

BALMER LAWRIE & CO. LTD.
[A Government of India Enterprise]

Regd. Office : 21, Netaji Subhas Road, Kolkata - 700001

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

	<u>Rs. in Crores</u>		
	3 Months Ended 30 June, 2010	3 Months Ended 30 June, 2009	Previous Accounting Year 2009-10 [Audited]
1. Segment Revenue [Net Sales/Income]			
a. Industrial Packaging	121.33	93.75	353.73
b. Logistics Infrastructure & Services	82.17	89.82	334.95
c. Travel & Tours	214.52	145.15	608.55
d. Greases & Lubricants	76.92	71.97	286.34
e. Others	16.94	16.61	63.29
Total	511.88	417.30	1646.86
Less : Inter Segment Revenue	3.59	3.82	12.27
Add : Other un-allocable Revenue	0.47	0.22	3.43
Net Sales/Income from Operations	508.76	413.70	1638.02
2. Segment Results [Profit/(Loss) before Tax & Interest]			
a. Industrial Packaging	11.88	7.83	25.82
b. Logistics Infrastructure & Services	19.26	22.26	89.92
c. Travel & Tours	7.48	4.66	24.03
d. Greases & Lubricants	6.43	9.38	30.59
e. Others	1.28	0.76	(1.32)
Total	46.33	44.89	169.04
Less : (i) Interest	1.09	0.34	2.55
(ii) Other un-allocable expenditure (Net of un-allocable Income)	(2.35)	0.17	13.51
TOTAL PROFIT BEFORE TAX	47.59	44.38	152.98
3. Capital Employed			
a. Industrial Packaging	97.93	93.19	74.74
b. Logistics Infrastructure & Services	30.81	11.39	29.83
c. Travel & Tours	109.53	81.05	76.18
d. Greases & Lubricants	61.93	79.27	65.27
e. Others	273.85	188.38	226.94
Total	574.05	453.28	472.96

(K. SUBRAMANYAN)
Director (Finance)

Place : Kolkata
Date : 12th August, 2010