

**SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED**

	<u>Rs. in Crores</u>			
	3 Months Ended 30 June, 2013 <u>(Un-audited)</u>	Preceding 3 months ended 31 March, 2013 <u>(Audited)</u>	3 Months Ended 30 June, 2012 <u>(Un-audited)</u>	Previous Accounting Year 2012-13 <u>[Audited]</u>
<b>1. Segment Revenue [Net Sales/Income]</b>				
a. Industrial Packaging	143.51	119.46	132.93	472.44
b. Logistics Infrastructure & Services	109.66	133.65	132.61	527.72
c. Tours & Travel	313.44	262.97	287.59	1132.18
d. Greases & Lubricants	98.06	102.79	94.67	391.71
e. Others	22.58	21.39	20.38	80.62
<b>Total</b>	<b>687.25</b>	<b>640.26</b>	<b>668.18</b>	<b>2604.67</b>
Less : Inter Segment Revenue	5.27	6.27	4.49	26.68
Add : Other un-allocable Revenue	0.55	0.80	0.62	2.69
<b>Net Sales/Income from Operations</b>	<b>682.53</b>	<b>634.79</b>	<b>664.31</b>	<b>2580.68</b>
<b>2. Segment Results [Profit/(Loss) before Tax &amp; Finance Cost]</b>				
a. Industrial Packaging	12.77	9.14	10.78	29.10
b. Logistics Infrastructure & Services	26.49	35.23	36.79	144.61
c. Tours & Travel	2.54	13.92	7.35	36.19
d. Greases & Lubricants	7.04	10.71	6.77	36.04
e. Others	0.95	0.24	0.33	0.95
<b>Total</b>	<b>49.79</b>	<b>69.24</b>	<b>62.02</b>	<b>246.89</b>
Less : (i) Finance Cost	1.59	0.66	0.95	4.22
(ii) Other un-allocable expenditure (Net of un-allocable Income)	(2.36)	8.18	(4.59)	19.15
<b>TOTAL PROFIT BEFORE TAX</b>	<b>50.56</b>	<b>60.40</b>	<b>65.66</b>	<b>223.52</b>
<b>3. Capital Employed</b>				
a. Industrial Packaging	143.07	123.14	110.66	123.14
b. Logistics Infrastructure & Services	66.95	70.31	50.25	70.31
c. Tours & Travel	152.05	126.13	145.98	126.13
d. Greases & Lubricants	127.23	129.54	105.00	129.54
e. Others	318.29	273.88	286.16	273.88
<b>Total</b>	<b>807.59</b>	<b>723.00</b>	<b>698.05</b>	<b>723.00</b>

( PRABAL BASU )  
Director (Finance)

Place : Kolkata

Date : 12th August, 2013