

BALMER LAWRIE & CO. LTD.
[A Government of India Enterprise]
Regd. Office : 21, Netaji Subhas Road, Kolkata - 700001

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Rs. in Crores

	3 Months Ended 30th Sept. 2010	3 Months Ended 30th Sept. 2009	Year to Date Figures for the Current Period	Year to Date Figures for the Previous Year	Previous Accounting Year 2009-10 [Audited]
1. Segment Revenue [Net Sales/Income]					
a. Industrial Packaging	87.98	89.05	209.31	182.80	353.73
b. Logistics Infrastructure & Services	88.85	72.53	171.02	162.35	334.95
c. Travel & Tours	226.40	149.94	440.92	295.09	608.55
d. Greases & Lubricants	86.70	70.77	163.62	142.74	286.34
e. Others	13.97	13.70	30.91	30.31	63.29
Total	503.90	395.99	1015.78	813.29	1646.86
Less : Inter Segment Revenue	3.62	3.23	7.21	7.05	12.27
Add : Other un-allocable Revenue	0.21	0.38	0.68	0.60	3.43
Net Sales/Income from Operations	500.49	393.14	1009.25	806.84	1638.02
2. Segment Results [Profit/(Loss) before Tax & Interest]					
a. Industrial Packaging	7.77	6.92	19.65	14.75	25.82
b. Logistics Infrastructure & Services	22.02	19.09	41.28	41.35	89.92
c. Travel & Tours	8.66	5.20	16.14	9.86	24.03
d. Greases & Lubricants	10.30	7.08	16.73	16.46	30.59
e. Others	(0.15)	(0.11)	1.13	0.65	(1.32)
Total	48.60	38.18	94.93	83.07	169.04
Less : (i) Interest	1.10	0.72	2.19	1.06	2.55
(ii) Other un-allocable expenditure (Net of un-allocable Income)	3.99	(2.27)	1.64	(2.08)	13.51
TOTAL PROFIT BEFORE TAX	43.51	39.73	91.10	84.11	152.98
3. Capital Employed					
a. Industrial Packaging	105.28	98.40	105.28	98.40	74.74
b. Logistics Infrastructure & Services	29.99	18.34	29.99	18.34	29.83
c. Travel & Tours	103.32	82.69	103.32	82.69	76.18
d. Greases & Lubricants	77.45	66.82	77.45	66.82	65.27
e. Others	224.73	222.22	224.73	222.22	226.94
Total	540.77	488.47	540.77	487.47	472.96

(K. SUBRAMANYAN)
Director (Finance)

Place : Kolkata
Date : 29th October, 2010