

BALMER LAWRIE & CO. LTD.

[A Government of India Enterprise]

Regd. Office : 21, Netaji Subhas Road, Kolkata - 700001

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

	3 Months ended 31st Dec, 2008 (Unaudited)	3 Months ended 31st Dec, 2007 (Unaudited)	9 Months ended 31st Dec, 2008 (Unaudited)	9 Months ended 31st Dec, 2007 (Unaudited)	Rs. in Crores Previous Accounting Year 2007-08 (Audited)
1. Segment Revenue [Net Sales/Income]					
a. Industrial Packaging	57.42	65.79	236.28	206.63	282.93
b. Logistics Infrastructure & Servi	100.64	82.92	309.15	239.06	328.93
c. Travel & Tours	180.41	130.85	526.59	404.47	557.78
d. Greases & Lubricants	53.25	53.36	164.33	162.60	220.33
e. Others	19.75	19.42	59.49	58.22	92.30
Total	411.47	352.34	1295.84	1070.98	1482.27
Less : Inter Segment Revenue	2.94	5.30	9.68	9.58	10.22
Add : Other un-allocable Revenue	4.49	3.07	22.52	14.86	18.13
Net Sales/Income from Operations	413.02	350.11	1308.68	1076.26	1490.18
2. Segment Results [Profit/(Loss) before Tax & Interest]					
a. Industrial Packaging	0.80	3.10	10.08	16.27	20.54
b. Logistics Infrastructure & Servi	26.77	23.34	70.67	62.99	86.05
c. Travel & Tours	5.93	4.32	17.03	12.63	17.57
d. Greases & Lubricants	4.31	4.19	11.19	14.64	19.54
e. Others	1.95	0.75	3.63	1.59	2.97
Total	39.76	35.70	112.60	108.12	146.67
Less : (i) Interest	0.78	0.79	3.16	2.17	2.95
(ii) Other un-allocable expen (Net of un-allocable Income)	2.45	4.52	(1.49)	6.77	13.29
TOTAL PROFIT BEFORE TAX	36.53	30.39	110.93	99.18	130.43
3. Capital Employed					
a. Industrial Packaging	115.12	85.29	115.12	85.29	89.32
b. Logistics Infrastructure & Servi	9.32	17.09	9.32	17.09	8.21
c. Travel & Tours	111.51	87.07	111.51	87.07	79.59
d. Greases & Lubricants	68.24	69.83	68.24	69.83	63.93
e. Others	145.05	129.07	145.05	129.07	104.31
Total	449.24	388.35	449.24	388.35	345.36

On behalf of the Board of Directors

(K. SUBRAMANYAN)
Director (Finance)

Place : Kolkata
Date : 30th January, 2009