

BALMER LAWRIE & CO. LTD.

[A Government of India Enterprise]

Regd. Office : 21, Netaji Subhas Road, Kolkata - 700001

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

	<u>Rs./Crores</u>		
	3 Months Ended 30 June, 2008 <u>(Unaudited)</u>	3 Months Ended 30 June, 2007 <u>(Unaudited)</u>	Previous Accounting Year 2007-08 <u>(Audited)</u>
1. Segment Revenue [Net Sales/Income]			
a. Industrial Packaging	94.44	74.13	282.93
b. Logistics Infrastructure & Services	95.22	73.74	328.93
c. Travel & Tours	161.26	139.57	557.78
d. Greases & Lubricants	54.70	53.56	220.33
e. Others	19.90	19.54	92.30
Total	425.52	360.54	1482.27
Less : Inter Segment Revenue	3.07	2.39	10.22
Add : Other un-allocable Revenue	10.51	4.52	18.13
Net Sales/Income from Operations	432.96	362.67	1490.18
2. Segment Results [Profit/(Loss) before Tax & Interest]			
a. Industrial Packaging	3.96	5.51	20.54
b. Logistics Infrastructure & Services	21.12	18.71	86.05
c. Travel & Tours	4.97	3.89	17.57
d. Greases & Lubricants	3.42	4.93	19.54
e. Others	0.89	0.26	2.97
Total	34.36	33.30	146.67
Less : (i) Interest	0.95	0.69	2.95
(ii) Other un-allocable expenditure (Net of un-allocable Income)	(3.05)	2.11	13.29
TOTAL PROFIT BEFORE TAX	36.46	30.50	130.43
3. Capital Employed			
a. Industrial Packaging	93.21	82.58	89.32
b. Logistics Infrastructure & Services	10.76	16.24	8.21
c. Travel & Tours	99.38	61.65	79.59
d. Greases & Lubricants	73.44	63.25	63.93
e. Others	143.29	109.04	104.31
Total	420.08	332.76	345.36

On behalf of the Board of Directors

Place : Kolkata
Date : 30 July, 2008

(K. Subramanyan)
Director (Finance)