Lubricants	100.62	98.06	100.93	198.68	195.60	391.71
e. Others	20.19	22.58	19.43	42.77	39.81	80.62
<b>Total</b>	<b>656.64</b>	<b>687.25</b>	<b>641.08</b>	<b>1343.89</b>	<b>1309.26</b>	<b>2604.67</b>
Less : Inter Segment Revenue	7.53	5.27	6.01	12.80	10.50	26.68
Add : Other un-allocable Revenue	0.49	0.55	0.59	1.04	1.21	2.69
<b>Net Sales/Income from Operations</b>	<b>649.60</b>	<b>682.53</b>	<b>635.66</b>	<b>1332.13</b>	<b>1299.97</b>	<b>2580.68</b>
<b>2. Segment Results [Profit/(Loss) before Tax &amp; Interest]</b>						
a. Industrial Packaging	8.93	12.77	4.86	21.70	15.64	29.10
b. Logistics Infrastructure & Services	28.06	26.49	36.19	54.55	72.98	144.61
c. Travel & Tours	7.66	2.54	7.29	10.20	14.64	36.19
d. Greases & Lubricants	4.97	7.04	10.34	12.01	17.11	36.04
e. Others	0.05	0.95	0.21	1.00	0.55	0.95
<b>Total</b>	<b>49.67</b>	<b>49.79</b>	<b>58.89</b>	<b>99.46</b>	<b>120.92</b>	<b>246.89</b>
Less : (i) Finance Cost	1.53	1.59	1.15	3.12	2.10	4.22
(ii) Other un-allocable expenditure (Net of un-allocable Income)	5.60	(2.36)	7.28	3.24	2.70	19.15
<b>TOTAL PROFIT BEFORE TAX</b>	<b>42.54</b>	<b>50.56</b>	<b>50.46</b>	<b>93.10</b>	<b>116.12</b>	<b>223.52</b>
<b>3. Capital Employed</b>						
a. Industrial Packaging	149.53	143.07	126.14	149.53	126.14	123.14
b. Logistics Infrastructure & Services	103.49	66.95	65.73	103.49	65.73	70.31
c. Travel & Tours	190.55	152.05	147.63	190.55	147.63	126.13
d. Greases & Lubricants	178.55	127.23	122.12	178.55	122.12	129.54
e. Others	186.31	318.29	237.40	186.31	237.40	273.88
<b>Total</b>	<b>808.43</b>	<b>807.59</b>	<b>699.02</b>	<b>808.43</b>	<b>699.02</b>	<b>723.00</b>

Place : Kolkata

Date : 8th November, 2013

( PRABAL BASU )

Director (Finance)