

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

₹ in Crores

	3 Months Ended 30th Sept. 2012	Proceeding 3 Months Ended 30th June, 2012	3 Months Ended 30th Sept. 2011	Year to Date Figures for the Current Year	Year to Date Figures for the Previous Year	Previous Accounting Year 2011-12 [Audited]
1. Segment Revenue [Net Sales/Income]						
a. Industrial Packaging	108.05	132.93	106.22	240.98	244.87	463.57
b. Logistics Infrastructure & Services	129.95	132.61	103.01	262.56	216.63	458.70
c. Travel & Tours	282.72	287.59	224.50	570.31	448.60	923.70
d. Greases & Lubricants	100.93	94.67	85.86	195.60	185.46	390.15
e. Others	19.43	20.38	15.41	39.81	33.07	69.43
Total	641.08	668.18	535.00	1309.26	1128.63	2305.55
Less : Inter Segment Revenue	6.01	4.49	3.76	10.50	7.64	24.19
Add : Other un-allocable Revenue	0.59	0.62	0.30	1.21	0.60	2.71
Net Sales/Income from Operations	635.66	664.31	531.54	1299.97	1121.59	2284.07
2. Segment Results [Profit/(Loss) before Tax & Interest]						
a. Industrial Packaging	4.86	10.78	7.08	15.64	22.53	33.34
b. Logistics Infrastructure & Services	36.19	36.79	28.59	72.98	57.57	127.29
c. Travel & Tours	7.29	7.35	7.71	14.64	16.45	29.80
d. Greases & Lubricants	10.34	6.77	5.63	17.11	13.90	30.65
e. Others	0.21	0.33	(1.55)	0.55	(1.90)	0.67
Total	58.89	62.02	47.46	120.92	108.55	221.75
Less : (i) Finance Cost	1.15	0.95	1.39	2.10	3.02	4.69
(ii) Other un-allocable expenditure (Net of un-allocable Income)	7.28	(4.59)	3.17	2.70	(1.56)	26.79
TOTAL PROFIT BEFORE TAX	50.46	65.66	42.90	116.12	107.09	190.27
3. Capital Employed						
a. Industrial Packaging	126.14	110.66	108.46	126.14	108.46	101.73
b. Logistics Infrastructure & Services	65.73	50.25	51.14	65.73	51.14	64.21
c. Travel & Tours	147.63	145.98	135.59	147.63	135.59	113.28
d. Greases & Lubricants	122.12	105.00	90.34	122.12	90.34	112.76
e. Others	237.40	286.16	263.94	237.40	263.94	226.93
Total	699.02	698.05	649.47	699.02	649.47	618.91

 (K. SUBRAMANYAN)
 Director (Finance)

 Place : Kolkata
 Date : 7th November, 2012