

**SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED**

₹ in Crores

	3 Months Ended 30 June, 2012 <u>(Un-audited)</u>	Preceding 3 months ended 31 March, 2012 <u>(Audited)</u>	3 Months Ended 30 June, 2011 <u>(Un-audited)</u>	Previous Accounting Year 2011-12 <u>[Audited]</u>
<b>1. Segment Revenue [Net Sales/Income]</b>				
a. Industrial Packaging	132.93	123.23	138.65	463.57
b. Logistics Infrastructure & Services	132.61	118.09	113.62	458.70
c. Tours & Travel	287.59	245.78	224.10	923.70
d. Greases & Lubricants	94.67	107.16	99.60	390.15
e. Others	20.38	18.35	17.15	69.43
<b>Total</b>	<b>668.18</b>	<b>612.61</b>	<b>593.12</b>	<b>2305.55</b>
Less : Inter Segment Revenue	4.49	12.15	3.88	24.19
Add : Other un-allocable Revenue	0.62	1.59	0.30	2.71
<b>Net Sales/Income from Operations</b>	<b>664.31</b>	<b>602.05</b>	<b>589.54</b>	<b>2284.07</b>
<b>2. Segment Results [Profit/(Loss) before Tax &amp; Finance Cost]</b>				
a. Industrial Packaging	10.78	5.93	15.45	33.34
b. Logistics Infrastructure & Services	36.79	37.40	28.98	127.29
c. Tours & Travel	7.35	7.29	8.74	29.80
d. Greases & Lubricants	6.77	11.19	8.27	30.65
e. Others	0.33	3.63	(0.35)	0.67
<b>Total</b>	<b>62.02</b>	<b>65.44</b>	<b>61.09</b>	<b>221.75</b>
Less : (i) Finance Cost	0.95	0.42	1.63	4.69
(ii) Other un-allocable expenditure (Net of un-allocable Income)	(4.59)	23.85	(4.73)	26.79
<b>TOTAL PROFIT BEFORE TAX</b>	<b>65.66</b>	<b>41.17</b>	<b>64.19</b>	<b>190.27</b>
<b>3. Capital Employed</b>				
a. Industrial Packaging	110.66	101.73	117.34	101.73
b. Logistics Infrastructure & Services	50.25	64.21	43.75	64.21
c. Tours & Travel	145.98	113.28	146.49	113.28
d. Greases & Lubricants	105.00	112.76	100.91	112.76
e. Others	286.16	226.93	246.06	226.93
<b>Total</b>	<b>698.05</b>	<b>618.91</b>	<b>654.55</b>	<b>618.91</b>

(K. SUBRAMANYAN)  
Director (Finance)

Place : Kolkata  
Date : 14th August, 2012